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BBC breakfast television to start next year

By Kenneth Gosling

Breakfast television starts on BBC-1 early next year. It will be on the air from 6.30 am for about two and a half hours with a news and information service from an existing studio at Lime Grove in London.

The cost, about £5m a year, will come from the BBC's existing budget. The decision was taken 10 days ago by the board of governors, which also encouraged the television service in its plans to strengthen afternoon programmes on BBC-1.

No dipping date has been fixed for the service because its operation is subject to negotiations with the unions. But on the present timetable it is likely that BBC viewers will see breakfast programmes before the commercial service operated by TV-AM in May.

Mr Alexander Milne, managing director of BBC television and director general designate, admitted at a press breakfast at the television centre yesterday that the service had not been one of the BBC's immediate priorities.

"We intended to get around to it one day, but the Independent Broadcasting Authority's announcement of a franchise obviously made us think again."

Mr Milne said the original plan for "radiovision", a combined radio and television service, had been rejected although it was an open secret that there was a strong feeling in radio that it was a better idea. A proposal by the BBC network centre at Birmingham that a breakfast service should emanate

Remand rule extended to 28 days

By Frances Gibb

The abolition of the rule that prisoners on remand must be brought before a court every eight days was agreed by MPs in the committee stage of the Criminal Justice Bill yesterday after a heated debate among the Labour members, who were divided.

Under new provisions, which have been opposed by the Law Society and the Legal Action Group of Lawyers, prisoners will be brought before a court every 28 days unless they do not consent to remand hearings taking place in their absence.

That can only occur if the prisoners are legally represented, but solicitors have argued that prisoners will spend longer periods in custody as there will be less sense of urgency to proceed with their cases. They also say that some prisoners may feel under pressure to waive their right to appear for the sake of convenience.

Mr Arthur Davidson, QC, Labour MP for Accrington, a frontbench spokesman, said the clause was a retrograde step. It was a significant change to one of Britain's cherished principles. The Government was implementing it for the sake of administrative convenience.

"As a result of this clause more people will be remanded in custody, because fewer people will appear for bail applications and be granted bail."

Dr Shirley Summerskill, Labour MP for Halifax and another frontbench spokesman, said the Law Society had feared that injustices would result from the clause and had recommended that the eight-day rule be extended only to 15 days.

Supporting the measure, Mr Alexander Lyon, Labour MP for York, said the issue was whether defendants were disadvantaged by the new clause, and in his opinion they were not. There was a considerable burden on prison staff to bring prisoners to court every eight days, which meant a drain on the prison service in its other activities within the prison.

Agreeing, Mr Robert Kilroy-Silk, Labour MP for Ormskirk, said there were adequate safeguards to protect a defendant's rights.

Mr Patrick Mayhew, Minister of State at the Home Office, said the Government would look at how the system could be monitored.



Brigadier Helen Meechie, who at 44 has become the youngest Director of the Women's Royal Army Corps. She has also been appointed honorary Aide-de-Camp to the Queen.

EX-PRISONER ON JURY HALTS TRIAL

From Arthur Osman Coventry

A prison officer on duty at Coventry Crown Court saw a former inmate of Winson Green prison, Birmingham, on the jury which was trying a case involving a man accused of three charges of burglary. Yesterday the trial was stopped, a new jury was sworn in and the former prisoner, who said later he had served a total of 15 years, was reported for possible prosecution.

Mr Herbert John Warner, aged 54, caretaker of Stoke Aldermoor, Coventry, said outside the court: "I thought I would be in trouble if I did not go to court."

The prosecution had opened the case to the jury on which Mr Warner was sitting on Monday but no evidence had been called.

Yesterday at the start of the day's court business Mr Warner stood in the well of the court before Mr Peter Crawford QC, the Recorder. The Recorder said: "After a trial had begun in which you were sworn as a juror you agreed you were disqualified from sitting on a jury."

the father, who had a reasonable claim to be regarded as an interested parent, one who had perhaps helped to bring up the child and shown an interest in his future.

The commission is also seeking views on whether the law should go further in enabling illegitimate children to be legitimized. That could be achieved now by the parents marrying.

But Dr Clive said there were cases of parents who were not in a position to marry or did not want to, but wished their child to be recognized as their child and have the legal rights of a legitimate child.

Dr Clive said they were anxious to find a way of recognizing the position of

NEWS IN SUMMARY

Solicitors in contempt of House

By Anthony Revins Political Correspondent

A Liverpool firm of solicitors was found yesterday to have acted in contempt of the House of Commons. The Commons Select Committee of Privileges ruled that Messrs E. Rex Makin and Company breached parliamentary privilege in a letter to Mr Robert Parry, Labour MP for Liverpool, Scotland Exchange, last December.

But it was agreed that because the breach was marginal and because of a prompt apology issued by Mr Makin, no penal action should be taken.

The MP's complaint arose from a letter which stated that a speech made by Mr Parry in the House, implying corruption by Sir Trevor Jones, Liverpool City Council's Liberal leader, was "scurrilous, defamatory and inaccurate."

Mr Parry had criticized the council's housing policy, by reference to a report in the *New Statesman*. The Solicitors' letter said that libel proceedings had been commenced by Sir Trevor against the *New Statesman* and that unless Mr Parry took unspecified "appropriate steps" Mr Makin would seek to obtain increased damages for his client.

Murder case man is freed

Mr Newton Rose, the black Londoner whose murder conviction was quashed by the Court of Appeal on Monday, was free today.

The appeal judges granted him bail pending a possible appeal to the Lords in which the Crown would argue for a retrial. Surities of £38,000 were put up by Mr Rose and a decorator, of Olinda Road, Stoke Newington.

The convictions were quashed because the judge at the Central Criminal Court last December secretly gave the jury a deadline in which to reach a verdict.

Cambridge poll blow to SDP

Mr Tim Catlin, a nephew of Mrs Shirley Williams, has failed to become the first Social Democratic Party candidate of the Cambridge University Students' Union. The presidency has gone instead to Miss Ann Robinson, aged 22, a third year student at Newnham College, who stood as an independent.

Mr Catlin, a third year student in architecture at Trinity College came fourth out of five contenders.

Although the union deputy presidency has gone to a Liberal, and to a Liberal on the executive, social democrats have not won any of the eight other places on the executive.

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New Beatles drive

Beatles supporters are pressing for three Liverpool streets to be named after the group's former manager and two former members in addition to John Lennon Drive, Paul McCartney Close and Ringo Starr Drive. They want to see streets named after Brian Epstein, Stuart Sutcliffe and Pete Best.

Rampton trial date

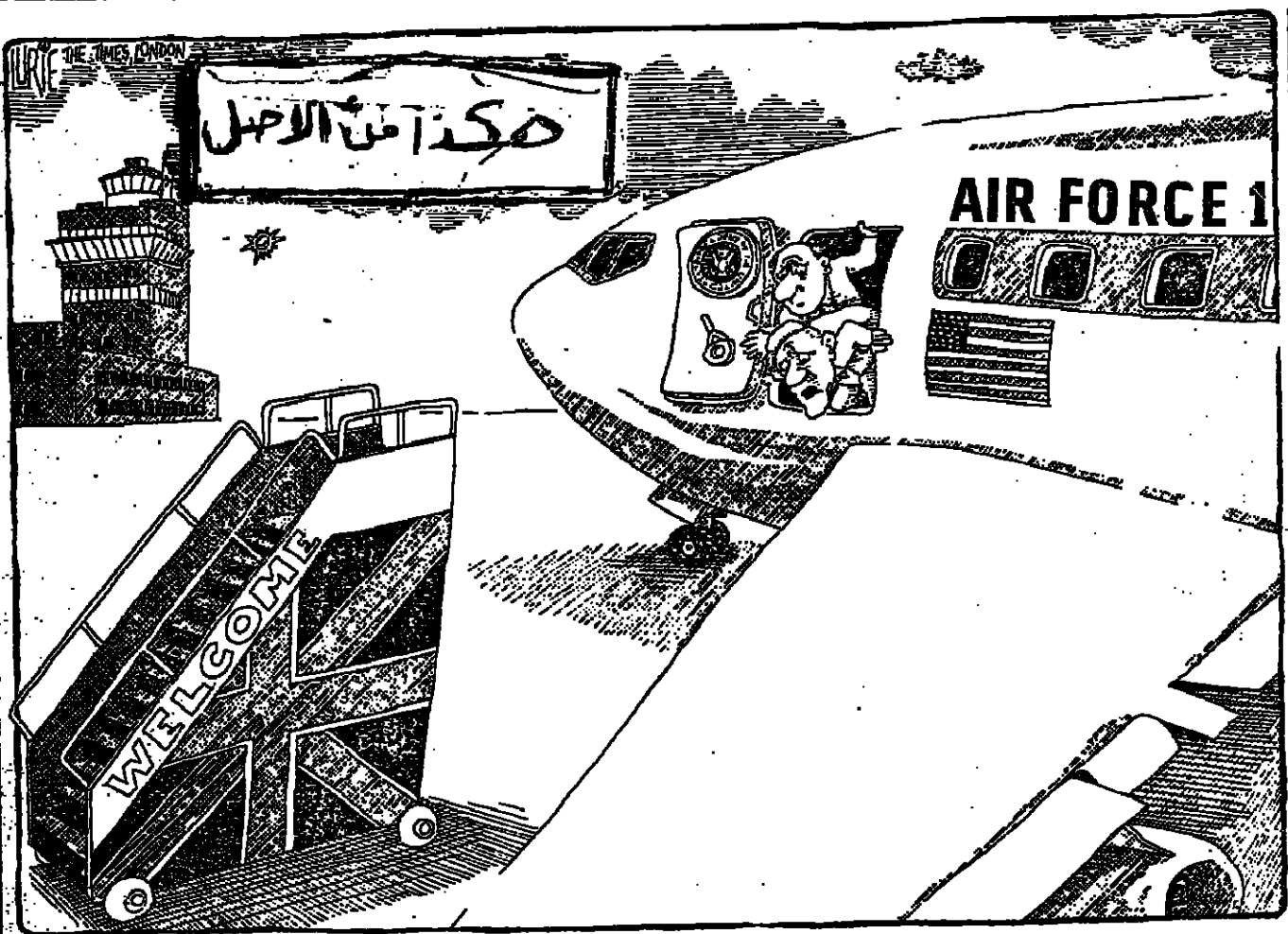
Three nurses from Rampton hospital, Nottinghamshire, charged with ill treatment of patients are to stand trial at Nottingham Crown Court on April 14. They were committed for trial at Mansfield last month.

Holiday home hotel

Twenty-four bedrooms in the five-star cliff-top Carlton Hotel, at Bournemouth, are being turned into eight luxury suites to give owners a second holiday home until 2025. The work will cost £200,000.

No smoking holidays

Hosson's, a holiday home company, are to offer chalets for non-smokers at the Tolroy holiday village, near St Ives in Cornwall this summer. The chalets will not be let to smokers.



"Are you OK, Mr President?"

Banks fear Polish debt will last for years

From Peter Norman, Brussels, March 9

After nearly three months of military rule in Warsaw, West European bankers, owed billions of dollars by the Polish state, are now predicting that it will take at least until the end of the year for the Polish economy to return to some semblance of normality.

The quick, cynical judgments of mid-December that martial law would quickly reverse Poland's rapid economic decline and accelerate the service and repayment of the country's crippling Western debt have now been completely discarded by bankers.

So, too, has the umbrella theory, the doctrine that persuaded Western bankers to lend about \$80,000 (£45,000m) over the past decade to the Soviet Union and its Eastern block satellites, despite their obvious inefficiency, in the belief that Moscow, with its immense natural resources, would always be able to guarantee payments of interest and principal. Instead, Poland has still to pay in full the \$500m in interest it promised by the end of last year as a condition for rescheduling \$2,400m worth of commercial bank debt due in 1981.

With an estimated \$40m to \$50m outstanding, bankers can be fairly confident that the Poles will finally meet their commitments by early April. But this achievement will be clouded by the knowledge that not a penny of interest owing from the first months of this year will have been paid. Nor will anything have been done about the \$4,700m worth of debt that is waiting to be rescheduled by Western governments and banks this year.

"Even on the most optimistic assumptions, we will have hang on for five, six or maybe eight before the

Polish economy is half-way back to normal," was the comment of one West German banker who has been closely following the saga of the Polish debt. "People are now making comparisons with the situation in Poland between the wars and predicting that the military regime will last. Nobody expects the economy to normalize in three to four years. There is simply no money available for that to happen, he added.

The hopelessness of the Polish debt problem, with the country owing about \$27,500m to its Western creditors, in possession of no worthwhile assets in the West and unable even to make interest payments on time has meant that Western bankers have had no other choice but to accept the Poles' excuses and delays in payment.

So long as some interest is dripping into the Western creditor banks, they do not feel obliged to declare the country in default. This means that banks do not have to make expensive write-offs of their loans to the Poles, though supervisory authorities and prudence will dictate at least some adjustment to balance sheets as final 1981 accounts are drawn up in the coming weeks.

There is no sign so far that any of the 500 or so banks which are owed money by the Poles is inclined to rupture the united front on the debt issue.

The American Administration, despite its hostility to General Jaruzelski's regime, has not put pressure on American banks to break the European bankers' task force of 19 international banks, which includes large United States creditor institutions, is united now as never before.

But even if Poland were

now paying its interest on time, it would be hard-pressed to obtain new funds because of the sanctions imposed on the Warsaw military regime by some Western states.

For this reason, the arithmetic of the rescheduling exercise is looking increasingly dubious, and although Western banks now believe they can round off their 1981 accounts without too much difficulty, their problems will be that much greater in a year's time and greater still for every successive year until the Polish economy finally gets back on its feet.

For the banks there is also an unwelcome political element to any 1982 rescheduling of Polish debt. It is far from clear that Western governments will again be prepared to negotiate with the Poles in a block. Those creditor governments that are members of Nato may refuse to negotiate as part of a policy of sanctions against Warsaw, while other neutral governments such as Austria have indicated that they are keen to reach agreement.

Even without these political problems, many Western bankers fear that Poland's economy could now be in a downward spiral as Western money and imports dry up. Increasingly Poland is being forced to rely on support from the Soviet Union and its Eastern block satellites at a time when the economic crisis in Poland is dealing real damage to the Comecon group of countries.

These problems are being compounded by a virtual halt to new East block lending by Western banks, so that in West Germany some bankers would no longer be surprised if East German and other Eastern block states were to follow the Polish and Romanian examples and seek to reschedule their Western debts.

3 million sign seal petition

From George Clark, Strasbourg, March 9

The demand for a total ban on the import of seal products into the European Community, designed to end the hunting of seal pups in northern Canada, has received the backing of three million people.

However, Greenland and Norway, backing by the British Labour group, complained in Strasbourg today about the cynicism of those who had organized the campaign which attracted so many signatures for the petition presented to the European Parliament.

Representatives of the International Fund for Animal Welfare presented the petition today to Mr Piet Dankert, the president of the Parliament, and Mr Ken Collins, Labour MEP for Strathclyde, East, who is the chairman of the Parliament's environment committee.

It called for a total ban on products derived from the young of the harp and hooded seals, two species hunted off the Canadian coast and near Jan Mayen Island each spring. The petition was signed in the 10 countries of the Community, in the United States, Canada and Australia.

Mr Dankert expressed amazement at the size of the petition, which stood in a pile of boxes in the foyer of the Parliament. "I hope that this Parliament, by dealing with the issue on Thursday, will further increase the political pressure and so bring an end to the atrocities which are going on."

There seems little doubt that the resolution will be approved. It includes an instruction to the Commission to ensure that the interests of the Eskimos in the Arctic region are fairly considered and that controlled trading in the products made from endangered species should be permitted.

NEWS IN SUMMARY

Gaddafi appeals to exiles

Beirut. — Colonel Gaddafi, the Libyan leader, has invited his exiled opponents to a reconciliation meeting during his visit to Austria this week, according to the official Libyan news agency Jana.

Jana said the four-day visit would provide an opportunity for Libyans living abroad "either because of their specializations or for other reasons" to discuss with Colonel Gaddafi obstacles to their return to Libya.

In 1980, unidentified gunmen assassinated several Libyans living in Europe and the Libyan revolutionary committee called for the "physical liquidation" of opponents of the Libyan government abroad.

Women kidnap victims sold

Peking. — Women are being kidnapped and sold to men seeking wives, according to a letter broadcast by a radio station in Hubei, Central China.

Several young men had been cheated by kidnappers: "They paid their money but never received their wives." In one case five young and middle-aged commune members had bought women from abductors and married them.

Channel tunnel decision 'soon'

Strasbourg. — A decision on the Channel tunnel project is expected soon, Mr Georges Kontogeorgis, Commissioner for Transport, told the European Parliament here. A resolution calling for a European master plan for rail and road development was approved (George Clark writes).

He made no comment on the proposal put forward by Mr Ian Paisley, Democratic Ulster Unionist member for Northern Ireland, that European aid should be given to building a Channel tunnel between Larne and Stranraer.

£3m payout for wrong diagnosis

New York. — A New York hospital has agreed to pay \$5.5m (more than £3m) to an employee whose case of glaucoma was misdiagnosed as flu. The woman went blind after she was sent home from the hospital.

Miss Susie Kim, aged 45, a laboratory analyst, will get \$900,000 immediately, then \$120,000 a year for life. In addition, she will receive \$1m at intervals over the next 20 years.

Philippine protest

Manila. — About 600 women demonstrated at the Philippine National Assembly against the introduction of a Bill to legalize prostitution.

CORRECTION

In yesterday's report on the proposal for a proportional voting system for the next elections to the European Parliament the figures for Labour seats were transposed. Labour won 17 seats in 1979. Under a regional list system they might have won 26.

Confusion on Walesa angers wife

Warsaw, March 9. — Mrs Danuta Walesa, the wife of the interned Solidarity leader, reacted angrily today to a guarded government statement about her husband's temporary release to attend the christening of his daughter.

She also said that whatever happened over the christening, set for March 21 in Gdansk, she did not expect her husband to be freed for good.

Mr Sylwester Zawadzki, the Minister of Justice, told a conference yesterday that no request for the release of the interned leader for a christening had yet come under government review.

Mrs Walesa told Reuters in a telephone interview from Gdansk that Mr Zawadzki's remarks were "boorish". Stanislaw Ciosek, the Trade Union Affairs Minister, pledged that Mr Lech Walesa would be released for the baptism.

"Now it is cheeky to say that an application is required," Mrs Walesa said. "Lech will get this damned application from Bishop Czeslaw Kaczmarek (of Gdansk) and me."

Asked if the March 21 date for the baptism was final, she replied: "Yes it has been definitely and formally fixed... it will be at 3pm in our parish church at Zaspa-Gdansk."

Polish television said today that its announcers would no longer appear in military uniform.

The announcers were in civilian clothes at today's late news.

A project that sent thousands of helium-filled balloons to Northern Poland with advice on resisting martial law was a failure and shunned by the local people, Warsaw radio said today.

Liège cut off by big strike

From Ian Murray Brussels, March 9

The province of Liège was virtually cut off and at a standstill today as trade unionists took to the streets, motorways and railway tracks to protest against the Government's austerity measures. Public services were shut down, and pickets stopped people going into banks, insurance offices and the university.

The strike which has shut down the steel industry in Liège and other parts of Wallonia for the past fortnight continued, while the textile and engineering industries were also disrupted.

The industrial action was called by the Socialist FGVB union, but received strong support from members of the Social Christian CSC union.

It was the most widely followed protest call since the coalition Government announced it was to introduce a series of austerity measures. The most unpopular of the Government's proposals, which are due to be adopted on Friday, are those cutting social security benefits by nearly £212m, while £125m.

These moves, aimed at eliminating the social service deficit by the end of the year, have added to union anger already sparked by both a cut back in index-linked wage increases and unemployment which, at more than 13 per cent, is easily the highest in Europe.

The trade unions in the French-speaking part of the country—which includes Liège—are particularly worried and annoyed because they represent the majority of the country's steelworkers, up to 10,000 of whom are now facing redundancy

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MEAT CUTS DIVIDING SHOPPERS

By John Young

Culture Correspondent

Young women shoppers cannot tell the difference between a sirloin steak and a brisket, according to a survey carried out by the National Meat Association.

The survey, which was carried out by the National Meat Association, found that 500 women shoppers were asked to identify eight types of meat from photographs. More than a quarter of the women were unable to identify the meat.

Dr Eric Clive, a commissioner, said in Edinburgh yesterday that meat that if a child was injured in a road accident no one had the legal standing to raise an action for damages.

The commission proposes to change the law so that the mother should automatically

Grain embargo claims spark Brussels fury

From Ian Murray, Brussels, March 9

The European Commission today responded angrily to a resolution passed last night by the European Parliament suggesting that it had undermined the embargo on grain sales to the Soviet Union imposed after the invasion of Afghanistan.

The Commission said in a statement today that the allegation was based on "figures selected without explanation." Parliament's conclusion it said "is totally wrong and such allegations could seriously damage the Community's international reputation and relations with trading partners."

Parliament's 16-point resolution expressed astonishment that the exports to the Soviet Union in 1980 had increased four fold over the average for the three previous years and by 340 times for corn exports.

The Commission was "invited" to indicate under what budgetary authority these "excessive" sales were carried out and told that in future it must present detailed and clear accounts on agricultural exports to Parliament.

In its reply, the Commission said that it "faithfully applied controls on agricultural exports to the Soviet Union throughout the period of the embargo." It issued no wheat export licences for the whole of the period. It extended the embargo to other products such as butter, beef and poultry, and it reduced the level of refunds related to exports to the Soviet Union.

"By applying these principles," the statement said, "the Commission assured full respect of the principle that Community deliveries should not replace United States' deliveries to the Soviet market."

The Commission pointed out that export licences valid for four months were issued for 576,000 tonnes of wheat and were approved before the Soviet invasion of Afghanistan. "All countries engaged in the embargo recognized at the outset that it was not feasible to stop supplies already in the pipeline at the time of the decision."

Commission officials were today wondering whether they could do anything to meet the "invitations" and "requests" in the parliamentary resolution. All the details about trade with the Soviet Union had been made

Natal court awaits the man in the floppy hat

From Michael Hornsby, Pietermaritzburg, March 9

The elderly gentleman clad only in baggy trousers and a floppy hat was busy tending his flower bed. He might have been a retired bank manager in an English suburban garden.

He was not, however, best pleased to be accosted by the man from *The Times*. "Sorry, old boy, nothing to say."

Tomorrow morning Colonel "Mad" Mike Hoare must set aside his hoe and pruning shears and appear in a red brick Victorian courthouse here together with 44 other alleged mercenaries charged with hijacking an Air India Boeing 707 aircraft after a bungled coup attempt in the Seychelles last November.

The trial is being held in the ultra-English provincial capital because Colonel Hoare and his men were arrested in Durban after their return from the Seychelles and the whole affair has been entrusted to Mr Cecil Rees, the province's Attorney General.

The South African Government caused an international outcry by initially charging only five of the alleged mercenaries. The move was defended by Mr Louis Le Grange, the Police Minister, on the ground that "running around in the bush and shooting out a few windows was no offence under South African law. Two months later, however, Mr Rees announced that all 45 mercenaries would be charged on four counts of contravening South Africa's 1972 Civil Aviation Offences Act.

They could face sentences of up to 90 years in jail.

The affair has been deeply embarrassing for the Government which is widely suspected at best of having known of the preparations of the coup attempt but doing nothing to stop them, and at worst of having been actively involved because of its dislike of the left-wing Seychelles Government.

The latter suspicion was given some credibility by the disclosure last December that one of the South Africans captured in the Seychelles after the coup attempt was a senior officer in his country's army. Pietermaritzburg is planning to make the most of its moment in the international spotlight. Miss Pamela Reid, the Mayor, tonight gave a civic reception for the journalists who have descended on the town, and hoteliers are hoping the trial will go on for a long time.



Fighting shy: A Salvadorean soldier peers round a corner during a fierce seven-hour gunfight with left-wing guerrillas at San Vicente. At least 15 people were said to have been killed.

Crisis in Central America

New poll in Guatemala demanded

Guatemala City, March 9.—With the Government's military candidate leading the presidential race, all three opposition candidates today called for demonstrations in the main square to demand new elections.

As the slow vote count continued, Señor Anuseto Viñan of the Authentic Nationalist Centre Party, who is running last, asked his supporters to join the other candidates' protest in front of the national palace.

Señor Mario Sandoval Alarón of the extreme right-wing National Liberation Movement and Señor Alejandro Maldonado Aguirre of the moderate conservative Democratic National Renovator coalition who are running second and third, claimed last night that the elections were rigged by the military-dominated Government. They demanded that the vote be nullified and a new election held within 60 days.

Rebels show their strength

San Salvador, March 9.—Military sources said today that at least 32 people died yesterday when left-wing guerrillas stepped up attacks on government troops around the country in a show of strength.

There were guerrilla assaults on security forces in three main cities and three military outposts were stormed in Morazan province. In another development, the Defence Ministry issued a communiqué denying that government troops had massacred civilians in villages north of here.

Over the weekend peasants in San Benito, 40 miles south-east of the capital, showed reporters 14 skulls lying in a field and two wells, claiming they were evidence of the deaths of at least 20 unarmed peasants in an Army operation earlier this year.

A spokesman for the Salvadorean Human Rights Commission said the alleged massacre was being investigated. The ministry statement said the allegations were black propaganda and claimed that guerrillas frequently dumped the bodies of their comrades and around villages to pretend that they were civilians killed by the armed forces.

Church and human rights groups say more than 32,000 people have died in El Salvador's political bloodshed since the American-backed junta took power in October, 1979.

In San Vicente, 35 miles east of the capital, residents and military sources said at least eight soldiers and five civilians were wounded in skirmishing around the city. Other reports said at least 15 people died. San Vicente residents reported that as the day's first shots were being fired guerrillas seized a radio station to urge the city's 20,000 inhabitants to support them.

Residents of Santa Ana, the nation's second-largest city, 31 miles north-west of here, also reported clashes between guerrillas and government troops but they did not know the number of casualties.

Guerrillas were also reported to have overrun three military posts in north-eastern Morazan province, a long-time guerrilla stronghold. There was no immediate confirmation from the military command in San Salvador.

The guerrilla radio station said in a midday broadcast the series of attacks on government troops around the country was "not something final but a show of force", indicating that the attacks were not part of an all-out offensive against the junta's forces.

Washington: Mr Caspar Weinberger, the Defence Secretary, has indicated that America may have to undertake big changes in the deployment of force in the Caribbean if there is a communist takeover in El Salvador (Mohsin Ali writes).

Mr Weinberger, answering questions at a National Press Club luncheon here yesterday, said it would be extremely damaging to American interests in the Caribbean and to the defence of the United States "if the communists acquired another stronghold" on the mainland.

NEWS IN SUMMARY

Brezhnev welcomes Koivisto

Moscow.—President Brezhnev went to Moscow airport yesterday to welcome Mr Mauno Koivisto, the newly-elected Finnish President (Michael Binyon writes). The Soviet leader has never met Mr Koivisto before, and the Kremlin talks are more of a getting-to-know-you nature than to solve any problems between the two countries.

The Soviet Union and Finland enjoy close and cordial relations, and much of the trust built up over the past 25 years by former President Urho Kekkonen was based on his regular personal contacts with the Soviet leaders.

Before Mr Koivisto's election, the Russians expressed indirect preference for other presidential candidates, believing Mr Koivisto to be rather aloof and less amenable than his predecessor. But the Russians quickly accepted his victory and are now clearly keen to establish a working personal relationship.

China reassures trade partners

Peking.—Mrs Chen Mubua, China's new foreign trade chief, has assured Peking's trading partners that the recent government reshuffle does not mean a change in trade commitments or policies.

Agreements already signed between China and the governments of other countries will remain valid and current negotiations will continue," Mrs Chen said.

Mrs Chen, aged 61, heads a newly established Ministry of Foreign Economic Relations and Trade, an umbrella body merging four separate departments.

No Iran retreat Khomeini says

Tehran.—Ayatollah Khomeini has greeted fresh peace proposals for ending the 18-month Iran-Iraq war by saying that President Hussein Saddam of Iraq "has asked other states to serve as intermediaries to save him but Iran will not retreat an inch."

Peace proposals to the Iranian Supreme Defence Council were criticised by the council's spokesman, Hojatoleslam Hashemi Rafsanjani, who said: "The mistake was to ask the aggrieved party (Iran) to make concessions."

Ben Bella plea to Mubarak

The conduct of the Sadat assassination trial in Cairo has been criticised by Mr Ahmad Ben Bella (above) the former Algerian President who is now chairman of the London-based International Islamic Commission for Human Rights (Edward Mortimer writes).

In a statement Mr Ben Bella said his commission viewed "with great concern" the fact that the trial was held in complete secrecy and that the accused were "denied the opportunity to defend themselves fully and freely in accordance with the rules of the law and dictates of justice." He appealed to President Mubarak of Egypt to revoke the findings of the court and order fresh trials in an open civil court.

Airline to recruit doctors

Tokyo.—The Japanese Transport Ministry has advised Japan Air Lines to introduce tighter medical supervision of its crews, and to provide more doctors, including psychiatrists.

The measures were part of a series of recommendations to prevent a recurrence of the last month's Tokyo air crash, which killed 24 people and injured the remaining 150 passengers. Ministry officials said the 12 doctors employed by JAL were insufficient to deal with the airline's flight staff of more than 2,000.

Dalai Lama appeal

Delhi.—The Dalai Lama, the exiled Tibetan spiritual leader, said in a statement on the eve of the twenty-third anniversary of the Tibetan uprising against the Chinese that his countrymen should continue their struggle "broad-mindedly, peacefully and patiently."

Refugee exodus

Geneva.—A total of 2,797 refugees arrived by boat in South-East Asian countries from the Indo-Chinese mainland last month, the office of the United Nations High Commissioner for Refugees said in Geneva.

Smith loses control as chief whip defects

Salisbury, March 9.—The Republican Front (RF) of Mr Ian Smith appears to have lost its control of the white seats in Zimbabwe's Parliament with the defection of another MP.

The party chairman, Mr Geoff Kluckow, said Mr John Landau, the chief whip, resigned yesterday to sit as an independent. Parliament reconvenes in June.

Mr Landau said he intended to work in close liaison with the Government, but that he would be "an independent in the true sense of the word". In a telephone interview he said he had found he did not fully agree with RF policies. "I think I have been able to adapt to change more quickly than some others."

Eight MPs quit last week to become independents, arguing the party had failed to adapt to black rule since independence. The RF, which won all 20 places reserved for whites in the 100-seat House of Assembly in Zimbabwe's independence election, has seen its representation drop to eight.

In addition to the nine rebels, Mr Wally Sturtford is detained on suspicion of plotting a coup. A former minister, Mr Denis Walder, also wanted on a similar charge, is abroad and an ex-minister, has emigrated.

A by-election for Mr Cronje's seat, due next month, will be regarded as a test of voter opinion on the latest revolt.

Mr Robert Mugabe, the Prime Minister, has hinted that more Cabinet posts could become available for white MPs if they cut their ties with the RF, which he has accused of being rooted in a past of racial division and white supremacy.

Mr Smith was not available for comment today. Mr Kluckow said he was in South Africa fulfilling an engagement. He gave no details.—Reuter.

The rebellion marks a crucial point in the history of the RF which has been the outstanding, sometimes only, voice of the white community since the unilateral declaration of independence in 1965 (Stephen Taylor writes).

The rebels make no overt criticism of Mr Smith who is a symbol of the black majority of all that is detested about the past—but there are frequent asides that it would be best for "the old boy" and the party if he retired to his farm at Selukwe, a desire he has been expressing for years.

Mr Smith is important because his community has so far failed to produce an alternative leader of similar stature and because he still commands almost universal respect among the whites.

Supporters of Mr Mugabe and of Mr Joshua Nkomo, the Patriotic Front leader, clashed last night in the central town of Que Que where 32 people were arrested, the Ziana news agency reported today. (AFP reports).

Bonn gets US pledge on pipeline

From Nicholas Ashford, Washington, March 9

Herr Hans-Dietrich Genscher, the West German Foreign Minister, ended his two-day visit to Washington today confident that the United States would not take any further steps to disrupt the construction of the Siberian gas pipeline to Western Europe. A source close to the German delegation remarked: "The pipeline is no longer an issue. It is all over now."

However, Herr Genscher emphasized during his talks with members of the Reagan Administration that West Germany was still ready to listen to American proposals for providing European countries with energy. But he emphasized that these would not be considered as replacements for Siberian natural gas.

German officials said they expected the mission of Mr James Buckley, the Assistant Secretary of State for Security Affairs, to concentrate on Western credits to the Soviet Union when he visits Europe next week.

The Americans have been dismayed by the extremely soft terms of some European loans to communist countries, particularly a recently announced \$100m (€54m) loan by France for the construction of the pipeline. The Americans want both the terms and the duration of such loans to be tightened up.

Coup plot confidences denied

From Richard Wigg, Madrid, March 9

General Alfonso Armada told the Spanish coup court martial today that if he had intended to overthrow democracy, he would have taken command of an operational unit in Madrid on February 23 last year. He was at Army headquarters that night. Where as he put it: "We did not understand anything."

It was his turn to testify at the trial—now in its third week before the Supreme Council of Military Justice in Madrid.

Giving evidence after Lieutenant General Jaime Milans del Bosch, General Armada refused to corroborate any of the claims made yesterday in his defence by the former Valencia captain-general that he had acted jointly to prevent a more violent and radical coup by Army colonels with the backing of King Juan Carlos.

General Milans emphasized that on each of the three occasions when the King had called him during the coup night, the monarch had always said goodbye remarking: "Un abrazo, Jaime". The King never addressed him as if he were the head of a military uprising, he said.

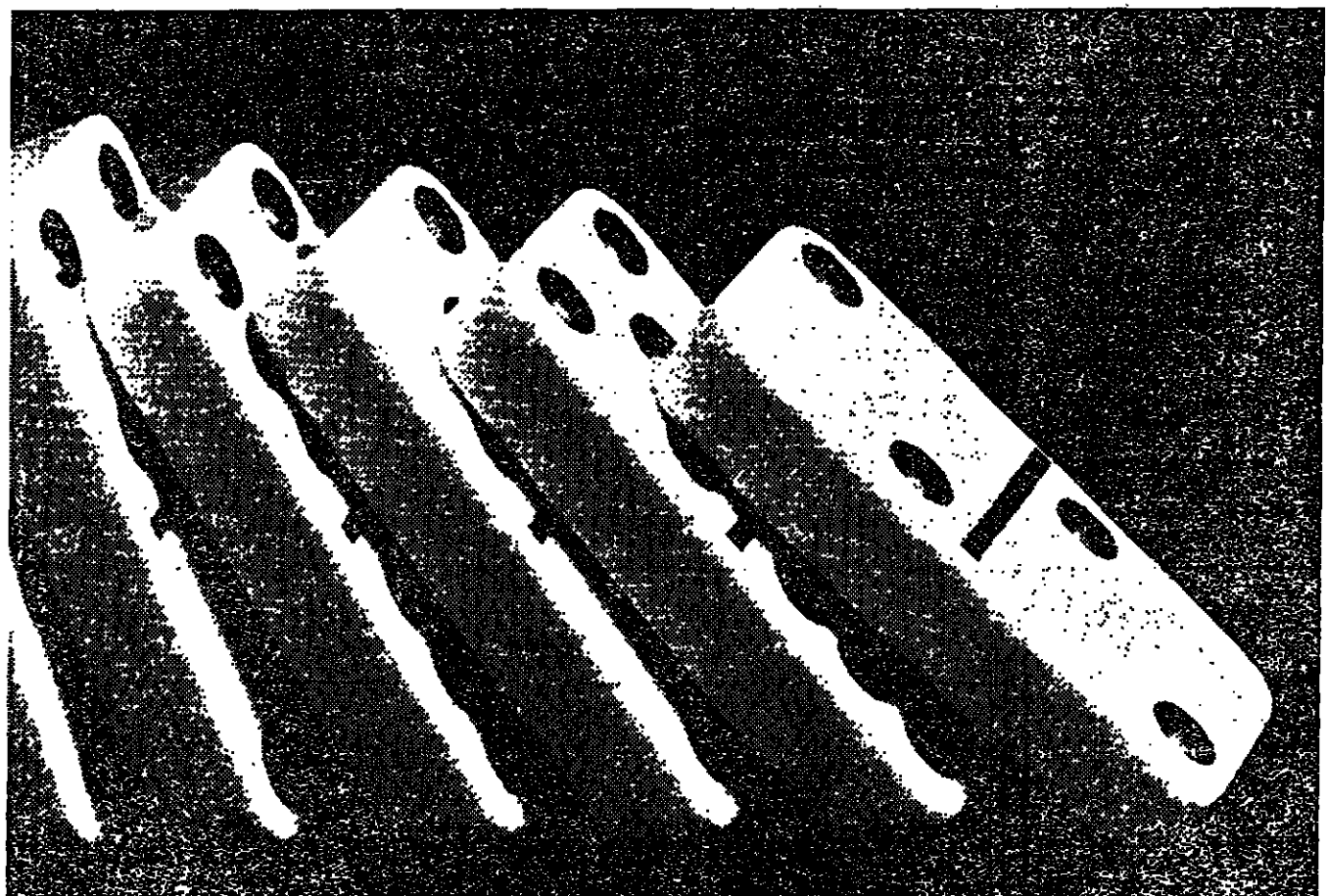
General Milans based his defence on confidences King Juan Carlos and Queen Sophia allegedly made to General Armada at a ski resort in the Pyrenees several weeks before the coup.

But General Armada today declared: "I am absolutely sure I gave General Milans no confidences because the King and Queen never made any to me."

Of their meeting in Valencia a month before the coup, which the prosecution alleges marked the beginning of the two generals' plot against democracy, General Armada said categorically that there was no mention made of any radical groups in the Army conspiring for a violent overthrow of the constitution.

General Armada later denied any memory of five telephone conversations he allegedly conducted with General Milans two days before the seizure of Parliament.

General Milans, who usually sits immobile throughout the proceedings, was seen to laugh as General Milans made the denials. General Armada maintains that General Armada told him in one call that he was unable to prevent Lt-Col. Antonio Tejero from preparing to storm Parliament and in another call went on to set the time for the assault. "The operation will be carried out," General Milans assured the court martial that he had been told. The trial continues.



WILL BRITAIN FALL FOR THE LINE THAT INSTABILITY IN SOUTH AFRICA WOULDN'T AFFECT THE WEST?

South Africa is fully committed to a policy of stability, private enterprise and prosperity for all.

Naturally, this doesn't suit the plans of many Marxists.

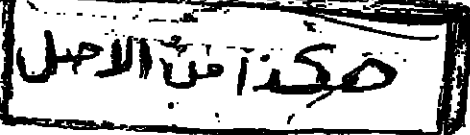
They know that Britain and the West are heavily dependent on South Africa for important minerals like chrome, manganese, vanadium and platinum. They know these

materials are essential for making computers, machine tools, jet engines, gearboxes, TVs, drilling bits and defensive armaments. And they know there are no major alternative sources outside the communist bloc.

South Africa's enemies are confident that by creating instability in the Republic, they can cause disruption in the West.

South Africa

Further information can be obtained from The Director of Information, South African Embassy, South Africa House, London WC2N 5DP



SINGLE PERSON

Annual income £2,500 - £3,500

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Annual income £3,500 - £4,500

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Annual income £171,500 - £172,500

MARRIED COUPLE

Annual income £172,500 - £173,500

MARRIED COUPLE

Annual income £173,500 - £174,500

MARRIED COUPLE

President Brezhnev is expected to arrive at Moscow airport to welcome Mr. Visto, the newly-nomined President of the Soviet Union. The two leaders have never met before, and the visit is expected to be a landmark in the new-you nature of the relationship between the two countries.

reassures partners

Mrs. Chen's new foreign policy has reassured trading partners that the government does not mean a trade commitment.

an retreat ieini says

Ayatollah Khomeini has ended the Iranian war by saying that the Islamic Republic will not retreat in the face of the Supreme Defence Council's spokesman, Ali Hashemi Rafsanjani.

Bella plea ubarak

The Sudanese government has asked Mr. Ben Bella to leave the country and to return to his home in Algeria.

ine to uit doctors

The Japanese Ministry of Health has asked the Air Line to introduce medical supervision for its pilots.

me to uit doctors

The Japanese Ministry of Health has asked the Air Line to introduce medical supervision for its pilots.

ai Lama appeal

The Dalai Lama has appealed to the Chinese government to release the Tibetan spiritual leader.

ugee exodus

A large number of refugees have fled from the border area of the Soviet Union.

THE BUDGET

How better-off - and pensioners - benefit

PERSONAL TAXATION

Higher earners will benefit substantially

By Lorna Bourke

Once again the Chancellor has produced a Budget for the better off, putting more into the pockets of higher-rate taxpayers, and raising the starting point for capital gains and capital transfer tax, while the basic rate taxpayer has merely maintained his position. But pensioners will do well and he has been generous in some of his social benefits.

Personal tax allowances and the thresholds for higher rate tax have all been increased by around 14 per cent, two per cent above last year's rate of inflation. But with the increase in National Insurance contributions due to take effect from April, most basic rate taxpayers will have roughly the same take-home pay after the Budget changes as they have today.

A single person earning around the national average wage of £7,500 will see take-home pay, after deductions for tax and National Insurance, go down from £5,082 a year to £5,064, cutting his spendable income from 67.7 per cent of earnings to 67.5 per cent.

Married couples earning twice the average wage, £15,000, will see a rise in their spendable income from £10,371 to £10,391, equivalent to less than 40p a week. But if they have children their position will be improved by the opening of a child benefit, up 60p a week to £5.85 from November of this year.

Higher earners have benefited substantially from the changes in personal taxation. A married man earning £30,000 a year will see a rise in his disposable income from £17,606 to £18,099 equivalent to a 1.6 per cent improvement in take-home pay. Before the Budget changes he would have paid tax at the top rate of 60 per cent but will now see his marginal rate of tax reduced to 55 per cent.

Pensioners have seen the biggest improvement in their situation. State retirement

pensions have been fully index-linked, taking into account the 2 per cent underestimation of last year.

A married couple will see their state pension rise from £47.35 to £52.55 while a single pensioner will receive an increase of £3.25 a week, up from £29.60 to £32.85 in November.

The tax change will amount to an increase in spendable income of £3 in every £100. A married couple with income of £4,000 a year now has £3,569 left after deductions for tax. After April 5, this will rise to £3,789, an increase of £2.30 a week.

Those with investment income will be pleased to see the starting point raised from its current level of £2,500 to £2,520.

Perhaps the one surprise on personal tax was the decision to increase the amounts which can be contributed to a self-employed pension scheme. It has been a complaint that the maximum contribution levels were too low for the self-employed to make adequate provision for retirement.

The big disappointment has undoubtedly been the failure to increase the £25,000 maximum for mortgage interest relief. However, a small concession has been granted to homebuyers with the raising of the starting point for stamp duty from £20,000 to £25,000. Last year, an estimated six out of every ten homebuyers paid this tax, and this is likely to come down to three out of every ten.

National Savings Certificates (Index linked)	
1981-82	1982-83
£100 million	£100 million
11	31
21	41
31	51
41	61

RETIREMENT

Retirement Annuity Relief, available to the self-employed and those in non-pensionable jobs, is to be increased for some older contributors. Normally relief is limited to 17½ per cent of net earnings; existing rates and the proposed increases are:

Birth	% relief 1982-83
1934 or later	17½
1918-33	20
1914-15	20½
1910-13	23½
1910-11	26½
1908-09	29½
1907	32½

TAX CHANGES

SINGLE PERSON

Annual income £7,500 all earned

	1981-82	1982-83
Income	7,500	7,500
less: NI contributions	581	589
Tax	1,837	1,780
Disposable income	5,082	5,064
Disposable income as proportion of gross income	67.7%	67.5%
Single person's tax allowance	1,375	1,585

MARRIED COUPLE - NON-WORKING WIFE

Annual income £22,500 all earned

	1981-82	1982-83
Income	22,500	22,500
less: NI contributions	806	806
Tax	7,552	7,037
Disposable income	14,142	14,657
Disposable income as proportion of gross income	62.8%	64.2%
Married man's allowance	2,145	2,445

MARRIED COUPLE, BOTH WORKING*

Joint annual income £15,000 all earned - two children

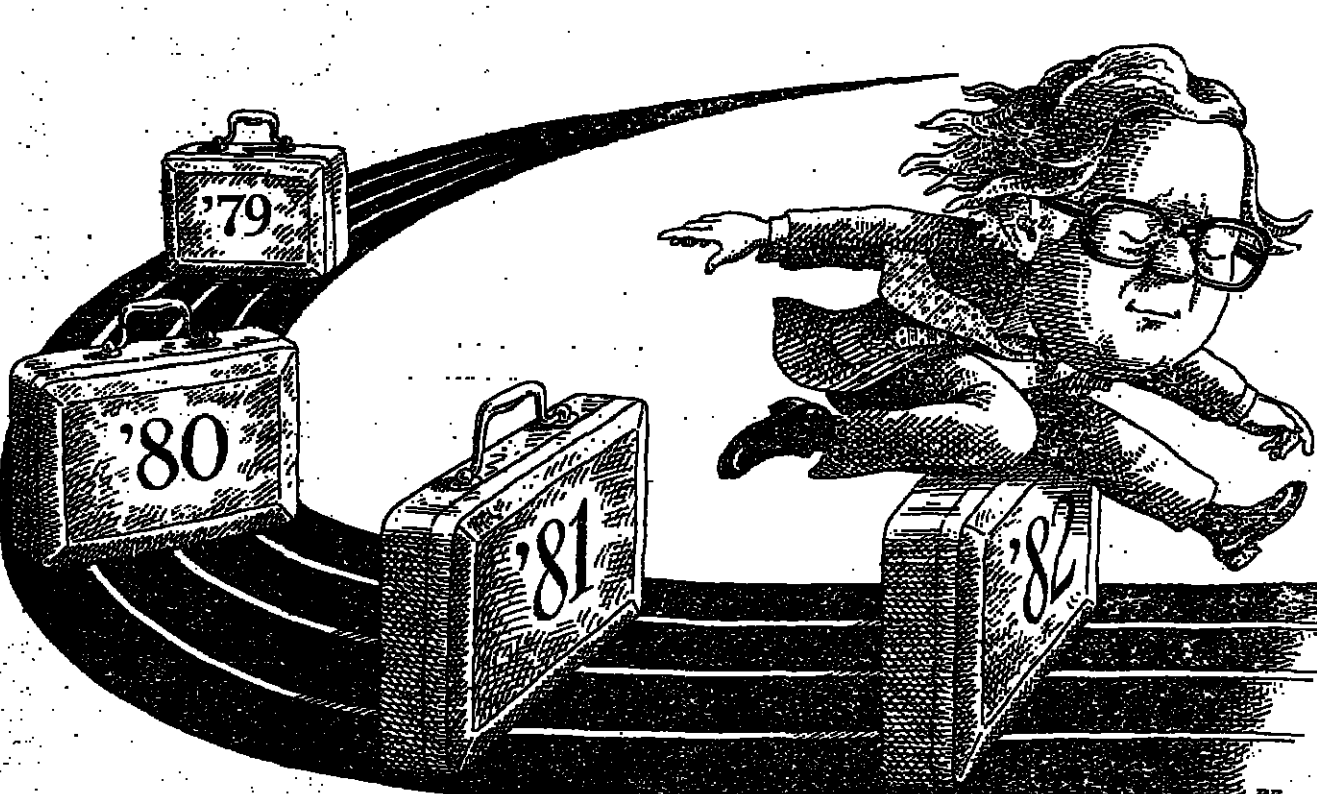
	1981-82	1982-83
Income	15,000	15,000
less: NI contributions	1,182	1,312
Tax	3,467	3,297
Disposable income	10,371	10,391
Disposable income as proportion of gross income	69.1%	69.2%

*assuming both pay full rate NI contributions

RETIRED COUPLE

Annual income £4,000

	1981-82	1982-83
Income	4,000	4,000
less: Tax	331	211
Disposable income	3,669	3,789
Disposable income as proportion of gross income	91.7%	94.7%
Married age allowance	2,895	3,295



BUDGET 12 June 1979

Income tax: basic rate cut 3% to 30%; top rate slashed from 83% to 60%; personal allowances raised by twice amount needed to compensate for inflation; tax bands for higher rates widened

VAT: doubled to 15% from standard rate of 8% and luxury rate of 12½%

Impact: £3,600m taken out of economy

Reaction: tax incentives welcomed by managers but big boost to inflation and depressive effect on output.

BUDGET 26 March 1980

Income Tax: 25% lower rate abolished; personal allowances raised in line with inflation, higher rate thresholds by less

Excise duties: raised, putting 10p a gallon on petrol, 2p on a pint of beer, 8p on a bottle of wine, 50p on a bottle of whisky and 5p on 20 cigarettes

Impact: £1,500m taken out of economy

Reaction: tight money and fiscal policies welcomed by City but little relief for industry in recession.

BUDGET 10 March 1981

Income tax: no increase in personal allowances or tax bands to compensate for inflation

Excise duties: raised by twice amount needed to keep pace with inflation, putting 20p a gallon on petrol, 4p a pint of beer, 12p on a bottle of wine, 60p on a bottle of whisky and 14p on 20 cigarettes

Impact: £4,000m taken out of economy

Reaction: few supporters, many critics. Severe contractionary effect dismayed industry in depths of recession, not offset by promised lower interest rates

BUDGET 9 March 1982

Income tax: personal allowances raised by 14%, 2% more than needed to compensate for inflation, and increases in higher rate thresholds and bands

Excise duties: raised in line with inflation overall, putting 9p a gallon on petrol, 2p on a pint of beer, 10p on a bottle of wine, 30p on a bottle of whisky and 5p on 20 cigarettes

Impact: injection of £1,300m into economy

Reaction: not as expansionary as many have urged but much in line with expectations

CAPITAL GAINS TAX

Index linking promises substantial relief

By Oliver Stanley

The Chancellor has come up with a compromise solution to the troublesome problem of capital gains tax on inflationary gains. For past years, he has decided that the solutions of tapering relief and full indexation are not practicable.

For 1982-83, he has chosen the simple solution of increasing the annual exemption to £5,000 for individuals and £2,500 for trustees of settlements. Where total net gains in the year do not exceed these thresholds, there is full exemption.

For 1983-84 on wards, these amounts are to be indexed in the same way as income tax allowances and thresholds. The increase is linked to that in the Retail Price Index for the December preceding the year of assessment over the preceding December.

The major reform is that future inflation is to rank for relief. This adjustment will reduce or extinguish the

chargeable gain, but will not apply to create an allowable loss.

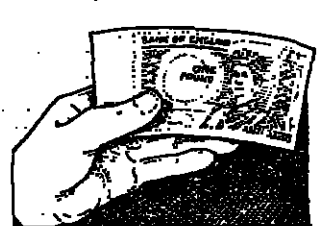
It will also be linked to the Retail Price Index on a

CAPITAL

TRANSFER TAX

The new bands at which capital transfer tax is chargeable are:

Chargeable transfer (£000s)	Rate (%)
0-55	Nil
55-75	30
75-100	35
100-130	40
130-165	45
165-200	50
200-250	55
250-300	60
300-350	65
350-400	70
400-450	75
Over 450	80



monthly basis, but only increases after Budget Day will be taken into account. There is a further limitation in that relief will not be given for the first year of ownership, so that gains on assets held for a short term will not qualify for relief.

Examples are needed to make clear this elusive concept. Where land was bought in July 1970, and sold in October 1982, there will be no relief for inflation occurring during the years 1970 to 1982, but relief by reference to the increase in the RPI between March, 1982, and October, 1985.

Both individuals and companies will qualify for this relief, estimated to cost the Exchequer £125m in capital gains tax and £25m in Corporation tax in the first full year to which the new rules apply. But the eventual effect, as more and more years come within the ambit of relief, is likely to be substantial. Just how substantial will inevitably depend on the Government's ability to control inflation. Crocodile tears will be shed at the failure to deal with past years, but realists will welcome this fair and balanced attempt at a solution.

The new national insurance pension will be £32.85 for a single person, an increase of £3.25 a week; and £52.55 for a married couple, an increase of £5.20 a week. Unemployment benefit will rise from £22.50 to £25 a week for a single person and from £36.40 to £40.45 for a married couple.

Child benefit is to go up by 60p to £5.85 for each child, and the extra one-parent family benefit is being raised by 35p to £3.65. The latter is paid on top of ordinary child benefit for the first or only eligible child in most one-parent families.

The prescribed amount for Family Income Supplement for a one-child family is to go up from £74 to £82.50, and

relief on a sliding scale. The effect is that the excess of sums over £75,000 will be fully charged to tax.

At present, compensation for loss of office and ex-gratia payments are tax free for the first £25,000 with the remainder taxed at half the top rate of tax on earned income.

The Chancellor's proposals could mean that Mr Jack Gill, who was dismissed as managing director of Associated Communications Corporation, could collect less than half of the record £560,000 compensation for loss of office, the payment believed to have prompted the Chancellor's action, if it survives the present court action opposing the payoff.

Chancellor should admit to being swayed by the strong representations of the whisky industry while ignoring the needs of those who have no such strong financial muscle.

Mr Colin Dance, financial secretary of the National Society for the Prevention of Cruelty to Children, which is not a member of the reform group, said previous concessions on capital transfer tax had led to a substantial rise in legacy income but the help announced yesterday was "encouraging but marginal".

He wants to tighten the law relating to very large golden handshakes, withdrawing tax

relief on a sliding scale. The effect is that the excess of sums over £75,000 will be fully charged to tax.

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BENEFITS

Backbench pressure helps unemployed

By Pat Healey, Social Services Correspondent

The Chancellor of the Exchequer made clear yesterday that the Government has bowed to backbench pressure by agreeing to make good the 2 per cent shortfall in last November's benefit increases for the unemployed as well as for pensioners.

He did not specify it, but the child benefit increase of 60p a week also covers last year's shortfall as well as the forecast of inflation up to next November.

Sir Geoffrey also announced that mobility allowance is to be increased by more than inflation would require and exempted from tax from the start of the new financial year. The second measure, which has been widely pressed for, will relieve some low-earning disabled people of all tax liability.

But there were two notable omissions from the Budget statement. There was no mention of any recompense for the 5 per cent cut in inflation-proofing made in 1980 in anticipation of benefits being brought into tax, although unemployment benefit will become taxable in July.

Nor was there any indication of whether the new supplementary benefit rates, to be introduced this November, will, in fact, be increased by less than other benefits to take account of the new housing benefit scheme.

The Government was caused considerable embarrassment last week when Mr Hugh Ross, Minister for Social Security, announced in committee in the Commons that housing costs would be removed from the retail price index for the purpose of increasing supplementary benefits.

Details of the social security changes are to be announced today, however, by Mr Norman Fowler, Secretary of State for Social Security, and the Chancellor announced yesterday by the Chancellor are based on a 9 per cent inflation forecast, which is 1 per cent less than anticipated last December, plus the 2 per cent needed to make good the shortfall.

The new national insurance pension will be £32.85 for a single person, an increase of £3.25 a week; and £52.55 for a married couple, an increase of £5.20 a week. Unemployment benefit will rise from £22.50 to £25 a week for a single person and from £36.40 to £40.45 for a married couple.

Child benefit is to go up by 60p to £5.85 for each child, and the extra one-parent family benefit is being raised by 35p to £3.65. The latter is paid on top of ordinary child benefit for the first or only eligible child in most one-parent families.

The prescribed amount for Family Income Supplement for a one-child family is to go up from £74 to £82.50, and

relief on a sliding scale. The effect is that the excess of sums over £75,000 will be fully charged to tax.

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He wants to tighten the law relating to very large golden hand

By Peter Hill Industrial Editor

When it was first introduced the surcharge rate was set at 2 per cent of most of a company's wage and salary bill. Three years ago the rate was lifted to 3.5 per cent. If the tax had remained unchanged employers calculated that it would have yielded about £4,000m in the coming financial year with about one fifth being paid by

A 2 per cent cut would after two years on the CBI's calculations, yield a £1,000m boost in industry's exports, shave 1 per cent off the retail price index and add £1,000m to corporate profits as well as

The Chancellor's measures to help big industrial users of energy mean that electricity boards in England and Wales will offer their large customers three-year contracts providing for a reduction in electricity charges of up to 16 per cent in return for a commitment to reduce consumption at peak demand periods.

In place of SPD, from

ment of the North Sea, he

By Jonathan Davis, Energy Correspondent

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CORPORATE TAX

The Chancellor is giving his full backing to the tougher stance showed by the Inland Revenue over the past year on tax avoidance schemes. His budget contains several measures designed to stop international businesses from benefiting at the expense of the British taxpayer.

The international leasing industry has been hit by a reduction in the tax allowances for all assets leased outside Britain but financed through British banks or

financial institutions. The tax allowances have been reduced from 25 per cent to 10 per cent for leased assets and from 100 per cent to 10 per cent for ships.

That is expected to mean that overseas businesses will switch their new lease financing arrangements from Britain to other countries which offer higher tax allowances. The tax benefits enjoyed by the financial institutions are passed on to the customer as cheaper lease terms.

The film industry is to lose the generous capital allowances that have attracted a growing number of groups

Almost three years ago the Inland Revenue allowed 100 per cent first year allowances on investment in films. As with other capital allowances these incentives are available whether or not the film is made in this country.

Instead of capital allowances, companies will be allowed to write off costs over the income-producing life

ENERGY

By Peter Hill, Industrial Editor

Measures to ease the fuel bills of a group of energy intensive industries, which are expected to cost £250m in a full year, are unlikely to remove the issue from the debate that has occupied industry and Government for 18 months.

The disparity between the prices paid by a small but important group of United Kingdom industries for their oil, gas and electricity com-

pared with their European competitors has unified employers and trade unions against the Government's energy pricing policies. Both consider the discrepancies a further drag on international competitiveness.

Over the months the increasingly acrimonious argument led the National Economic Development Council to form an energy task force to

establish the extent of the disparity.

The task force submitted two reports last year. The first established beyond question that the energy intensive industries — iron and steel, chemicals, foundries and paper and board — were at a disadvantage. Electricity costs for French steel and chemical companies a year ago, for example, were 20 to 35 per cent lower than in

CONSTRUCTION AND BUILDING

By Baron Phillips

Construction industry leaders last night welcomed the Chancellor's measures designed to increase capital

Further stimulation comes from the abolition of VAT on double glazing, roof insulation and damp coursing.

PERSONAL TAXATION

Weekly earnings	Weekly income in 1981/82 post November				Weekly income in 1982/83 up to November 1982				Weekly income in 1982/83 post November 1982			
	Child benefit	Income tax	NIC	Net income	Child benefit	Income tax	NIC	Net income	Change compared to 1981/82 post November, in income after child benefit, tax and NIC	Child benefit	Net income	Change compared to 1981/82 post November, in income after child benefit, tax and NIC
£	£	£	£	£	£	£	£	£	£	£	£	£
50.00	10.50	2.62	3.87	54.01	10.50	0.89	4.37	55.24	1.23	11.70	56.44	2.43
60.00	10.50	5.62	4.65	60.23	10.50	3.89	5.25	61.36	1.13	11.70	62.56	2.33
80.00	10.50	11.62	6.20	72.68	10.50	9.89	7.00	73.61	0.93	11.70	74.81	2.13
100.00	10.50	17.62	7.75	85.13	10.50	15.89	8.75	85.86	0.73	11.70	87.06	1.93
120.00	10.50	23.62	9.30	97.58	10.50	21.89	10.50	98.11	0.53	11.70	99.31	1.73
140.00	10.50	29.62	10.85	110.03	10.50	27.89	12.25	110.36	0.33	11.70	111.56	1.53
150.00	10.50	32.62	11.62	116.26	10.50	30.89	13.12	116.49	0.23	11.70	117.69	1.43
160.00	10.50	35.62	12.40	122.48	10.50	33.89	14.00	122.61	0.13	11.70	123.81	1.33
180.00	10.50	41.62	13.95	134.93	10.50	39.89	15.75	134.86	-0.07	11.70	136.06	1.13
200.00	10.50	47.62	15.50	147.38	10.50	45.89	17.50	147.11	-0.27	11.70	148.31	0.93
220.00	10.50	53.62	15.50	161.38	10.50	51.89	19.25	159.36	-2.02	11.70	160.56	-0.82
240.00	10.50	59.62	15.50	175.38	10.50	57.89	19.25	173.36	-2.02	11.70	174.56	-0.82
300.00	10.50	82.06	15.50	212.94	10.50	76.58	19.25	214.67	1.73	11.70	215.87	2.93

Net income is earnings, less tax and national insurance contributions, plus child benefit. It does not include any means tested benefit. It is assumed that only the husband is earning.

National insurance contributions are at the standard Class 1 rate for employment not contracted out of the state additional (earnings related) pension scheme.

Single parent families have the same net weekly income as married couples on the same weekly earnings except that a single parent family received £3.30 extra benefit per week from November 1981 and will receive £3.65 extra per week from November 1982.

Child Benefit: The rate up to November 1982 is £10.50 per week (£5.25 per child) and will then be increased by £1.20 per week (60p per child).

FAMILIES WITH CHILDREN

Married couple with 2 children — net weekly income

ELDERLY SINGLE AND MARRIED COUPLES

Income all earned — weekly figures

Income	Charge for 1981/82		Proposed charge for 1982/83		Reduction in tax after proposed changes
	Income tax	Percentage of total income taken in tax	Income tax	Percentage of total income taken in tax	
EP.W.	EP.W.	per cent	EP.W.	per cent	EP.W.
ELDERLY SINGLE PERSONS					
40.00	1.50	3.7	0.06	0.1	1.44
50.00	4.50	9.0	3.06	6.1	1.44
60.00	7.50	12.5	6.06	10.1	1.44
80.00	13.50	16.9	12.06	15.1	1.44
100.00	19.50	19.5	18.06	18.1	1.44
120.00	26.81	22.3	24.06	20.0	2.75
140.00	34.07	24.3	32.29	23.1	1.78
150.00	37.07	24.7	35.97	24.0	1.10
ELDERLY MARRIED COUPLES (1)					
60.00	1.30	2.2	0.00	0.0	1.30
80.00	7.30	9.1	4.99	6.2	2.31
100.00	13.30	13.3	10.99	11.0	2.31
120.00	20.61	17.2	16.99	14.2	3.62
140.00	29.62	21.2	25.22	18.0	4.40
150.00	32.62	21.7	30.22	20.1	2.40
160.00	35.62	22.3	33.89	21.2	1.73

For incomes above these levels, the figures are the same as those in Table 4.

(1) Calculations assume that only the husband has earned income.

SINGLE AND MARRIED COUPLES

Income all earned, weekly figures. Income Tax and National Insurance Contributions

Income	Charge for 1981/82			Proposed charge for 1982/83			Change in Income After tax and NIC
	Income tax	NIC	Net Income After Tax and NIC	Income tax	NIC	Net Income After Tax and NIC	
EP.W.	EP.W.	EP.W.	EP.W.	EP.W.	EP.W.	EP.W.	EP.W.
SINGLE PERSONS							
30.00	1.07	2.32	26.61	0.00	2.62	27.38	0.77
40.00	4.07	3.10	32.83	2.97	3.50	33.53	0.70
50.00	7.07	3.87	39.06	5.97	4.37	39.66	0.60
60.00	10.07	4.65	45.28	8.97	5.25	45.78	0.50
80.00	16.07	6.20	57.73	14.97	7.00	58.03	0.30
100.00	22.07	7.75	70.18	20.97	8.75	70.28	0.10
120.00	28.07	9.30	82.63	26.97	10.50	82.53	-0.10
140.00	34.07	10.85	95.08	32.97	12.25	94.78	-0.30
150.00	37.07	11.62	101.31	35.97	13.12	100.91	-0.40
160.00	40.07	12.40	107.53	38.97	14.00	107.03	-0.50
180.00	46.07	13.95	119.90	44.97	15.75	119.28	-0.70
200.00	52.07	15.50	132.43	50.97	17.50	131.53	-0.90
220.00	58.07	15.50	146.43	56.97	19.25	143.78	-2.65
240.00	64.07	15.50	160.43	62.97	19.25	157.78	-2.65
300.00	88.73	15.50	195.77	83.35	19.25	197.40	1.63
MARRIED COUPLES (1)							
50.00	2.62	3.87	43.51	0.89	4.37	44.74	1.23
60.00	5.62	4.65	49.73	3.89	5.25	50.86	1.13
80.00	11.62	6.20	62.18	9.89	7.00	63.11	0.93
100.00	17.62	7.75	74.63	15.89	8.75	75.36	0.73
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240.00	59.62	15.50	164.88	57.89	19.25	162.86	-2.02
300.00	82.06	15.50	202.44	76.58	19.25	204.17	1.73

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(1) Calculations assume that only the husband has earned income.

حزب الله

MOTORING

Motorists face £40 jump in costs

By Peter Waymark, Motoring Correspondent

The Budget will increase the cost of running the average family car by about £40 a year, £30 for petrol, assuming an annual mileage of 9,000 and consumption of 30 miles a gallon, and £10 on car tax.

The typical price of a gallon of four-star petrol goes up from 151p to 160p and vehicle excise duty from £70 to £80, which is the third rise in successive Budgets.

The Automobile Association described the proposals as "predictable but no less palatable" and the Royal Automobile Club accused the Chancellor of "squeezing every penny from already overtaxed car owners".

The RAC said that as a result of the Budget, the Chancellor would be taking nearly £9,500m a year in tax from road users, or £7,000m more than was being spent on road building. However, with too much petrol chasing too few motorists, it remains to be seen whether the full 9p increase will "stick at the pumps".

There have been five price rises since the last Budget but they have been cancelled out by the subsidies given by the oil companies to filling stations in order to maintain dealers' margins.

Since the beginning of November, the average price of petrol has fallen by more than 20p a gallon and at 151p for four-star it is exactly

where it was after the Budget a year ago.

The explanation is that while petrol is in plentiful supply, motorists are buying less of it.

Petrol sales fell by 2 per cent last year, the first drop since 1974 and only the second since the war.

The fall in demand is attributed mainly to the economic climate. Motorists are not only using their cars less but switching to smaller and more economical models. The harsh weather around Christmas accelerated the trend.

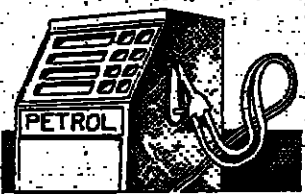
Filling stations have been forced to cut prices to compete for business and oil companies are picking up the bill. The petrol price "war" is estimated to be costing companies £10m a week.

The "true" price of four-star before the Budget was £1.70 a gallon but in some areas motorists have been paying as little as £1.35. The difference is largely made up by oil company subsidies.

The industry argues that prices are unrealistic and must soon rise, irrespective of the Budget. At the same time, sales of petrol in 1982 are expected to show little or no improvement on last year's depressed level.

One factor keeping prices down is the availability of cheap fuel on the Rotterdam spot market. This enables independent retailers to offer petrol in Britain below the prices charged by the major producers, who are tied to Middle East and North Sea oil.

Petrol prices vary considerably in different parts of the country and tend to be higher in rural areas, where filling stations are smaller and fewer.



Dismay over huge rise in road tax for lorries

By Edward Townsend, Industrial Correspondent

The swinging increases in heavy lorry excise duties were greeted with dismay by the Road Haulage Association, which claimed that more closures in the recession-hit industry would occur as a result.

From yesterday, the road tax on the country's 80,000 lorries above nine tonnes unladen weight rose by about 25 per cent which, said Sir Geoffrey, would reflect "the actual cost which they impose on the road network".

The duty on light vans above 30cwt unladen weight is to rise by about 12 per cent to bring the rate into line with that charged on cars. However, about 1.5 million vans in this category will enjoy a duty reduction.

The RHA, which has 13,000 members and claims to represent about 80 per cent of the "hire or reward"

sector, said that the duty increases and the 7p a gallon rise in the price of duty would together add 2 per cent to hauliers' operating costs.

The increase in duty prices, the association said, was bound to have a detrimental effect on road transport costs and therefore would hinder economic recovery.

Examples of the duty increases are: 15cwt van up from £70 a year to £80; 10 ton truck up from £1,233 to £1,543; 20 tonne truck with trailer up from £3,198 to £4,027. The duty on a 1.25 tonne van, however, drops by £6 to £90 and for a 1.5 tonne vehicle from £116 to £100.

The haulage industry welcomed, however, the Chancellor's decision to change the basis of heavy vehicle duty calculation from unladen to gross weight.

Licence fees for gaming machines increased

By Our Commercial Editor

The increases in the licence fees for gaming machines could mean a scaling down of pay-outs from the machines, particularly in clubs and pubs. But because of the crucial role the machine's takings play in overall profitability of licensed premises there will be anxieties in the trade at cutting pay-outs too far.

There were pay-out cuts when Value Added Tax was first levied on machine takings in 1975 but the appeal of the machines could easily be affected by big cuts, thus hitting takings. The machines known in the trade as Amusement With Prizes (AWP) machines — generate profits of £1,000m or more, accounting for much of the price discounts on club beer and usually more than half the profits in the average pub.

Pubs should not reduce

pay-outs, the National Union of Licensed Victuallers urged last night, even if that meant raising beer prices in compensation. The NULV is to press the Home Office to raise the maximum payout on pub machines to £10.

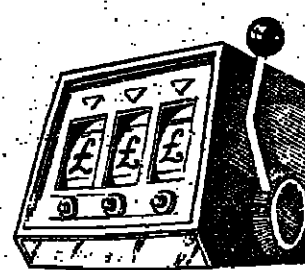
Licence fees for AWP machines vary. In pubs where pay-outs are limited the fees have until now been mostly £60 a year for one machine with a second machine costing £120.

On 5p stake machines the licence fee will be £120 for any machine and on 10p stake machines the fee will be £300. For the jackpot machines used in clubs the fees will be higher, being geared to their higher profitability.

The 5p stake jackpot machine fees rise from £200 to £300 and those taking a 10p stake will go from £400 to £750.

Casinos face a revaluation of the gaming licence duty which is based on the level of their gross winnings. At the moment the duty starts at 2 1/2 per cent and rises to a maximum of 20 per cent.

From April 1, the first £500,000 will be taxed at 5 per cent, the next £1.75m at 12 1/2 per cent, and the remainder at 25 per cent.



Coal production could be increased by 5%

By Rupert Morris

Coal output could be increased by 5 per cent because of the enlarged scope of the Government's £50m programme for enlarging oil-to-coal boiler conversions, the coal board said yesterday.

The changes in the scheme, announced by the Chancellor, "represent a direct response to industry's criticisms of the scheme. They were warmly welcomed, particularly by the coal board."

Grants of up to 25 per cent would be made available not only to manufacturing industry but also service industry such as horticulture. The scheme

would apply to conversions from gas to coal burning, and the qualifying level for projects would be lowered from £25,000 to £15,000.

Since the scheme was introduced last May, the response has been disappointing, and the Department of Industry confirmed yesterday that only £4.3m of the £50m originally allocated had been promised in grants to 46 companies. A further 30 applications were pending.

The scheme is due to expire on March 31, 1983, and the Chancellor said yesterday he had no plans to increase the £50m originally allocated

EXCISE DUTIES

Duty rise will hit drink and tobacco sales

By Derek Harris, Commercial Editor

The jump in excise duties hitting both drinkers and smokers, is expected to force down sharply the declining sales of spirits and tobacco. Sales of Scotch whisky are already running about 10 per cent down on the same period last year, with cigarette sales 15 per cent below early 1981 levels.

The Chancellor's 5p impost on a packet of 20 cigarettes brought warnings from tobacco manufacturers that more jobs could be at risk later this year. So far since the last Budget, after a mixture of Treasury and manufacturer increases, raised cigarette prices by a third, around 1,800 manufacturing jobs have been lost in the tobacco industry.

But the industry was relieved that the duty increases were not higher, the Tobacco Advisory said last night. Stocks of cigarettes at pre-Budget prices are likely to last for three weeks or more in the shops because, in addition to stocks in the retail pipeline, manufacturers, including Gallaher, have accumulated extra stocks. Prices of Gallaher's Benson and Hedges king size cigarettes and Silk Cut, will be held by the company for several weeks.

Carreras Rothmans, Britain's third largest tobacco manufacturer, is introducing packs of 14 cigarettes to keep packs below the £1 price, which is widely regarded as a possible "psychological barrier" for smokers. Other makers, including the two largest, Imperial Tobacco and Gallaher, are also assessing whether to make similar market moves.

The 5p increase on a pack of 20 cigarettes pushes the price of king size cigarettes up from a typical 98p to £1.03.

Rothmans' 14-packs, already in some shops in the Rothmans, Dunhill and Peter Stuyvesant ranges, have been selling at between 68p and 70p. The excise duty increase is expected to raise the price to at most 74p.

The Rothmans 14-packs have been specially produced, but other manufacturers may decide to pack

fewer cigarettes into their present 20-pack with adjustment to labelling. Imperial said that if a decision is taken to gear up production of packs of fewer than 20 one way would be to use vending machine packs which already carry 18 cigarettes or fewer.

Demand for 10-packs, which has already risen by a half, is likely to jump further. But there are fears that demand could outstrip supply. That is because most manufacturers in recent years have reduced the number of production lines for 10-packs.

Several times in the past year manufacturers have had to impose allocation ceilings to ration their supplies.

Gallaher said yesterday that it still had to prove that if king size cigarettes go over £1 that would prove a serious barrier to sales. When cigarettes first passed 50p there was no discernible effect on sales patterns.

Many Scotch distilleries are expected to close down this summer as distilling, already operating at below 50 per cent of capacity, is cut back further. Distilleries in Highlands and the islands — often the main employer — could be closed for up to three months starting as early as May.

The Chancellor's 30p on a bottle of Scotch comes on top of manufacturers' increases of 30p a bottle last month.

An acceleration is now expected in the trend towards closure of older and less economic breweries. This will bring more job losses with an increasing number of pubs which have barely been in profit for months.

On beer, the Chancellor was under pressure from Brussels to alter the ratio of taxation between beer and light table wine in favour of wine.

The adjustment being looked for, if implemented immediately, could mean either 20p or more off a bottle of wine or 4p on a pint of beer, or a mix of the two.

The Chancellor's increase on a bottle of wine, amounting to 10p, virtually increases wine in line with inflation.

That leaves some adjustment still to come once it is clear what ratio Brussels will call for, although the changes could be spread over a period of time.

Duty increases on other tobacco products apart from cigarettes are: about 3p on a packet of five whiff-size cigars or 10 miniatures, 6p on a 25-gramme pack of pipe tobacco, about 8p on a similar-sized pack of hand-rolling cigarette tobacco.

The anti-smoking lobby was disappointed at the scale of tobacco duty increases. ASH director Mr David Simpson said: "It is a miserable disappointment — very bad news for health."

NOT-SO-GOOD OLD DAYS

Prices of whisky, beer and cigarettes compared to contemporary average weekly earnings (male manual workers)

	1935	1940	1950	1960	1970	1980	1981
Earnings	£2.45	£4.45	£7.30	£14.10	£23.0	£123.0	£142.0 (estimated)
Bottle of whisky	70p	80p	162p	178p	280p	525p	610p
percentage	28.6	18.0	22.2	12.6	12.2	4.3	4.3
Pint of beer	2.5p	4.0p	6.5p	6.0p	10.1p	40.5p	49.0p
percentage	1.0	0.9	0.9	0.4	0.4	0.3	0.3
Packet of 20 cigarettes	5p	7p	18p	20p	31p	74p	87p
percentage	2.1	1.6	2.5	1.4	1.3	0.6	0.7

Source: Dept of Employment, Scotch Whisky Assoc., Brewers' Society, Tobacco Advisory Council

*King size filter, previous years plus levels of 1980.

Why Silk Cut King Size is still at the pre-budget price.

Last year, cigarette smokers suffered two tax increases.

So we decided to fight the system tooth and nail, on our customers' behalf.

First, we acquired acres of extra warehouse space.

We stepped up production of Silk Cut King Size way ahead of demand, and now we've stocked the warehouse to capacity.

We have incurred the duty. But at the old rate. So, while they last, we will be able to sell these cigarettes to our customers without charging the extra duty the Chancellor announced in the budget.

We wish we could do more. But Silk Cut King Size is the most popular low tar cigarette in Britain, and there's a limit to the stocks we can afford.



LOW TAR As defined by H.M. Government

DANGER: H.M. Government Health Departments' WARNING: THINK ABOUT THE HEALTH RISKS BEFORE SMOKING

Fight for further inflation control

The financial framework

The Government's policy is to maintain monetary conditions that will bring about a further reduction in inflation. Over a period of years there has been a reasonably stable relationship between the monetary aggregates and money gdp and prices.

In the short run, however, the relationship between any one measure of money and money incomes may be influenced by a range of factors including the behaviour of the exchange rate, the level and structure of interest rates, changes in savings behaviour, and the balance between interest rates and fiscal policy, as well as institutional changes.

Both broad and narrow measures of money convey useful information about financial and monetary conditions. Measures of money have tended to grow at comparable rates in the longer term, though there have been sharp differences in the year-to-year growth rates.

In the first part of the period since the mid-1970s narrow measures of money grew more rapidly than wider measures. This pattern has been reversed in the last three years. Changes in the pattern of monetary growth have reflected changes in the level and structure of interest rates and the effect of changes in savings behaviour on total financial asset holdings.

The case for looking at a range of measures is especially strong when the financial system is undergoing rapid change. The relationship between the different aggregates has recently been affected by innovations and structural change in financial markets, as well as temporary distortions.

The behaviour of the exchange rate can help in the interpretation of monetary conditions, particularly when the different aggregates are known to be distorted. The exchange rate is a route through which changes in the money supply affect inflation. It can also be an important influence on financial conditions.

External or domestic developments that change the relationship between the

domestic money supply and the exchange rate may therefore disturb the link between money and prices, at least for a time. Such changes cannot readily be taken into account in setting monetary targets. But there are reasons why the Government considers it appropriate to look at the exchange rate in monitoring domestic monetary conditions and in taking decisions about policy.

Recent financial conditions

The growth in EM3 over the year to February 1982 is now put at a 14½ per cent compared with a target of 6-10 per cent and an estimated growth in money gdp of around 10½ per cent in 1981-82.

In the last year all the broad measures of money have continued to grow more strongly, relative to money gdp, than might have been expected, given the high level of interest rates and the past upward trend in velocity. The demand for liquid balances as a medium for saving, rather than spending, seems to have increased significantly in the last three years, implying a shift in velocity.

The growth in the wider monetary aggregates has been part of a marked rise in the private sector's total holdings of financial assets relative to income. This may reflect in part the expanding role of the banks as financial intermediaries. It may also be the result of the private sector's attempt to restore the real value of financial assets eroded by past inflation.

Some of the recent growth in EM3 certainly reflects institutional changes. The removal of artificial constraints on money and credit markets is having far-reaching effects on bank behaviour. The most obvious example is in the area of mortgage lending. To the extent that this lending is not additional, but reflects a transfer of business from other financial institutions, it will raise the growth of EM3 relative to other measures of money.

While financial markets are still in the process of adjustment to these structural changes, wider aggregates, which include deposits with

A more optimistic forecast of the economy is presented in the Financial Statement and Budget Report (the Red Book) accompanying the Budget than the Chancellor gave in his statement last December (Frances Williams writes).

• The growth of national output this year is put at 1½ per cent compared with last year, up from the 1 per cent predicted in December and more in line with forecasts by other independent agencies, including the Keynesian National Institute for Economic and Social Research and the London Business School.

By the first half of 1983 the Treasury expects growth of about 2 per cent over the same period a year before.

• Inflation is forecast to fall to 9 per cent by the end of this year and to 7½ per cent by mid-1983, rather than 10 per cent by the end of 1982 as forecast in December.

• The balance of payments on current account is reckoned to have been in surplus by a record £8,000m in 1981, about £2,000m higher than previous estimates, halving to £4,000m this year and £3,000m in the first half of 1983, expressed as an annual rate.

The Chancellor has taken the opportunity to recast his medium-term financial strategy, has been badly dented by huge overshoots in his main target measure of money, sterling M3.

But he has not left himself much room for a giveaway Budget next year. The "implied adjustment" is only £500m in 1983-84 on spending and revenue projections, rising (after the election) to £2,000m.

• Money growth targets have been revised upwards to 8-12 per cent for the 1982-83 financial year, compared with the 5-9 per cent projected in the Budget last year. The targets fall to 7-11 per cent in 1983-84 and 6-10 per cent in 1984-85.

• The target ranges now apply to the narrow measure of money M1 and the wide measure PSL2 (Private Sector Liquidity) as well as to sterling M3.

• No target is set for the exchange rate but its movement will be looked at in assessing monetary conditions.

• Public sector borrowing as a percentage of GDP falls from 4½ per cent on 1981-82 to 3½ per cent in 1982-83, 2½ per cent in 1983-84 and 2 per cent in 1984-85, a little more slowly than previously hoped.

other financial institutions as well as banks, may be a valuable guide to the growth of broad money, though these aggregates may also at times be affected by institutional changes.

Despite the relatively rapid growth in broad money, the balance of the evidence suggests that, as intended, financial conditions have been moderately restrictive during the past year. This is supported by the growth in narrow money and the performance of money gdp. Real interest rates have been high, as in other countries.

Asset prices have been relatively weak. Notwithstanding the previously excessive growth of domestic wages, relative to other

countries, the exchange rate has stayed at or above its May 1979 level, and this has ensured that pressure on costs and prices has been maintained.

Revenue

The growth of government revenue in cash terms over the medium term will be strongly affected by the growth of incomes, spending and prices. Figures for November show that the revenue from the Sea oil tax has risen to the assumption that, on average, North Sea oil prices will be broadly maintained for the rest of 1982 at the levels set for March; thereafter oil prices are assumed to rise roughly in line with world inflation.

Conclusion

The projections indicated fall within a very wide range of possible outcomes. If the domestic and world economies develop in a different way the projections of public finances could be substantially affected. The policy response to such changes would depend on their nature. But the intention would be to hold firmly to the central purpose of the strategy by steady, but not excessive, downward pressure in the monetary variables.

The key to sustained recovery lies in moderating the growth of costs and increasing the returns to investment and enterprise. Within the financial framework set out here, this would make room for a faster growth in output, without damaging the outlook for inflation. The longer-term prospects for higher growth and employment would thus be much improved.

The economy: Recent developments and prospects to mid-1983

1981 saw substantial progress in the United Kingdom in reducing the growth of costs and in improving competitiveness, and the beginnings of a recovery in profitability. Against a background of weak world demand and a level of competitiveness 30-40 per cent less favourable than in 1975, United Kingdom exporters battled, and then reversed, the decline in export volumes that had begun in early 1980. The transition to a much lower rate of increased costs owed much, above all in manufacturing, to a better productivity performance which, in the short run, has been accompanied by a higher level of unemployment.

The growth rates envisaged for the monetary aggregates, and for public sector debt, leave room for further recovery in both output and profitability provided that there is, as forecast, no more than a moderate rise in costs and a fall in the inflation rate.

The world economy

The speed of world recovery over the next year or so will depend in part on the stance of policy in industrialised States and other countries and on success in reducing the inflation rate further. High real interest rates are likely to persist for some time, affecting both the level and composition of output. It seems likely that there will be no more than a modest recovery in 1982, with output in the main industrialised economies rising little more than 1 per cent for the third year in succession. Growth may speed up little by the end of the year, and into 1983. World trade in manufactures (weighted by United Kingdom trade) is forecast to

rise about 4 per cent in 1982, much the same as in 1981, as some recovery in industrialised economies' trade compensates for slower growth in Opec imports.

Over the next year or so, moderation in unit labour costs should continue to exert downward pressure on the rate of inflation; so too should weak commodity prices. Competitive pressures on firms to limit price rises, though not as intense as in late 1980 and early 1981 (when the exchange rate was higher and the level of demand lower), are likely to remain strong. These factors, in addition to the specific influences on the RPI from a slower rate of increase in housing costs and the effect of Budget measures, should result in a further substantial fall in the rate of inflation. By the fourth quarter of 1982, the RPI may be 9 per cent higher than a year earlier; and by mid 1983, 7½ per cent.

This fall in the rate of inflation should be compatible, given the trend in costs and the Budget measures, with a further improvement in profit margins. The rate of return on companies' assets (at current replacement cost, and excluding Companies engaged in the North Sea) which fell from 5 per cent in 1979 to about 2½ per cent in 1981 should show some recovery in 1982, though it is unlikely to reach the 1979 level.

Demand and activity

Consumers' real incomes rose strongly up to 1980, but the fall in the rate of wage increases, the fall in employment and the increase in taxes and National Insurance contributions led to a fall of perhaps 2 per cent in 1981. With the help of large bank borrowing, the impact of these changes was very

largely on savings, with consumers' expenditure little changed in either 1980 or 1981.

By contrast, over the same period companies experienced a major fall in their real income, and cut their expenditure by even more, against a difficult financial background of falling profitability and high interest rates. By the second half of 1981, however, companies' real incomes had begun to rise and so too had their expenditure, mainly reflecting much reduced rate of stockpiling.

A further small fall in the real incomes of consumers is expected in 1982, levelling out in the first half of 1983. Some fall in the saving ratio is again likely, mainly in response to the fall in real income, but also because the decline in the inflation rate reduces the amount of saving necessary to maintain interest in money terms. Consumers' expenditure over the forecast period may well continue at least at the level reached by the end of 1981. Together with some recovery in private housing, this points to a further decline in the financial surplus of the personal sector.

With positive real interest rates, with the changed tax position on stock relief and with the move by companies into financial surplus which occurred in 1981 liable to be only temporary, any build-up of savings may not proceed far over the next year.

Total domestic demand, which is estimated to have recovered by 3 per cent between the first and second halves of 1981, should increase further in 1982, perhaps by 3 per cent. The rise in UK output will depend also on the extent of the rise in import penetration, and on

the performance of UK exports. The forecast is for a moderate rise in total output and in manufacturing output.

For 1982 as a whole, there may be a rise of 1½ per cent in total output with a 3 per cent increase for the manufacturing sector. The rise in total output between the first halves of 1982 and 1983 is forecast at 2 per cent.

Productivity The rise in productivity during 1981 was substantially more than would have been expected at this stage in the cycle. Outside manufacturing, the same tendencies have been observed, though to a lesser degree. Over the forecast period, further gains in productivity are in prospect.

As the recovery in demand and output gathers momentum, and as profitability recovers, so there are better prospects for employment. Already, many labour market indicators, including average hours worked and unfilled vacancies, have strengthened in recent months.

For the purposes of the economic forecast to mid 1983, it is assumed that the average level of the effective exchange rate will not be very different from the levels of the last six months. Together with a slowdown in the growth of earnings, this implies some further reversal in the earlier loss of competitiveness.

Successive business surveys from late 1980 pointed to an improvement in export performance. The prospects are for the high level of late 1981 to be more than maintained. Experience of export deliveries in 1981, together with the improvement in competitiveness since the early part of the year, suggest that on balance there should be no further adverse effects from cost competitiveness over the next year.

PUBLIC SECTOR BORROWING REQUIREMENT AND MONEY SUPPLY

	1980-81	1981-82	1982-83	1983-84	1984-85
Total general government expenditure	107.8	118.7	131.5	138	148
Total general government receipts	-94.0	-109	-121½	-130	-143
(of which from North Sea Tax)	-3.9	6½	6	6	8
Implied fiscal adjustment				½	2½
General Government Borrowing Requirement	13.9	10½	10	8½	6½
Public Sector Borrowing Requirement	13.2	10½	9½	8½	6½
SBR as % of GDP at market prices	5.7	4½	3½	2½	2
Target range for monetary growth	7-11	6-10	8-12	7-11	6-10

CONSTANT PRICE FORECASTS OF EXPENDITURE, IMPORTS AND GROSS DOMESTIC PRODUCT

	1980	1981	1982	1983	1984	1985
Consumers' expenditure	71,450	71,450	71,450	71,450	71,450	71,450
General Government expenditure on goods and services	2,900	2,900	2,900	2,900	2,900	2,900
Other fixed investment	17,250	17,250	17,250	17,250	17,250	17,250
Exports of goods and services	33,150	33,150	33,150	33,150	33,150	33,150
Change in stocks	-2,150	-2,150	-2,150	-2,150	-2,150	-2,150
Total final expenditure	147,550	147,550	147,550	147,550	147,550	147,550
Less imports of goods and services	34,150	34,150	34,150	34,150	34,150	34,150
Less adjustment to factor cost	12,450	12,450	12,450	12,450	12,450	12,450
Plus Statistical Adjustment	100	100	100	100	100	100
Gross domestic product at factor cost	101,050	101,050	101,050	101,050	101,050	101,050
GDP index 1975=100	107.3	105.1	103.6	102.2	100.8	99.4

* GDP figures in the table are based on "comprehensive" estimates of gross domestic product. Figures in £ million are rounded to £50 million. Percentage changes are calculated from unrounded levels and then rounded to half per cent. The GDP index in the first column is calculated from unrounded numbers.

PARLIAMENT continued

Continued from page 9

either for them to pay the income tax chargeable on the exercise of such an option, by providing that it should be collected over three years, rather than in a single sum.

In the last two years, we have substantially relaxed the rules for tax relief for interest on money borrowed to invest in small companies. This year I propose to move a stage further. If a shareholder works full-time in the management of a company, he will in future be able to qualify for tax relief to invest in that business even though he does not have more than 5 per cent of the shares.

Now, loan finance. In my last Budget I announced the establishment of a pilot Loan Guarantee Scheme. This scheme started in June 1981. Since then the demand for loans has far exceeded expectations.

Last October, in response to the demand, we increased the allocation for the first year from £50m to £100m; but with 2,700 loans worth almost £1,000m already approved after only nine months, some further increase is desirable.

Accordingly, I propose to increase the amount which the participating institutions may lend to £150m for the first year. In addition a further £150m will be available for loans under the scheme during its second year, to June 1983.

I also propose that the limits for the "small companies" rate of corporation tax should go up again from £80,000 to £90,000, and from £200,000 to £225,000. This will mean that this Government has increased the lower limit by 80 per cent and the upper limit by more than 150 per cent.

I hope this measure will encourage more widespread support for such agencies. The relief will be available from March 31 and will run for 10 years.

On VAT, I have two principal changes to propose. The registration threshold will be increased from £15,000 to £17,000. And I propose to introduce VAT relief for goods supplied to small businesses. This measure, and the extension of relief for pre-trading expenditure, will reduce the costs of starting a new business.

The total revenue cost of these measures to help small firms is about £20m in a full year. I also want to make it easier for those who have recently left school or college to start a business. Hitherto they have not been able to qualify for the so-called 7½ certificates under this measure, and the extension of relief for pre-trading expenditure, will reduce the costs of starting a new business.

The certificates are widely used in the industry but the existing rules require an individual to show that he already has three years good record as a taxpayer before he can secure a certificate. By definition, someone who has just left school or college cannot qualify under this three-year rule.

I now propose to change it, so as to enable school and college leavers to obtain special certificates. These certificates will be available for those born between 1916 and 1933; to 21 per cent for those born in 1914 or 1915; and to 24 per cent for those born in 1912 or 1913.

I also propose to alter the present restrictions on the relief to allow more self-employed people to benefit from these higher levels. These changes will cost £12m in 1982-83 and £25m in a full year. They will provide a significant improvement in the position of the older contributors whose lifetime savings have suffered particularly from high rates of inflation in the 1970s.

role in the economy. Their contribution to its vitality, its adaptability, is apparent to all. Along with the other measures, they fully merit this extra encouragement.

CAPITAL TAXES

CTT threshold up to £55,000

I turn now to a part of our tax system which is impeding the growth of working capital markets and doing injustice to individuals and businesses alike: the capital taxes.

There are a number of wide differences of view about the principle of taxing capital. But there is no case whatever for maintaining a system of capital taxes which, by holding back business success and penalising personal endeavour, does serious economic and social damage.

In each of the last two Budgets, we have taken significant steps to reduce such damage. Proposals carrying this process a stage further today. The threshold for capital transfer tax will now be increased to £55,000. The rate bands which apply above the thresholds have remained virtually unaltered since the tax was introduced in 1975. It is time they were extended.

Under the new scale, details of which will appear in the FBR, the top rate of tax will be reached at £2.5m. In real terms, this is still not as high as the figure set by my predecessor, when he introduced the tax, in 1975. The lifetime scale will be improved to a similar extent. The cost this year will be £35m; and in a full year £85m.

I also propose that the indexation principles, already applied to income tax allowances, should in future apply as well to the CTT thresholds and bands. I should add that it is my intention that the Finance Bill should deal with the new regime for settled property. Draft clauses were published in December last, but I have not yet received will help us to clarify and improve the provisions. They have more than justified this exercise in open government.

There will also be a number of technical provisions related to the heritage. I have decided, in the light particularly of the reductions in the lifetime rates of charge I made last year, not to alter the rate at which the periodic charge is payable. I also propose that foreign

currency accounts belonging to individuals who have no connection with the United Kingdom should be brought within the scope of the tax. It is important for London's position as the world's leading financial centre that this matter should be cleared up.

It is also the incidence of capital gains tax on inflationary gains. This is a matter which has rightly given rise to a great deal of discussion. No one has yet succeeded in finding a solution to this problem.

Innumerable proposals for full indexation, for tapering and for other measures have been put forward. None, unfortunately, overcame all the practical difficulties. I cannot, however, rule out the possibility of continuing it. It is intolerable for people to be permanently condemned to pay tax on gains that have been wiped out by inflation.

I propose, therefore, that, as from this April, gains, including those of companies, will, in principle, be calculated after taking account of inflation which occurs after that date. No relief, however, will be given in respect of the first year of ownership.

The problem we seek to solve is one which relates essentially to assets held for a period of years, and it would not be appropriate to extend relief to assets bought and sold within a comparatively short period of time.

There will be no revenue cost in the coming year. In 1983-84, the cost of these two measures will be £50m.

But this ought not to be looked upon as a cost to the Exchequer. It is rather a measure of the tax which ought never to have been levied in the first place. This change is a move towards simple justice, which should be welcomed on all sides of the House.

their dependence on bank borrowing.

I also propose a number of other specific changes: in future, rollover relief will be available on compulsory purchase; and, completing our policy of avoiding a double charge to CGT and CTT on assets bought by the private sector, will also be available on assets coming out of trust. These proposals involve no cost this coming year and a cost of £11m in 1983-84.

I believe that these changes, taken together, will be widely welcomed as a further major reform of the capital taxes.

INCOME TAX

Allowances to be raised

But for the vast majority of individuals whose real incomes are rising, the income tax is far and away the biggest source of Government revenue. This year we will increase the income tax allowances which will contribute to the total of about £30,000m to the Exchequer.

Quite rightly, people look for some reduction in their own tax burden. As I have explained at the outset, and demonstrated by my own proposals, the paramount aim of this Budget is to help industry, to encourage business, to create jobs. But I want also to assist people who are not in the other side of the coin. People need industry; but industry also needs people — as workers, as customers, as investors. We remain firmly committed as ever, over the years, to reduce the burden of direct taxation. It is essential to do so to improve incentives to remove disincentives to reduce the poverty trap.

There are always, of course, competing arguments as to whether one should reduce the tax on income or the tax on profits. But I have decided to raise the thresholds at which people pay tax. Any Chancellor would like to be able to do both. But this year, given the principal aim, I have had to make a choice.

We have already reduced the basic rate of tax from 33 per cent to 30 per cent and reduced the higher rates of tax as well. I propose, therefore, to concentrate the relief that is available this year on raising the tax thresholds.

The single personal allowance will be increased by £100 to £1,555, and the married allowance by £300 to £2,445. The additional allowance for single parents will also be increased, rise by £110 to £280. So

too will the widow's bereavement allowance. And there will be corresponding increases in the thresholds for the higher rate threshold and bands, and the threshold for the investment income surcharge. Effect will be given to changes under PAYE as from the first pay day after April 26.

These increases are up to two percentage points more than the 12 per cent required to take account of inflation in 1981. They are worth £1,800m this year and almost £2,500m in a full year.

As a result, some 1,200,000 people who would have paid tax next year will now have to pay none. This news will be very welcome both to the House and to the country at large.

In framing this year's Budget it has been my purpose to give as much encouragement as I believe the Budget and the previous Budgets (Mr Foot continued) we will discover that what is wanted is not justice for the Chancellor but for the taxpayer.

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Foot fears too little impact on jobless

Mr Michael Foot, Leader of the Opposition (Ebon Vale, Lat), said the Chancellor showed in this speech a nice discrimination because he hurried over the general matters concerned with the monetary and economic strategy of the Government. He was wise in that. It was the policies he introduced in previous Budgets which had so sorely contributed to the situation.

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year. One in eight of the labour force was out of work.

Last year the Opposition prophesied that the country was heading for three million, and had their proposals for what this could have been avoided. But the Tories had denied the prophecy. Perhaps the most disturbing aspect of the last year had been the rapid rise in the number of long-term unemployed. Those out of work for a year or more had risen from just under 500,000 to one million.

In the two years since the Government took office, output had fallen by six per cent. That was the real test by which the budget should be judged. The budget was the kind of problem the budget should have been tackling, but it went no way to dealing with the problem on that scale. Only the kind of "wets" would take that view.

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No let-up signalled to the tight rein on public cash

By Melvyn Westlake

Public spending in the coming financial year is predicted to be £114,900m, or about 9.2 per cent higher in cash terms than the likely out-turn for the present financial year. The figure for 1982-83 is £125m lower than shown in the White Paper on Expenditure published yesterday, which does not take account of various measures announced in the Budget.

Spending in the two subsequent years is also predicted to be lower, by about £700m, than shown in the White Paper. After allowing for yesterday's measures, expenditure in 1983-84 will rise 4.8 per cent in cash (compared with the intended plans for the coming year) to £129,400m and by a further 8 per cent in 1984-85 to £137,600m.

Main features of the Government's plans for expenditure in 1982-83 were announced by the Chancellor on December 2, 1981. This White Paper now gives a fuller account of the plans for the years 1982-83 to 1984-85.

The planning total for 1982-83 is £115bn, some £50m higher than the cash equivalent of the programmes set out in the last White Paper, and some £9bn higher than the expected out-turn for 1981-82. The planning totals for 1983-84 and 1984-85, £129bn and £138bn, are also higher than the expected out-turn for those years.

In 1981-82 the total out-turn is expected to exceed plan by nearly £1½bn, chiefly in respect of local authorities' current expenditure. This has been taken into account in the planning figures for 1982-83 onwards. The plans have been increased in other areas, notably nationalised industries' finance, employment services and defence. These increases have been partly offset by reductions elsewhere.

Cash planning Public expenditure is now planned in cash, not in the constant prices used in previous White Papers. The cash plans embody the principle, already well established in the system of cash limits, that levels of service must be determined in the light of the finance available.

1981 was a transitional year. The starting point for the 1981 public expenditure survey was the constant price ("volume") plan of the March 1981 White Paper, converted into cash in the way explained in this White Paper.

The Government then took the decisions resulting in the changes summarised below. Some of the changes included allowance for pay and price movements expected to be higher than in the previous plans. The services which can be provided within these cash totals will depend on the actual movements of pay and prices.

The starting point for the 1982 public expenditure survey will be the cash plans contained in this White Paper.

MAIN POINTS OF THE WHITE PAPER

● The Government's revised expenditure plans for 1982-83 onwards are higher than the cash equivalent of those in the March 1981 White Paper. For 1982-83, as already announced, the planning total is £115bn, some £50m more than the earlier plans. For 1983-84 and 1984-85 the provisional planning totals are £129bn and £138bn respectively. These plans are in cash, not in the constant prices used in previous White Papers.

● The main increases in the plans for 1982-83 are for local authority current expenditure (£1.3bn), nationalised industries' total net external finance (£1.3bn), social security (£0.9bn), employment services (£0.8bn) and defence (£0.5bn).

can be converted directly to cash limits.

The latest figures show that spending in the present year is likely to be a little lower than was forecast recently as December. It appears that expenditure in

1981-82 will come out at a little more than £105,000m rather than the £107,000m expected. This is equivalent to about 45 per cent of total output. That is the highest proportion since 1975-76 and compares with 41 per cent in

the last full financial year before the Government took office. Among the changes announced yesterday was an increase in the Contingency Reserve. This is used as an instrument for controlling

Below are extracts from the Budget document "The Government's Expenditure Plans 1982-83," published by HMSO, price £4.15.

and Wales. In some cases the increases have been partly offset by savings of other services in the programme.

Nationalised industries Total net external finance for the nationalised industries has been substantially increased compared with previous plans, by £1.3bn in 1982-83, about half the increase for which the industries bid. As a result of the increase, the industries' planned investment in 1982-83 is over £7½bn, which is higher than the cash equivalent of the plans in the previous White Paper, even though they expect substantially lower internal resources than then forecast.

Reductions A general cut in the cash equivalent of the previous plans has been made, of almost all expenditure subject to cash limits, mostly of at least 2 per cent and in some cases substantially more. The main exception is defence.

As part of this cut, savings have been made in Government staff and other administrative costs, including accommodation. The reduction in civil service staff numbers already planned will contribute towards these savings. Savings are also to be made through increased NHS efficiency.

The cut in cash-limited expenditure applies also to certain capital expenditure mostly in transport and other environmental services, but because tender prices have fallen, this should have no significant effect on the previous plans for 1982-83 for construction of motorways and trunk roads, water and sewerage works, etc.

Public expenditure and GDP The ratio of total public expenditure (including debt interest) to GDP in 1980-81 was 43 per cent. For 1981-82 the ratio is expected to be higher, reflecting the further real fall in GDP and the increase in public expenditure (especially in social security). In 1982-83 the ratio is expected to fall because of the expected real rise in GDP

and the curbing of public expenditure.

Cash limits For the first time, the White Paper plans for the year ahead (1982-83) can be translated directly into cash limits. The vast majority are on voted expenditure and published in the estimates.

Cash limits are the control figures for the coming year. They will not normally be revised during the year. Any increase in expenditure which is decided will be charged to the contingency reserve.

40 per cent of public expenditure is directly cash-limited. Another 40 per cent consists of "demand determined" services where, once policy and rates of payments have been determined, expenditure in the short-term depends on the number of qualified applicants: eg social security benefits. The remaining 20 per cent is local authority current expenditure: the rate support grant, the Government's main contribution to the financing of such expenditure, is subject to a cash limit, but not the expenditure itself.

Contingency reserve

The plans include a reserve for contingencies and other requirements which cannot be quantified at this stage. The reserve is a control figure for the year ahead: any fresh decisions to incur expenditure which cannot be accommodated within existing programmes will be contained within the reserve.

For 1981-82 the reserve was set at £2,250m. For the later years the greater uncertainty requires a larger reserve to maintain the planning total. The contingency reserves of £4bn and £5bn respectively have been provided in 1983-84 and 1984-85. These figures will be reviewed in the 1982 survey, before the control total is set for 1983-84.

Staffing

The Government intends a continuing saving in public service manpower. The civil service has been reduced from 732,300 in April 1979 by nearly 8 per cent to 675,400 in January 1982, the smallest total for nearly 15 years. A

further reduction is planned, to 630,000 by the end of 1983-84, a total reduction of 14 per cent. The civil service will then be smaller than at any time since the end of the Second World War. Manpower in the armed forces is to be reduced by up to 19,500 by 1986 (6 per cent less than in 1982).

An increase in services to patients in the NHS implies some increase in manpower. Between 1979 and 1981, total manpower in the NHS is estimated to have increased by some 40,000 (full-time equivalents), about 5 per cent. A breakdown by manpower category is not yet available for 1981, but nearly 80 per cent of the increase between 1979 and 1980 was for manpower directly involved in patient care. In England the Government has set a target of a 10 per cent reduction over the next three years in NHS management costs as a proportion of NHS resources. Comparable measures are in hand in Scotland and Wales.

Local authorities' manpower in Great Britain has been reduced by over 70,000 (full-time equivalents), or 3 per cent, between May 1979 and September 1981. The net saving so far in local authorities' manpower is, proportionately, less than half the reduction in the civil service. Further savings are envisaged in the expenditure on local authority services. The figures for 1981-82 and 1982-83 exclude the external financing of the British National Oil Corporation and the British Transport Docks Board; this is on the assumption that shares in BTDB and in the upstream business of bco are to be sold in 1982-83 and that control of these bodies will pass to the private sector.

Because of uncertainties about timing, no allowance has been made in the nationalised industry figures for the effects of other sales in the special disposals programme.

Almost all the industries expect to have substantially lower internal resources than forecast previously, largely because demand and therefore revenue have been lower. The industries aggregate external financing needs are still expected to decline over the survey period, but from a higher base rate and more gradually. Even so the industries as a whole are expected to finance two thirds or more of their investment from internally generated funds.

These plans depend on the industries making major efforts to bring current costs above all wage costs, under control, in the way that private sector companies are having to do. Failure to do so would mean either higher prices or less investment.

In 1980-81 local authorities in Great Britain spent £1,050m (6 per cent) more than the Government's plans for current expenditure relevant for grant. In 1981-82 local authorities' budgets totalled £1,700m (9 per cent) above the Government's plans. As a result the Secretaries of State for the Environment and for Scotland have proposed to reduce Rate Support Grant for 1981-82 by £250m; the precise amount will depend on the eventual overspend. In Wales spending is estimated to be close to plans, and the Secretary of State for Wales will consider whether Rate Support Grant should be reduced there when actual expenditure by Welsh local authorities in 1981-82 is known.

Local authority current expenditure in 1982-83 in this White Paper is some £1.3bn higher than the cash figures based on previous plans. Overspending by local authorities in 1981-82 meant that they would not be able to get down to the levels previously planned for 1982-83. The new higher plans for 1981-82. Allowing for pay and price increases, local authorities will have to make significant real economies to keep within the new plans.

The Government attach the utmost priority to achieving these targets for local government current expenditure. The Rate Support Grant settlements for 1982-83 and this White Paper set out the Government's views on the levels of expenditure on local authority services which can and should be achieved. In taking the necessary steps to realise these plans it is for local authorities to make their own choices.

Pay Pay accounts for some 30 per cent of total public expenditure.

Planning total £m CASH

1976-77 1977-78 1978-79 1979-80 1980-81 1981-82 1982-83 1983-84 1984-85

outturn outturn outturn outturn outturn outturn plans plans plans

Defence 6,183 6,820 7,495 9,226 11,178 12,634 14,103 15,300 16,440

Overseas aid and other overseas services 503 602 723 802 919 989 973 1,040 1,110

Overseas aid 220 255 316 378 454 508 500 580 600

Net payments to EC institutions 316 427 378 454 508 613 666 709 740

Other overseas services 995 884 830 1,038 1,384 1,557 1,534 1,490 1,500

Agriculture, fisheries, food and forestry 3,093 2,248 3,048 2,892 4,190 5,602 5,845 4,860 5,030

Industry, energy, trade and employment 2,349 2,273 2,452 2,972 3,487 3,922 4,160 4,340 4,490

Transport 3,805 3,569 3,716 4,699 4,675 3,320 3,480 2,760 2,860

Housing 2,051 2,157 2,448 2,873 3,377 3,471 3,747 3,870 4,030

Other environmental services 1,678 1,798 2,041 2,586 3,180 3,747 4,108 4,450 4,700

Law, order and protective services 6,982 7,338 8,094 9,350 11,376 12,362 12,754 13,110 13,410

Education and science, arts and libraries 5,937 6,540 7,425 8,899 11,366 12,764 13,633 14,480 15,250

Health and personal social services 11,603 13,905 16,425 19,400 23,440 28,618 32,030 33,500 35,400

Social security 735 761 821 969 1,213 1,333 1,370 1,520 1,610

Other public services 708 770 857 1,013 1,103 1,599 1,633 1,800 1,930

Common services 3,060 3,234 3,679 4,423 5,292 5,722 6,062 6,270 6,490

Scotland 1,248 1,311 1,488 1,769 2,124 2,288 2,423 2,500 2,610

Wales 1,627 1,814 2,134 2,449 2,902 3,276 3,546 3,780 3,990

Northern Ireland 284 -218 693 1,857 2,276 1,816 1,114 1,260 1,140

Government lending to nationalised industries

Adjustments

Nationalised industries' net overseas and market borrowing 1,269 923 458 -321 -448 202 -180 50 -370

Special sales of assets -548 -999 -356 -50 -600 -600 -600

Contingency reserve 300 2,250 4,000 6,000

Planning total 54,649 57,162 65,934 77,201 93,475 106,130 115,150 121,070 128,370

(*) Including other public corporations accorded similar treatment (see Part 5).

(*) Amount shown is expected to be fully spent by the end of the year.

(*) See paragraph 57.

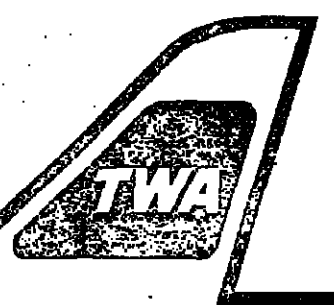
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Rab Butler: the man who saw his prize snatched away

by Enoch Powell



Rab Butler as seen by Vicky

'Rab's departure from politics 17 years ago left a void that has not been filled... What a different and better House of Commons, what a different Conservative Party it would have been if his intellect... had been available longer in that place'

Rab Butler was a large man. He was large in frame; those who knew him only from photographs or television were surprised, on meeting him, to encounter so lofty a figure. He was large in achievement: for years he moved from one commanding position to another in British government. He was large in mind and spirit, contemplating men and politics with a broad and comprehensive outlook.

Among the swarm of those who, in their own or others' estimation, might or should have been prime ministers, he was the genuine article. The key to his public character is to be found in the dignity and self-control with which he thrice saw the prize snatched away.

I have a right to say so; for I was one of two men who, regardless of consequences, would not submit to serve in a government which we were convinced personal and public destiny had marked out R. A. Butler to lead.

Born in 1902 and saddled from boyhood with the disabling results of an injury, he missed, and I believe he was always conscious of having missed — the privilege of wearing uniform in either war. That was mere chance; but to some of us it was a chance that seemed to match an aspect of his character. He was not the kind of man for whom any cause — not even his own — was worth fighting to the death, worth risking everything.

When in 1963 a different man would have fought, and won, Rab chose not to. But the premiership, unlike the priesthood of the grove at Nemi, is not the preserve of those who have slain their predecessor or their rivals. Nobody who observed Rab Butler in administration or in Cabinet could doubt his capacity for government. Nobody who heard Rab Butler interpret the Conservative Party to itself and to the country could doubt that he understood and represented the meaning and purpose of Conservatism in a way that none of his contemporaries did. To call him a "great public servant" is not cliché: it is an accurate identification of his attitude of mind and of the stronger and of the weaker sides of his personality.

When I look for other examples of the category "great public servant" to which Rab belonged, I do not find them. Ambition and pride are universal human qualities, and Rab possessed them too; but his tenure of nearly all the major offices of state put him in the rank not of the successful political careerists but of those figures, commoner in the nineteenth century, who found work to do all their lives in seeing that the King's government was carried on.

Every office and every phase of politics was a challenge to qualities of mind and temper as well as a demand upon industry and endurance. Rab was telling us this about himself when he chose to entitle his autobiography "The Art of the Possible". In every exigency of government there lies hidden "the possible", the analysis and the plan of action which will enable society and the nation to cope not unsuccessfully with each succeeding predicament.

It is a business of intellect as well as of instinct, and in the sense that he revelled in applying to affairs of state his exceptional powers of mind, R. A. Butler was rightly classed as an intellectual. But his intellect was essentially practical in its bent; his was not a speculative mind, like Salisbury's or even Gladstone's. This is why I think his later years as Master of Trinity were not his happiest. Characteristically, and herein too a "public servant", he had decided to "call it a day" when after 1964 long years in opposition loomed ahead. He would take his conge and not stay around to fight on against years and rising odds. I remember, as the only non-member of his family privileged to be with him in the Lodge on the day of his installation at Trinity, being struck by the impression of loneliness and unease: the academic world too was a world of the intellect, but it was not the world of his intellect of "the possible".

Rab's departure from politics 17 years ago left a void that has not been filled. He was only 62. What a different and better House of Commons, what a different Conservative Party it would have been if his intellect, his Toryism and his knowledge of "the possible" had been available longer in that place, and if a whole parliamentary generation — parliamentary generations are about half the length of natural generations — had not been deprived of his influence, and deprived what is more, of his wit.

I left the mention of his wit till last, but all who were devoted to Rab were affectionate admirers of his. "Rabbits" remarks apparently innocuous or laudatory, which yet contained some adventurous phrase or adjective that set one wondering: "did he really mean that?" Of course he did. The "Rab" was the ironical signature tune of a memorable man, powerful in mind, shrewd in insight, faithful in service. His place in our history will not diminish as the years go by.

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Part 4 of our series Four Cities, Four Crises, a study of Swansea, has been held over until next Wednesday because of Budget coverage.

Practice does not make perfect for Sir Geoffrey Howe as a Budget producer, but it does make him better. Yesterday's Budget, unlike that of last year, contains nothing which will do actual harm to the prospects for economic recovery and quite a few things which will help. The key question for him and for the economy is whether the rest of the world will oblige with the private-sector-led growth on which he is clearly depending.

The Budget, in tax terms, is cautious but not actively restrictive. Public borrowing is expected to be increased by about £1,300m as a result of the Chancellor's measures, almost exactly what had been expected. The relief has been concentrated on industry through cutting the National Insurance surcharge (NIS) which has long been top of everyone's list of measures to boost the number of jobs in the economy. Ordinary taxpayers will get some help, because their allowances are being raised by two per cent more than the inflation rate, which will help living standards over the years ahead.

That is hardly enough to constitute a pre-election boom, but it ought to keep up the level of private consumption over the next year. This has become increasingly important for a whole range of consumer goods industries, whose attention to the case for cutting the tax that industry pays through the NIS has been weakened by the realization that many of their potential customers have begun to cut back their purchases because living standards have been falling.

The reflection is smaller than most outside economists would have liked. Against a background of

Hello! It's glossy holiday brochure time in old England! Oh, those gorgeous glossy holiday brochures. "Come to Naughty Nougat! Aggie Aggie! Marvellous Marbella! Bella Blackpool! as irresistible as Elizabeth Taylor on black silk sheets. But seriously folks! Sometimes the places look better on the brochure than in reality. I come to you as your merry, friendly "I'm warning you" travel guide. Let us flip the pages.

Of course! Villa holidays on Rhodes! One-time pearl of the Aegean. Centre of Greek Classicism! Site of the Colossus.

So, off we jolly well went!

As dawn breaks at glittering Gatwick we lug our own baggage as the merry porters are still in bed. Into the beautiful British Airways desk — ah! The merry flight is delayed. Can we go to the cosy Captain's lounge? No. Why? There isn't one. Four hours later our flight is ready! Up and away — but over a fun-filled bank of our cheerful Captain tells us the undercarriage is jammed. We must return to gleeful Gatwick! Briefly, at 2.00 am the following morning we put down in romantic Rhodes.

We go to our Avis "no-fuss-get-in-drive-away" girl who is closed. After a



Glad you're not here — love, Spike

magnificent moonlit row we get a dying Greek taxi. At 3.30 am we reach lovely Lindos. We are met by a smiling dragon — a mixture of the Mafia, and the man from the Pru. We carry our luggage through the "too-narrow-for-taxi-streets" to our "villa". Two "rooms", ample space for four midgets. By the time

we hang up our clothes it's no surprise. Many African companies doing business in Africa have for long been expressing their anxiety that the Administration might still wish to destabilize the Angolan regime. But businessmen as much as anyone are sceptical until it happens. The cause of the scepticism

tricycles with no exhaust

silencer. Refreshed by three and a half hours sleep, we race energetically to the beach — wonder-world of tag ends, tag packets, plastic cups, tomato skins, coke tins, lemon peel etc. The night life — wow! Six restaurants and two discos — all playing different tunes — shattering the peace of the night. Still, I have my happy holiday earplugs! That was 1979. Comes 1980. Which glossy brochure this time? Ah! Terrific Tunis! Bulging belly dancers, the land of lotus eaters — ancient Carthage — cuss-cuss — camels, dates. We can't get these things in Finchley can we dear?

So off we jolly well go. Heathful Heathrow 0600 a magical Pakistani outpost — see there... a family camped out by the news stands. "Flight BA 31 for Tunis is boarding now". Two hours and we are on the tarmac of El Aouina Airport in pelted sun-warmed rain. A welcoming Arab Customs official confiscates my cassette recorder, we have a rollicking fun-filled row. The carefully "phoned-in-advance-paid-telex-confirm-mation-self-drive-Mercedes" is not here. Oh, they've arranged for fun and games! Hunt the Mercedes. First this

kiosk — then that! Are we getting warm? Yes, 120° — but no merry Mercedes. So, we have a "let's-charge-those-bastards-double" taxi driver. Through the lovely litter strewn verges we go. Arriving at Skanet Palace on the sea, our bungalow has traditional non-working air conditioning.

We sleep with windows and doors closed sucking, in the hot night air heavy with the erotic musk of anti-mosquito spray. My diary: Monday to Ras Dimas. Here, once stood a mighty Roman seagirt town. Now stand three Arab youths with spear guns who stalk us, we just escape with our lives. We laugh gleefully at the pursuing Bedouins who shower us with pieces of ancient Thapsus... What fun explaining to the grinning local police: I'd never heard that sort of abuse in Arabic, before. I could go on — I will — there were Cheerful Corfu Villas with half the light bulbs missing — electrified taps — burst plumbing — lovely dirstrewn beaches. Discos shattering the night — filled with tattooed drunks from Birmingham — Wae-upping, being sick.

We said travel wasn't romantic anymore? I did.

Spike Milligan

The anti-nukes take off in small-town America

Henry Fairlie

Washington The town meeting in New England is one of the region's most historic institutions. The town elects its aldermen and selectmen as it has done for perhaps 350 years. It decides whether to buy another snowplough. It may vote to auction its old ramp house. The meeting is quite likely to recess at midday for a hot dinner and homemade fudge.

The issues seldom interest anyone outside the immediate area. Yet when two-thirds of Vermont's 252 cities and towns held meetings last week, all three television networks sent reporters and camera crews to cover them. For this time the parochial gave way to the international: no fewer than 155 of the 185 town meetings voted in favour of a resolution which called for a mutual freeze between America and Russia on the production, testing and use of nuclear weapons.

In West Windsor the resolution was passed unanimously. The vote in Northfield, one of the 22 towns where it was rejected, was 86 to 85. A generation ago the town meetings showed a similar interest in and near unanimity on an international question. The Massachusetts meetings in 1945 voted overwhelmingly to support American membership of the United Nations. The rest of the nation agreed with them. Does it now?

Visiting four separate states in the past two weeks, some of them 2,000 miles apart, I found undercurrents of a growing anti-nuclear movement. When I returned to Washington, one of the most experienced observers in town said to me, before I had had time to relate my own experiences, "The com-

ing story is the anti-nukes". It is not that they represent a majority, but that they reflect something else of importance.

Something for which one has waited in America for almost 15 years seems at last to be happening. Ever since the American armies in Vietnam recoiled from the Tet offensive in 1968 — which in effect was the moment of defeat — one has expected a great national debate on the broad aims of American foreign policy.

The possibility that the present Administration might intervene with armed forces in El Salvador or elsewhere in Central America has revived all the old parallels with Vietnam.

It is of immense significance, not only that Mr Alexander Haig, the Sec-

retary of State, met the Mexican Foreign Minister in New York last Saturday, but that another early meeting is scheduled. This is the first evidence that the Administration, lacking any support for its own policy, is at all interested in the Mexican peace plan. The scepticism of the majority of the public, Congress and the press over El Salvador has forced the Administration to retreat.

Mr Haig has suffered many humiliations since before Congress, but none more so than when he testified again last week. For what may well be the last time, he again attributed the troubles in El Salvador to the extent of Russian and Cuban pen-

etration, using Nicaragua as their corridor, and let me tell you, that was a wall of disbelief which might have made even a general who had earned his rank on the battlefield quail.

Mr Reagan took a drubbing last week from almost every business organization on his budget. Even the executive committee of the powerful Roundtable, which represents 200 of the largest corporations, delivered its disapproval to the White House by hand. But that was not the unkindest cut. There used to be an advertisement, "You have a friend at Chase Manhattan". I never found that I did; but does the Administration any more? Speaking for Chase Man-

hattan, David Rockefeller said in Africa: "We have found that we can deal with just about any government, provided that they are orderly and responsible". That was bad enough. But he then went on to say that he did not consider African Marxism to be a threat to the interests either of the United States or American business. He could not have made himself more clear. Angola has a friend at Chase Manhattan.

This ought to have come as no surprise. Many African companies doing business in Africa have for long been expressing their anxiety that the Administration might still wish to destabilize the Angolan regime. But businessmen as much as anyone are sceptical until it happens. The cause of the scepticism

again is the belief that the Administration measures every local situation in Africa by the simple rule that all troubles are caused by Russian interference. This is what Mr Reagan's erratically scintillating rhetoric has done. Informed and public opinion are both saying: "But the world is no longer as simple as that — Russia is not the root of all disturbance — and that is why we do not believe you."

That is why the national debate on foreign policy is now beginning. Wherever I went in the past two weeks, people seemed to be interested only in their jobs. But I did not have to scratch far below the surface to find a further but connected anxiety over foreign policy and defence. It is connected to the economic fears of

everyone because it is the size of the military expenditure that is most criticized.

Why is the military spending so large? The answer comes back more distinctly than one expected. The Administration is spending too much on arms because it has no foreign policy but to be anti-Russian and so rearm.

President Reagan has not yet in 15 months given a major speech on foreign policy, one that defines American objectives and the resources it will commit to meet them. Neither has his Secretary of State, nor has his Secretary of Defence. The national debate is beginning not because he has encouraged and is leading it — but in the absence of such leadership. Americans are worried about their jobs. They are also worried about their lives.

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No confrontation on the Alderson patch

Barry Pain, the hardline Chief Constable of Kent, has ducked a confrontation with John Alderson, the liberal Chief Constable of Devon and Cornwall, on the contentious issue of community policing.

The intriguing encounter, at Exeter University next Saturday, would have been impeccably timed. Alderson returns next month, and the conference takes place the day after the name of his successor is announced from a short list of six.

Pain was invited as president of the Association of Chief Police Officers, many of whose members think Alderson a softy. Last year Pain claimed he had practised community policing for years, but did not spend all his time shouting about it from rooftops.

Pain declined the invitation, pleading prior engagement, despite the fact that only last week Alderson carried his evangelising campaign on to Pain's own patch, with a lecture at the University of Kent. Now Devon and Cornwall's new Chief Constable-designate will bear his predecessor's unchallenged expounding the policy which is expected to lead him to a political career as a parliamentary candidate for the Liberal-SDP alliance.

THE TIMES DIARY

There has been some smouldering acrimonious correspondence between Monsignor Ralph Brown, general co-ordinator of Pope John Paul II's visit to Britain, and his business consultants. Mark McCormack's International Management Group, wanted to exploit the Pope's arms for commercial purposes. They deny ever having intended to use them themselves and say that all inquiries from others interested in doing so are now being redirected to the Lion Archive. "We are not looking for trouble," says Brown meekly.

A chastened Brown admits that "at the outset" he did not realize that the papal armorial bearings were copyright. They were designed by Archbishop Bruno Heim, the Pro-Nuncio to the Court of St. James, who is also the

foreign editor. Readers' distrust of newspapers' values and judgment will not be eased by Sheila Grant Duff's account of how she came to be the first British correspondent in Prague who was appointed by The Observer in 1936. In her memoir of the pre-war years, The Parting of the Ways, to be published by Peter Owen tomorrow, she reports her interview with the

foreign editor. "I think we've got a correspondent in Prague," he said. "Oh no! I think he died, but if you should happen to meet him just say you're a correspondent and not the correspondent of The Observer."

Asked what aspects of Czechoslovakia particularly interested his

Vatican's authority on heraldry. His Excellency's heraldic designs suggested to one reviewer that if God had not called Heim to His service, Walt Disney would have done.

Bander van Duren, of the Lion Archive which administers Heim's copyright, alleges that Brown and his business consultants, Mark McCormack's International Management Group, wanted to exploit the Pope's arms for commercial purposes. They deny ever having intended to use them themselves and say that all inquiries from others interested in doing so are now being redirected to the Lion Archive. "We are not looking for trouble," says Brown meekly.

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Asked what aspects of Czechoslovakia particularly interested his

Granada, and a battle has already begun over its custody.

Workmen preparing to lay electricity cables on farm land near Pinar hit the statue — of a man in a toga more than five feet tall — which has been identified as dating from the second or third century AD.

The find, though clearly not as important as Italy's "Warriors of Rice", is considered significant because few bronze statues survive in Spain from the epoch, having usually been melted down in later ages.

Already baptised "the man in a toga of Pinar", from the name of the farm where it was found, the statue is in good condition except for a missing right forearm.

The battle is over the need to ensure that it is properly preserved. Archaeologists are agast that the landowner has entrusted the statue to a local savings bank with an assurance that he will take it to the British Museum. The National Archaeological Museum in Madrid is anxious to acquire it, as is the local provincial archaeological museum.

Cutting PHS asked Egon Ronay to review the Barbican Centre's carvery, the Cut Above. He writes:

Like mutton dressed up as lamb, this is a mediocre cafeteria under a thin cloak of a dolled-up restaurant. Furnished in garish, cyclamen (against red walls!), lit

with blinding harshness, yet with "intimate" candles on the tables, it mixes self-service carving with waiter-service for the first and last courses: dinner-jacketed reception with an absence of cloakrooms! ("No, we cannot take your coats, but you can put them on the chairs next to you").

Excellent quality meat totally unseasoned and surrounded by gloopy gravy, long-boiled cabbage, shrivelled tinned peas, soggy roast potatoes and cardboard-hard Yorkshire pudding. The chef's all-pervading fetish must be gelatine, solidly surrounding the liver-sausage-like pâté and stoutly supporting sickly apple tart and medicinal cheese cake alike. The unappetising cold table is sorry evidence of overcooking and a predilection for grey-coloured meat.

A rare opportunity unforgivably missed, for which the friendly, helpful staff, good coffee and prices are no consolation. (Dinner £8.25 plus 10 per cent service; drinkable wines around £5-£8).

Late Bath Bamher Gascoigne, the chairman of University Challenge, also publishes costly books about the historical prints of famous towns. Subscribers who order the book before it goes to press have their names printed at the front.

To date Twickenham has produced the highest number of subscribers, followed by Chelsea and Brighton. The list for Bath has just closed and Gascoigne admits "Bath's trailing." What he would tell the town if it were a team of students embarrassing

6th's all right, officer; my friend and I were just beating the budget...



their university on the box would be: "Do not despair, there is still plenty of time to catch up."

For the citizens of Bath — the only town in England internationally famed for its architecture — the only hope is to order the book at pre-publication price (£95 in cloth, £25 in numbered morocco) before May 19.

The mountain bard Islywn, as far as PHS knows the only British poet to have a local authority named after him, is to be further commemorated on the 150th anniversary of his birth. George Thomas, Speaker of the House of Commons, will post the

first of the specially designed memorial envelopes issued by Islywn council and read the lesson at an anniversary service at St Theodore's church, Ynysydu, on April 3. Islywn, centred on Blackwood Gwent, and dominated by Mynydd Islywn mountain from which the poet, the Rev William Thomas took his bardic name.

Islywn, though not a native Welsh speaker, wrote most of his poetry in Welsh and, won four chairs at Eisteddfodau in the 1870s. His greatest work, Yr Ystern ran to more than 9,000 lines, inspired by the death of his niece in 1853. There are plans to turn his burial place, Cell Chapel, Cwmtefnach, into an exhibition centre.

The official press agency in the United Arab Emirates announces that the President, Shaikh Zaid bin Sultan al-Nahayn, has sent a cable of congratulations to President Hilla Limann of Ghana on his country's national day. It will not reach him. Limann was deposed in a coup on New Year's Eve.

Waxing lyrical Romantica, a new restaurant, is lauded at a length in the Bath Weekly Advertiser, which reports: "Oscar (the waiter) hums arias as he serves the food. There are fat white candles for evening dinners, and everything is served piping hot, with a nice Italian flourish". It sounds very nice, though the meal could be a little greasy.

PHS

Lead in petrol from Mr. K. D. ... I write with your editorial.



P.O. Box 7, 200 Gray's Inn Road, London WC1X 8EZ Telephone: 01-837 1234

CAUTIOUS CONVALESCENCE

The Chancellor in his budget yesterday ran once again true to form and as he soldiered on through his fourth budget the consistent character and flavour of his Treasury stewardship became more clearly reinforced. Sir Geoffrey has never exactly radiated personal charisma. As a politician he does not generate anything approaching euphoria among his Conservative backbenchers. Comparisons inevitably arise with Lord Butler who died yesterday and who shares with Sir Geoffrey the Tory post-war record of introducing four budgets. The present Chancellor lacks the economic and social vision and the political subtlety of his distinguished predecessor. Whereas Butler was a maestro in many fields, ever sensitive to his audience and to the eddies of political mood and public opinion, Sir Geoffrey remains a solid barrister with his brief, apparently impervious to criticism or advice.

Yet his budget yesterday aroused more than a glimmer of hope that he will, in given time, take a worthy place in Tory history. It remained, true to character, cautious and unimaginative. But he now gives the impression of being successfully on the course which he has chosen and courageously pursued to reduce public borrowing and create an efficient basis from which to expand economic activity without unleashing renewed inflationary pressures.

Our broad reaction to the budget is mild disappointment at the low level of expansion injected into the economy — a £1.3 billion net addition to the PSBR is at the bottom end of the range of sensible expectations — but strong approval of the wide range of measures proposed. It is right to concentrate the benefits on in-

dustry, which has carried the burden of the recession and on which our hopes of national recovery depend. The cut in National Insurance Surcharge, together with the current fall in oil and raw material prices and the prospective decline in interest rates, offer our manufacturers a reduction in costs as the basis for non-inflationary expansion. The incentives to small business and to employee participation, like the encouragement to the beleaguered construction industry, are small in scale but certainly in the right direction. There are still no great hopes for Britain's three million unemployed to find jobs. But we are nearer to testing the basic thesis of the Chancellor and the Prime Minister that unemployment will come down permanently only in a low inflation economy.

On the monetary front the Chancellor had a mixed but not displeasing story to tell. Following the previous year's disastrous overshoot on the Public Sector Borrowing Requirement (PSBR), he appears this year to be spot on target. For the future he promises further falls which point to lower interest rates. He has, however, sensibly allowed a little loosening in the previous target for this coming year. He has made much more significant adjustments to the money supply targets, where experience continues to suggest that Sterling M3 is an unsuitable signpost. By slipping back to an 8-12 per cent range and by stressing the importance of nearly every other indicator in the book, Sir Geoffrey may be sliding discreetly and prudently from doctrinaire to pragmatic monetarism — a position for some time occupied by his Prime Minister. This relaxation leaves room for an increase in economic

activity, and especially of investment, in the coming year without forcing interest rates up and hence stifling any economic revival at birth.

For many in the Conservative Party this budget will probably be judged ultimately as much for the long list of worthy, if minor, reforms it contains. Despite passing flirtations with Scottish interests, most noticeably and reprehensibly in its discrimination in favour of alcoholic spirits, the budget quite properly does little of significance to bribe the electorate of Hillhead. Nor does it really meet the more ambitious hopes for expansion of Tory "wets" — though its concern for the disabled and the beneficence to pensioners and those on unemployment benefits, together with the already visible discipline of a looming general election, will surely bind the vast majority of them behind the Chancellor.

As for the general election, this is clearly not, and not intended to be, an election-winning budget. It shrewdly helps a large number of people in little ways, but overall it leaves the economy still well short of rejuvenation. As such it squeezes Mrs Thatcher's election timing: it is hard to see how sufficient recovery can have taken place to make the autumn of 1983 an obviously attractive time to go to the country. But it does put the Government in a position from which it could, aided by more expansionary budgets this autumn and next year, be in with a chance in 1984. Whether or not Sir Geoffrey is the man to take the Government successfully through that final phase is for Mrs Thatcher to judge; but he has this week earned her healthy respect.

PRESIDENT AND PARLIAMENT

The premature disclosure of the intention to invite President Reagan to address members of both Houses of Parliament in Westminster Hall is most unfortunate, and it is to be hoped that the Labour Shadow Cabinet will have the good sense at its meeting today not to make an embarrassing situation even worse. It is obviously wrong for the Leader of the Opposition to hear for the first time of such an invitation on the radio. But it is equally clear that informal soundings have to be taken in preparing for the visit of a distinguished foreign leader, and it was the fault of the American administration not of the British Government that these were made public before the appropriate consultations could be completed at this end.

It would be absurd for this blunder, regrettable though it is, to affect the nature of the reception given to the President. Mr Reagan is being invited to address the members of both Houses, not to speak to Parliament itself. The occasion will not therefore be part of the proceedings of Parliament. There will be no need for a formal vote to be taken in either House in order to invite the President; though a sense of what is seemingly for the head of state of a friendly country and Britain's principal ally does require that he should be welcomed by the Opposition as well as by the Government.

Such a welcome does not have to imply approval of his policies. There have been a number of occasions in the postwar years when foreign leaders have addressed the members of both Houses of Parliament. The most memorable occasion was when President de Gaulle did so in Westminster Hall in the spring of 1960. But a good many others have done so in the Royal Gallery, including Presidents Auried and Ciscard d'Estaing of France, President Saragat of Italy, Chancellor Brandt of West Germany and U Thant, as secretary-general of the United Nations. Those 300 ministers, MPs and peers who accorded the courtesy of a warm reception to Mr Kossygin in 1967, as he entered the Royal Gallery at the head of a small

procession flanked by the Lord Chancellor and the Speaker, were not proclaiming their approval of Soviet foreign policy or their conversion to international Communism.

These occasions have varied in dignity and solemnity, and it seems that Mr Reagan's address is intended to be at the more majestic end of the spectrum. That would be fitting for the President of the United States at a time when the Atlantic alliance is under more strain than at any time since the formation of Nato. The threat comes not so much from external threat as from internal dissension, and a principal cause of that dissension has been the failure of communication within the alliance. The effective leader of the alliance is the President of the United States. If he fails to communicate adequately there will be no confidence. He ought to be given every opportunity to do so. Then let there be the full discussion and argument over what he says that is the characteristic of free political systems everywhere.

poison" of February 25, in which you state that the European Parliament will debate a motion on lead-free petrol during March.

Presumably you refer to the motion for resolution tabled by Mr Johnson. However, before this can properly be debated it has to be discussed in committee and a report has to be prepared. Given the problems of translation and printing it is unlikely that such a report will appear in committee until May at the very earliest, and the pressure on the plenary timetable is likely to mean that a full parliamentary debate cannot be held until well into the summer.

However, the present state of informed opinion on the matter is such that I personally do not see this as a disadvantage because I believe that if we are to convince our colleagues of the arguments in favour of lead-free petrol, then time is certainly needed to allow the scientific evidence to be properly evaluated and a proper and reliable basis for a decision established.

However, just as it was action by the Commission in the past which helped to push the British Government to adopt lower limits more quickly, so it is likely that this action of European level will have a useful effect on United Kingdom practice.

Yours faithfully,
KEN COLLINS,
Chairman,
European Parliamentary Committee on the Environment, Public Health and Consumer Protection,
11 Sturton Park,
East Kilbride,
March 2.

Child offenders

From Mr Martin Wright
Sir, The clause in the Criminal Justice Bill giving courts power to remove from home children who re-offend is based on misconceptions. Those who work with young people, as opposed to

Already local authorities which fail to satisfy the courts that they will provide adequate non-custodial supervision know that the courts will often get the children out of their hair, temporarily, by sending them to (centrally funded) detention centres or borstals. Now the Government proposes to make £6m available to send away some of the others as well. Meanwhile the supervised activity schemes will have to compete for funds with the elderly, the disabled and other calls on social services' budgets.

Even if the clause itself cannot still be defeated, there is time to remove the financial anomaly. The £6m should be made available for use on either residential care or supervision in the community. Since the latter is almost always less costly, this would provide an incentive to develop the more constructive option.

Yours sincerely,
MARTIN WRIGHT,
107 Palace Road, SW2,
March 4.

Enduring architecture

From Mr J. A. Wells-Thorpe
Sir, That two historians have spoken out against the Mies van der Rohe design for the redevelopment next to the Mansion House (The Times, February 25) is not altogether surprising, but what is surprising is the superficiality of the reasons advanced.

John Harris is said to have condemned the proposal as "architecturally old hat" as if transient modernism was the main criterion, and equally as if "post modernism" had had time to settle down into something resembling a satisfactory architectural style.

In the meantime, Marcus Binney is reported as saying "the design will be 30 years old by the time it is actually built". As a distinguished historian he would know better than most that if the time spent between design and execution were to be the guide of acceptability, our rich architectural heritage would be decimated before recognition. Liverpool Anglican Cathedral was designed at the turn of the century and is still unfinished, but who would deny its proven architectural significance today?

As for how a Mies van der Rohe building appears a quarter of a century later, Manhattan's Seagram Building, mentioned by your correspondent, speaks for itself and is as enthralling to see now as it was the day it was opened.

Yours faithfully,
JOHN WELLS-THORPE,
Commonwealth Association of Architects,
The Building Centre,
26 Store Street, WC1,
February 25.

Lead in petrol

From Mr K. D. Collins, MEP for Strathclyde East (Labour)
Sir, I write with reference to your editorial, "Nor lead, nor

Implications of Laker collapse

From the Chairman of British Caledonian Airways

Sir, It is ironic that in the aftermath of the collapse of Laker Airways not only is one of the most serious consequences not appreciated by the public, but the Civil Aviation Authority, and the relevant government department, the Department of Trade, steadfastly refuse to accept that it exists.

The UK/USA treaty of air service provides for two British and two United States airlines to operate non-stop services on the important London/Los Angeles route. In addition a number of other United States airlines operate from Los Angeles to London via other points in the United States.

The demise of Laker means an immediate loss of about a half of the British share of the market, a loss which, despite any strenuous efforts the remaining British airline, British Airways, may make is bound to mean the two United States airlines together taking a much larger share of the market. Once that situation has been established it will be exceedingly difficult to redress the balance. Unless urgent action is taken to enable another British airline to serve the route, the second British airline, which is not yet in existence, will be unable to start, but the depredations of the British market share and balance of payments achievement may be interest in seeing the disappearance of the route remedied without delay. Not only do we seek approval of the CAA through the normal licensing channels, but we asked, in view of the urgency, to be allowed to operate for a temporary period of six months whilst licensing processes take their course. However, the CAA has flatly refused.

Furthermore, our understanding is that the Government is disinclined to take any initiative. Clearly there are limits to what an individual airline, bound by the provisions of an Act of Parliament and a statutory body's interpretation of that Act, can do on its own.

Accordingly it is as much in sorrow as in anger that I seek the hospitality of your columns to draw attention to the consequences of this inertia, which can only further damage our national economy which is already under considerable stress.

Yours faithfully,
ADAM THOMSON, Chairman,
British Caledonian Airways,
Gatwick.

High interest rates

From Professor H. W. Singer

Sir, You report Professor Sir Douglas Hague (Business News, March 4) as stating that the developed countries "cannot operate for long at tolerable rates of unemployment, which would have interest rates (after allowing for inflation) much above zero."

Professor Hague fails however to mention the important international dimension of this particular problem. This is the burden which the high interest rates impose on the poorer developing countries which, in view of their tremendous debt burden, drain their foreign export earnings and prevent them from importing from us, thus relieving our own unemployment.

The oil-importing developing countries owe some \$200bn to the commercial banks alone — thus any 1 per cent increase in interest rates drains \$2bn of their resources which could have been used to create jobs in their countries. This international effect is additional to the impact that our own domestic unemployment has on the export earnings of developing countries; it has already resulted in rapidly falling prices for the primary commodities as well as reduced export volumes.

In an interdependent world, these international repercussions greatly intensify the damage which high interest rates do to employment, and this could greatly add to the worries expressed by Professor Hague.

Yours faithfully,
H. W. SINGER,
The Institute of Development Studies,
University of Sussex,
Brighton,
March 5.

Not cricket

From the Reverend D. J. Pitcher

Sir, Having been in India for much of the time of England's cricket tour there, and being able to learn a little about Indian society, I read this morning's correspondence to you comparing India and South Africa with interest.

Indian law requires that equal opportunities for education and for employment be open to members of all parts of Indian society. The fact that there is an enormous gap between the opportunities available throughout the country does not alter the fact that the law of the land requires and encourages progress towards such equality.

I believe this is in strong contrast to the laws which govern South Africa. Yours faithfully,
D. J. PITCHER,
The Rectory,
Framlingham,
Suffolk,
March 4.

Taking a pride in National Service

From Lieutenant-Colonel A. R. Wythe

Sir, For Dr Neville-Smith, in his letter of March 6, to state that National Service turned men into column-dodging petty criminals is grotesque, and there is a bitterness about his letter I find strange.

If a period in its history had to be chosen as its most difficult, 1947 to 1949 for the British Army could fit it. It was running down after a great war, yet still on operations and having to serve in many parts of the world. It was trying to recruit its regular cadre from a battered and exhausted population sick of war, and at the same time having to train a vast National Service element. Those of us, officers, warrant officers, and ncos, who served in those years can justly marvel that we kept the finest Army in the world in being at all.

Without doubt, there were flaws in the system, and until it settled down the flaws were serious. But it did settle down, with results of which Britain can be proud. National Servicemen served in Aden, Kenya, Cyprus, Korea, and Palestine, and many other places where fighting and stress had to be endured. As to their quality, let me quote the following only.

In Malaya, during the emergency, I heard Colonel (as he then was) Mike Calvert state to my CO that in his opinion the National Servicemen was as good a soldier as any he had served with. I heard Gurkhas, superb professionals as they were and are, unreservedly praise our National Servicemen.

In Cyprus, during the troubles, I heard my Brigade Commander state he could never detect any difference between Regular and National Servicemen, and nor, of course, could anyone else. Both were as tough, resilient, resourceful, and as good, as body-minded and difficult to handle as British troops always have been. That's why we are a free people.

The vast majority of men who passed through the system will state they are glad they did, and if you can find them anywhere, will even admit to them in having done so.

Yours faithfully,
A. R. WYTHE,
135 Kirkdale, SE26.

From the Reverend John Gaskell

Sir, In your discussion of compulsory service to the community Dr Neville-Smith's letter comes as a timely reminder that there is no evidence to support the high moral tone of some advocates of revived National Service.

Most of our contemporary leaders and managers, top City

Opposing views of Stanley Baldwin

From Lord Baldwin of Bewdley

Sir, I imagine there will always be two views about Stanley Baldwin, whose political character and actions between the wars continue to puzzle so many commentators. What those who have studied the debates and other contemporary records of those years will find quite disingenuous is the attitude towards him of Labour MPs, as reported in your March 5 issue.

There is something that takes the breath away in the prospect of the heirs to a party which, in the 1930s, fought tooth and nail against virtually every proposed measure of rearmament, passing censure on the man who campaigned and won the crucial election in 1935 on the basis of the conduct of the country that he could not be responsible for the conduct of any Government which did not take steps to rearm — steps characterised by the left at the time as "a policy of competitive, swollen armaments", "a wicked distortion of the meaning of 'collective security'", "with its vast and expensive rearmament".

When Baldwin told Attlee, who criticised in the House of Commons the "enormous increase in our defence forces", that if not given the powers he sought he would "leave it to those who think the risks are worth taking", there was no doubt in people's minds who those might be.

Have today's Labour Party forgotten this, as they bandy about the catchword "appeasement", with its undertone of shameful military weakness? That would be the charitable view. Should they also not be reminded that in Baldwin they had an opponent who was more truly sympathetic to what they stood for than probably any other politician before or since? It was the General Secretary of the TUC who wrote to him when he assumed the premiership for the third time:

The fact that we differ in politics has never prevented me from recognising and admiring the great capacity, common sense and above all the human qualities which have always distinguished you. There may be difficult days ahead but these will serve to bring out those virtues of your character which have endeared you to millions and which command the respect of all.

If the trade union leader from the time of the General Strike could write in these terms, what are we to make of Mr Foot's reported inability to find any other politician before or since? It was the General Secretary of the TUC who wrote of "little men"?

May I by the way, as the possessor of many delightful cartoons of Baldwin throughout his long career, remark that the person who selected the cartoon to accompany Mr Crichtley's article on February 27 probably did as much as anybody to kill off any remaining support for a statue to the man whom Churchill described after his death as "the most formidable politician I have ever known in our public life".

Yours faithfully,
BALDWIN OF BEWDLEY,
Bewdley House,
Goldsworthy Road,
Wolvercote,
Oxford,
March 8.

The new poor

From Dr Peter Bird

Sir, A student has just been to see me to explain his absence from a class I was teaching.

He was being interviewed for graduate recruitment by a major national firm, and was in London. Together with other interviewees he was put up for two days in a luxury London hotel in £50-a-night rooms. All meals were provided, and were of course of the same luxury standard. On both evenings the interviewees were entertained at the hotel bar, all drinks being provided without limit throughout the evening. Throughout the year several hundred graduates apparently are treated by the company in the same way.

What my student was away, I was at a seminar here with a distinguished visiting professor from another British university. Before the seminar he was entertained to lunch by members of our department, each of whom paid for his or her meal from their own pocket; after the seminar we saved a taxi fare by encouraging him to wait for a bus to the railway station. Our offices at the university are heated only to the legal minimum of 60°F; another economy is to provide our lavatories with shiny rather than soft tissue.

Government spokesmen tell us that the cuts in university finance are to allow the private sector to create wealth. Can your readers share the joke with me? My laughter is too great for me to control alone.

Yours sincerely,
PETER BIRD,
Department of Economics,
University of Stirling,
Stirling,
March 4.

In other words

From Mr George Stern

Sir, Just before the orgy of hysterical moderation about the speech of Mr Pat Wall (report, March 8) commences, may I point out that his programme of dismissing the Queen, House of Lords, senior officials and judges has been carried out, often several times over, in every major European country and they do not appear to have been less successful socially or economically than Britain.

Yours faithfully,
GEORGE STERN,
6 Eton Court,
Shepherds Hill, N6,
March 8.

Caring in schools

From Mr Tom Scott

Sir, In your leading article (February 26) on the judgment by the European Court of Human Rights in the case of Campbell and Cosans v UK you claim that it is "astonishing that the Government should claim in the week that a Torteth school has been closed because of the violence of nine and 10 year olds", but omit to point out that the school concerned uses the cane. Indeed much of the violence there appears to have been precipitated by canings meted out to five boys.

There is no evidence that corporal punishment is a deterrent. There is, however, considerable evidence pointing to the fact that beating children is counter-productive. And it is significant that in the first local authority to decide to ban beating, Inner London, there has been a dramatic reduction in the number of assaults on teachers: from 62 in 1978, the year before the LEA made its abolitionist decision, to 35 in 1981.

Finally, on the question of the practical implications of the European Court's decision, you might reject as "judicious" the concept of formally establishing beating and non-beating schools, but claim that, although it would be "awkward" to "discriminate between parents whose children had opted for caning and those whose parents were opposed". The problem facing the educational authorities is no different from coping with the different religious requirements in schools: difficult to understand how you have reached such a conclusion. Certainly children who are excused religious education because, for example, their parents are atheists, might incur some resentment from their peers. But that would pale into insignificance in comparison with the sense of injustice that a child would feel if he or she were given a caning, whereas another pupil who had committed exactly the

Open government

From the Secretary of the Cabinet

Sir, Could I correct one error of fact in Bernard Donoghue's article on "open government" on February 25, since it gives renewed currency to an old misapprehension? The Secretary of the Cabinet did not "take the publisher of the Crossman Diaries and The Sunday Times to the High Court". The Secretary of the Cabinet is not, I assure you, in the business of taking publishers, newspapers, or anyone else to court. The proceedings referred to were instituted in June, 1975, by the then Attorney General. It was for him to decide whether or not to institute proceedings, and he took his decision on his own view of the facts and considerations in the case.

Yours faithfully,
ROBERT ARMSTRONG,
Cabinet Office,
70 Whitehall, SW1,
March 4.

Namibia aims

From the Bishop of Manchester

Sir, The four members of the British Council of Churches delegation who visited Namibia recently (of whom I was one) are not surprised by your report (February 17) that the black President of the Democratic Turnhalle Alliance has resigned and taken his party with him.

We met Mr Kalangua in his office while in the war-torn northern areas and the strain on him was all too obvious. It was caused by the bitter opposition to white members of the DTA to any moves towards a genuinely non-racial party completely opposed to separate development and continued dependence on South Africa.

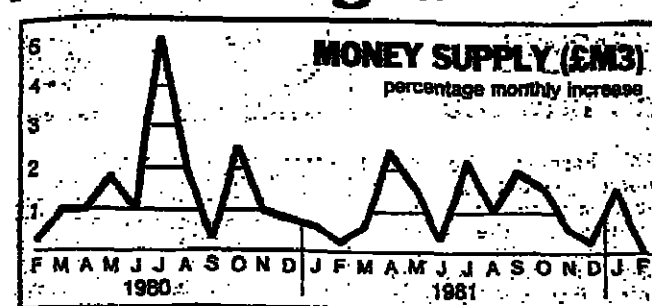
However the report of your Johannesburg Correspondent could mislead your readers into supposing that there is any real chance of Mr Kalangua's developing a serious challenge to Swapo (South West Africa People's Organisation). Our impression was of overwhelming popular support for Swapo, and this not only in Ovambo areas.

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BUSINESS NEWS

M3 unchanged



The Bank of England estimates that sterling M3, the broad measure of banking money, was unchanged in February. This means that the annualized rate of change since last February is 14% per cent. Over the last three months the annualized rate of change stands at 8% per cent. The figures were helped by the receipt of £500m-£750m of back tax owed to the Exchequer. But bank lending to the private sector may have expanded by up to £2,000m.

Ronson may bid £1

Mr Gerald Ronson and his advisers, Barclay's Merchant Bank, are believed to have agreed to offer £1 a share for Associated Communications Corporation. That would top by 10p the second bid from Mr. Ronson's Zenor Corporation and by 5p the bid by Mr. Robert Holmes & Court, its rival Australian financier, and value ACC at £54.6m. The revised offer is likely to be announced early next week.

Wall Street continues to fall

Wall Street continued its decline yesterday as institutions sold in heavy trading. By last trading the Dow Jones average was 5,522 down at 789.95 having dropped through the important 800 level with a 11.85 fall on Monday. Analysts believe the fall will continue until there are some genuine signs of an upturn in the economy. Stockbrokers Merrill Lynch see the index levelling out around the 750 mark in May.

Prestel to get colour pictures

Plans are being completed at British Telecom's research laboratories at Marlow, near High Wycombe, to launch Prestel with Pictures in London next year.

About 16 per cent of the area covered by each of the 16,000 Prestel pages will be able to contain a coloured photographic image. The service is expected to interest estate agents, banks, security companies and users needing photographic facilities.

The central government's investment requirement was £78m in February. This brings the total in the first 11 months of this financial year to £8,144m, compared with £12,044m in the same period of 1980-81.

MARKET SUMMARY

Cheer for the brewers

LONDON EXCHANGE

FT Index 560.8, down 3.3
FT 100 58.08, down 0.48
FT 100 Share 22.71, down 2.24
Bartons 25.348

Builders and brewers both showed gains after Budget changes while oil is expected to rise after the relaxation in holding of index linked issues, previously reserved to pension funds.

Leading brewers showed gains of 1p to 5p after hours with Distillers 10p better at 183p. Builders there were late gains for London Brick, Redland and Barratt Developments.

Dealing was light throughout the day after Wall Street's plunge to a 22-month low, and before the Chancellor's speech but the FT Index, which had been 8.5 down, recovered at the close, ending 3p off 560.8.

Oil encountered a little profit taking, but early falls were kept to 2p on hopes of lower interest rates.

Dealers on the London floor were furious yesterday with the Stock Exchange, which decided not to break the 3pm embargo on De Beers full-year figures.

Meanwhile, as the price plunged 85p to 435p on the slashed dividend the news has already been circulating in Johannesburg for several hours and the news agencies had published the information just after midnight.

Even the Glasgow market was able to relay the news to its London counterparts, which have been big bulls of the shares over the last account. An inquiry was being requested in several quarters last night.

A fall in the bullion price early on to a 28-month low was offset

COMMODITIES

● The International Tin Council agreed in London yesterday to call up all remaining buffer stock contributions. The cash amount is roughly equivalent to 14,500 tonnes of tin at current prices.

● Brazil is supporting Malaysian attempts to form an association of tin producers. Senior Sergio Bath, Brazilian ambassador to Malaysia, said yesterday.

He said that, although his country was not in the forefront in the tin negotiations he could understand the concept of such an association, which could discipline the market and ensure that prices did not fluctuate wildly.

In the long run, the association would benefit not only the producers, but also consumers since the latter had to be assured of supply, he said.

● The United States Gold Commission, set up by President Reagan to study bullion's future, was reported yesterday to have rejected the idea of return to the gold standard. The commission's report, to be presented to Congress on March 31, is believed to urge the American Government to mint gold coins to rival the South African Kruggerand and Canadian Maple Leaf coins.

TODAY

Today: UK Balance of Payments (4th qtr.); Interim: R. Green Properties. Finals: Alcan Aluminium, British Aluminium, Dewhurst Dent, Lunn (Ceylon) Tea, Sandvik, Stag Furniture, Tube...advertisements, F.W. Woolworth.

Pound slips as Howe eases money target

By Business News Staff

The City cautiously welcomed what is seen as a broadly neutral Budget offering help to industry. But foreign exchange dealers were concerned at the easing of the monetary growth targets for 1982/83 and sterling took a late tumble yesterday.

The pound slipped after the Chancellor's announcement of the new money target for 1982/83 and the Public Sector Borrowing Requirement. Bank of England support for sterling was noted by dealers late in the session when the dollar rate fell to 1.7950.

At the close the pound was 2.25 cents lower at \$1.8025. Before the Budget, sterling had been under pressure because of the prospects for fewer United Kingdom interest rates and the firm dollar.

But gains were made against Continental currencies and the Effective Exchange Index ended unchanged at 90.2.

Despite the easing of the target for monetary growth, gilt prices are expected to show modest rises this morning, according to dealers.

Ahead of the Budget, gilts fell by up to 50p.

The £9,500 Public Sector Borrowing Requirement for 1982/83 was broadly in line with the gilt-markets expectations.

And although the Chancellor's planned monetary growth targets of 8 per cent to 12 per cent are three percentage points higher than aimed for in the Medium Term Financial Strategy, dealers no longer believe monthly figures for sterling M3 will be as high as those in 1980/81.

● The Post Office plans to increase the price of postal orders with a face value between £2 and £10 from 26p to 30p from May 10.

supply on money will not be allowed to run out of control.

In the Stock Market oil analysts were waiting last night for full details of the proposed tax structure changes and how they will be calculated for North Sea oil companies before making any long-term judgments.

The Petroleum Revenue Tax, up to 75 per cent from 70 per cent, was more or less as expected but the abolition of the Supplementary Petroleum Duty is seen as rather better than most in the industry had hoped.

Tobacco companies, which had been expecting a hefty increase in revenue on a packet of 20 cigarettes were mildly optimistic about the subsequent rise of only 5p from midnight on Thursday.

Breweries were also able to breathe a sigh of relief. The increase of 2p on a pint, 10p on a bottle of stout and 15p on a bottle of sherry was in line with most expectations and is unlikely to further hit beer sales generally which showed a 17 per cent downturn in January.

Gold fell by another \$1.25 to a middle price of \$325.25 an ounce in London yesterday amid fairly quiet trading.

The most significant measure likely to affect the property sector will be the more allowing individuals to hold index-linked gilts where a real rate of return of 3 per cent compares with prime property yields as low as 3.5 per cent.

This could increase yields on property and in turn affect the sector, but this offset by interest rate hopes, which will provide boost to the volume housebuilders.

Edwardes paves way for BL sell-offs

By Clifford Webb, Midlands Industrial Correspondent

Sir Michael Edwardes, BL Chairman, took another big step yesterday to prepare the state-owned motor group for at least partial return to private ownership. He "killed off" his corporate car sales company, BL Europe and Overseas, and returned sales to two reorganized and independently operated car companies.

The move was to some extent foreshadowed last week when Mr Tony Ball, chairman and managing director of the sales division revealed that he would be leaving in August.

Although the official reason was to be his need for a new challenge it is already being widely suggested that his huge sales operation covering home and overseas markets was broken up.

The former light medium cars division headed by Mr Harold Musgrove is now renamed Austin Rover — in a policy of promoting product names — and will be responsible for its own sales. It covers all BL's range of cars except Jaguar, which also regains its own sales organization with responsibility for the key North American market.

Along with Leyland Vehicles (Truck and Bus), Land-Rover, Freight Rover (Sherpa vans), and Unipart, the three car companies now control all the main

functions affecting their own destinies. After the break up of the Europe and Overseas Sales division is completed and hundreds of staff transferred to one or other of the car companies BL will be left with a corporate staff of less than 200.

Among the new appointments yesterday was that of Mr Trevor Taylor, 44, as director of sales and marketing for Austin Rover. He joined the former BMC company from Ford 12 years ago.

News of the changes led to speculation last night that Sir Michael is preparing the way for his departure from BL ahead of time. He was thought to be leaving when his four year contract — already extended by one year — expires in October.

United Kingdom car output recovered significantly last month to a four-week total of 58,000, a rise of more than 14 per cent on a year earlier, Edward Townsend writes. Taking seasonal factors into account, however, the February figure remained lower than the monthly output during the second half of last year.

The total for the first two months of this year at 158,000 is 11,000 higher than in the same months of last year. February commercial vehicle production increased to 22,000 from 17,400 a year ago and 17,600 in January.

Oil stocks 'are still higher than normal'

By Johnathan Davis, Energy Correspondent

Oil companies are running down their stocks as fast as they can — but, it appears, not at anything like as fast a rate as ministers' fear. The organization of Petroleum Exporting Countries claim. Industry sources denied yesterday Opec's accusation that the main oil companies were lowering the price of crude oil by flooding the market with their unwanted supplies.

An internal analysis by some of the world's largest companies shows that the industry's stocks are about 100 million barrels higher than it would normally expect at this time.

Ministers from more than one Opec member blamed the industry for dumping their stocks on the market, at a rate which the Iraqi oil minister said was as high as 4 million barrels a day. Companies denied it was this fast, although they were reluctant to make public assessments of the position.

The analysis shared that surplus inventory had fallen from their peak of nearly 500 million barrels by the beginning of October, and 100 million barrels by the start of this year. But despite companies' desire to eliminate the remaining surplus stocks were still at about the same level today.

According to Petroleum Intelligence Weekly, a leading industry newsletter, the

amount of oil stored in tankers at sea has fallen by 25 million barrels to around 130 million barrels below the peak last October, and implies that companies may have been more successful at running down stocks than they will admit. The newsletter also says that it is now a foregone conclusion that Opec's \$34 a barrel pricing structure will have to be lowered.

Kuwait's Oil Ministers Shaikh Ali Khalifa al-Sabah said yesterday that both Saudi Arabia and Kuwait were committed to maintaining the official \$34 ceiling.

Statoil, the Norwegian state oil company, decided yesterday to cut the price of its North Sea crude by an average of \$4 a barrel.

Slump hits payout for first time since 1944

De Beers cuts dividend by half

By Michael Prest

Hit by a slump in profits, De Beers, the South African diamond company, has cut its dividend for the first time since 1944. Pretax profits for 1981 fell to Rand 489m (£272m) from Rand 578m. The final dividend has been halved to 25 cents, making a payout for the full year of 50 cents. Earnings per share were 175 cents compared with 227 cents.

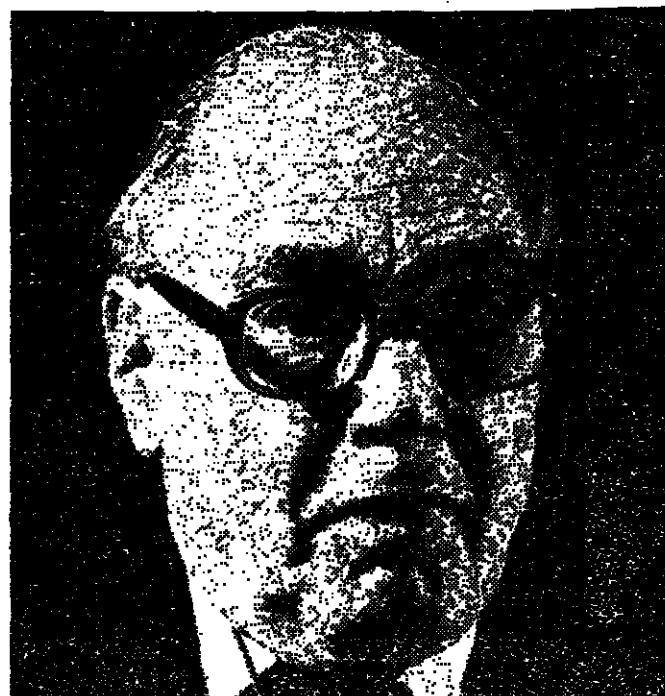
As a result De Beers share price fell sharply on stock markets around the world. After opening at \$5.30, the price fell to as low as \$4.20 once the profits were known. The shares recovered a little in later trading, but De Beers-related companies, Minarco and Anglo American, also saw their shares under selling pressure.

The key to De Beers' unexpectedly bad results is a weak diamond market, depressed by the international recession and high interest rates. The story is told by the company's diamond account, which effectively shows trading profits from all diamond business.

The diamond decline steeply to \$360 from \$800m. Through the central selling organization which it controls De Beers, whose chairman is Mr Harry Oppenheimer, handles about 80 per cent of the world diamond market, including sales by the Soviet Union.

But the price of investment grade stones is much lower now than two years ago. The favourite one carat D flawless has collapsed by about two-thirds over the last two years to \$20,000.

Since the cost of mining poor stones is the same as good ones De Beers profits



Mr Harry Oppenheimer, grappling with the slump in profits

have suffered accordingly.

The company has spent heavily to support the market by hoarding production from its own mines and by purchasing other output. The value of De Beers diamond stocks has consequently risen from \$705m last year to \$1,403m.

The cost of financing this increase in stocks led to a loan of \$201m from an associated company, believed to be the mining and industrial combine of Anglo American. Only three years ago De Beers has more than \$2,000m in cash. Over the

last year cash has slipped from \$250m to \$224m. But despite the initial fall in share prices and surprise at the much lower profits stock brokers felt that De Beers is unlikely to show significantly worse results in 1982.

Diamond traders said that while expenditure will remain depressed, falling interest rates should halt the decline in diamond prices.

Analysts are confident that the cash resources available to the De Beers-Anglo American group will enable the company to ride the current crisis.

Prof. Smith seeks libel damages

By Philip Robinson

Mr Mark Arnold, 23-year-old shareholder and son of a director of the family printing firm E. J. Arnold & Son, is being sued for damages by its chairman, Professor Roland Smith, who is also the £50,000 a year part-time chairman of the Harrods group, House of Fraser.

The action is over remarks made by Mr Arnold in the *Yorkshire Evening Post* in which he commented on the position of Professor Smith in relation to E. J. Arnold's losses.

Professor Smith and E. J. Arnold & Son are claiming damages for libel and/or malicious falsehood; claiming damages for slander and seeking an injunction restraining Mr Arnold from speaking or publishing his alleged remarks.

Mr Arnold has until Saturday to decide whether to sign an undertaking that he will not speak or cause to be published any material again. The question of damages would remain open.

Professor Smith took on the £11,000 a year post as chairman of Arnold two years ago after a row that split the family denominated company

Unease over EEC moves on steel

By Peter Hill, Industrial Editor

European Commission officials are planning to tighten the rules on the retention of steelmaking capacity by Europe's steel companies. The move, which is still at a formative stage, could lead to the Commission into conflict with national governments and their steel industries.

As part of the overall Commission-inspired strategy to stabilize the European steel industry by bringing capacity more into line with demand, coordinating pricing policies, implementing production quotas on key products, and supervising a phased withdrawal of all state aid, officials are now aiming to establish the extent and definition of the "reserve capacity" in the Community.

Under the restructuring programme of the past two years, steel industries in the EEC have closed down plants and the Commission has approved state aid towards the cost of closures and redundancy. But while some steelmaking capacity has been phased out completely, other facilities have been "mothballed".

Officials acknowledge that there are differences over interpretation of what constitutes reserve capacity between member states and their first objective will be to agree on a mutually acceptable definition.

The Commission recently completed an interim report on the provision of state aid to the steel industry for the period from February to the end of last year. During that period the Commission approved aid for eight restructuring schemes and one of emergency aid while three infringements of the agreed procedures were considered.

Last year the Commission delayed approval of the British Steel Corporation's restructuring plans and the provision of £730m state aid to BSC while it questioned its capacity reduction proposals.

Although the government aid was eventually approved, it seems likely that the Commission is seeking clarification of the extent of reserve capacity being retained by the United Kingdom steel industry when future proposals are considered.

British Steel has always claimed that it has gone much further in its contribution to cutting excess capacity than its European competitors.

There is also, of course, the question of whether overseas investors will go heavily for index-linked stocks — a development that could well undo some of the monetary control benefits in this kind of funding.

What does seem clear is that, until the authorities see how sterling reacts, they are unlikely to want to see short — term interest rates come down too quickly.

That, however, would be all to the good. A progressive fall in interest rates this year (which does, of course, help the inflation rate, too) would be infinitely more desirable than a sudden fall followed by a period of uncertainty as to which way rates go next.

As far as industry goes, the Budget is very much in line with expectations. There are, of course, two sectors where the measures will not get the kind of changes, in specific general, that it was seeking.

The other is the banks. Precisely what the Chancellor's stick-waving in their direction will mean in practice remains to be seen. But it is bound to cast a cloud and the sooner the issue receives further clarification the better.

AVIS D'APPEL D'OFFRES

LANCE PAR L'OFFICE DES POSTES ET TELECOMMUNICATIONS DE LA REPUBLIQUE DE HAUTE-VOLTA

L'Office des Postes et Télécommunications de la République de Haute-Volta lance un appel d'offre international pour l'extension des réseaux téléphoniques locaux de Ouagadougou et de Bobo-Dioulasso et la mise en place d'une liaison de transmission par faisceaux hertziens. L'appel d'offre est ouvert à toutes les entreprises voltaïques et étrangères, ressortissantes des pays membres de la Banque Internationale pour la reconstruction et le développement et de Suisse.

Le projet complet administré par l'Office des Postes et Télécommunications comprend les parties et lots suivants:

I — EQUIPEMENT: La fourniture des câbles téléphoniques d'abonnés, manillons, canalisation (tubes en matière synthétique), matériels divers, outillage et appareil de mesure, divisé en 3 lots.
Lot No 1: Equipement pour le réseau de Ouagadougou
Lot No 2: Equipement pour le réseau de Bobo-Dioulasso
Lot No 3: Canalisation en matière synthétique pour les lots 1 et 2.

Les dossiers d'appel d'offres pourront être obtenus les jours ouvrables aux adresses suivantes contre paiement du coût des documents:

I. Direction Générale de l'Office des Postes et Télécommunications de la République de Haute-Volta à Ouagadougou. Tél. 5200 UV
II. Electrowatt Ingénieurs-Conseils S.A., Ballerivestrasse 36, 8022-Zürich, Suisse. Tél. 53709 EWNG-CH.

Les Coûts de ces dossiers seront les suivants:

I EQUIPEMENT: F.C.F.A. 150'000
II GENIE CIVIL: F.C.F.A. 150'000
III LIAISON DE TRANSMISSION: F.C.F.A. 125'000

Des dossiers sont à disposition pour consultation en plus des deux adresses indiquées auprès des ambassades de Haute-Volta à Washington et à Paris.

Les soumissions rédigées en langue française devront être adressées en six exemplaires à Monsieur le Directeur Général de l'Office des Postes et Télécommunications de Haute-Volta. Elles devront parvenir à la Direction Générale avant le 30 Juin 1982 à 17h.30 (heure de Ouagadougou) au plus tard.

Toute information complémentaire peut être obtenue auprès de l'Office des Postes et Télécommunications à Ouagadougou.

ELEKTROWATT
INGENIEURUNTERNEHMUNG AG
Bellerivestrasse 36, 8008 Zürich
Téléfon 01/251 62 61

BUSINESS NEWS/COMPANIES AND MARKET REPORTS

Changes bring recovery hopes at Kwikfit

Buying by
Ivory & Sime
helps shares

Kwikfit shares bounced off the bottom yesterday. That was because one of the largest shareholders of the tyre and exhaust fitting group, Edinburgh investment trust group Ivory & Sime, announced it had bought a couple of hundred thousand more shares (Sally White writes).

The purchase coincided with the change in City sentiment; the view is that fundamental changes in the group are working their way through to a profits recovery.

On the trading level, all that snow and salt have corroded hundreds of thousands of exhaust pipes, which are going to need changing sooner rather than later.

Being Edinburgh-based, Ivory is in an excellent position as a Kwifit watcher: its head office is there, too. Like everyone else — including Kwifit's own management — they were shattered by the collapse of margins last summer. Profits dropped from £2.14m to £1.4m at the halfway stage. Few brokers expect more than £1.6m or so for the full year ending in February.

Kwikfit were on a wrong foot when they were caught by pressures from all sides. They had doubled the numbers of depots in 18 months (after picking up 180 in an excellent property deal from Firestone, and selling 81 on to Dunlop to cover the cost).

So they had 200 depots trading just when recession slashed demand, suppliers sold off stocks of tyres at cut-price rates to every corner garage, and expenditure on doing up the depots and advertising was high. Not the time to have a badly overstretched management team.



Mr Tom Farmer, chief executive: "The system is working."

What has happened since that disastrous period, which might have been spotted from Charlotte Square, and made them pick up shares that have come down from a high of 115p to 46p.

Ironically a vast number of developments were already in process last summer. The management was strengthened — Mr John Paget came in from Tenneco and is now a director, and Mr David Jenkins came in from Michelin. A computer is now keeping head office in touch with stocks, sales and cash at each depot.

Marketing campaigns and staff training from the floor upwards aimed at putting over an image of quality business were started.

"Terminals went into the depots just over a week ago — and the system is working", Mr Tom Farmer, the chief executive, said yesterday. "Apart from the controls it will give us, it will also enable us to go into the fleet business. Our depots are all over the country and as each has a terminal we will be able to do a complete fleet manage-

ment job linking straight into our customers' system."

Mr Farmer says the terminals should save £50 per depot a day. That is enough to generate earnings to help to justify the present rating and perhaps to increase the dividend.

Brokers are nervous of the thought of more expansion through acquisition. They want to see growth generated from the existing depots. That will give them a chance to see the quality of management, rather than financial skills at property dealing.

Kwikfit say that all the management needed is now in place. There is even a special sales team set up to target on low performing depots.

There will still be a question mark over Kwifit for a while. A large number of funds bought it as a growth stock at over 80p. Also the business of fitting tyres and exhausts has matured, with competitors ever increasing. But it is worth watching Scottish judgment.

Building for a
bright future

Drake and Scull, the mechanical and construction engineers, has been staging a sharp recovery after three of four years when it seemed to be going nowhere (Drew Johnston writes).

For the year to October, pretax profits rose by 65 per cent to £3.6m and Sir Monty Finneston, the company chairman says: "The current year's profit performance should be no worse."

Reports from an analysts' meeting with the company's management team last week suggests that Drakes is justifiably bullish about its future prospects.

Analysts are particularly impressed with the tight management style.

A substantial part of the business is overseas, and Drake's interests in the Middle East, Singapore and Hongkong are said to be doing well.

At home profitability improved by 40 per cent to £1.93m in the year to October 1981. One bleak spot was Sturtevant, the fan-making concern, where 1980 profits of £77,000 turned into a loss of £227,000 in 1981. Management blamed a fall in orders.

Hopes of a break-even performance this year at the subsidiary are high, after a £500,000 rationalization programme.

For the group as a whole, stockbrokers Hoare Govett are looking for profits of £4.2m off a rating of 6 and a prospective dividend yield just over 9 per cent.

The share price moved to a new high of 57p yesterday, and analysts think there is still a lot of scope for further rises.

Some commentators have warned that the dramatic revival in the share price — from 28p this time last year — could be coming to an end.

But a significant factor here could be today's Budget. Any boost to the economy is good for builders, and Drake and Scull has thrived on refurbishing contracts for council — housing where it supplies and installs heating and ventilating pipes — and in similar work for hospitals.

HK AND SHANGHAI

Profits and
payout
boosted

Hongkong and Shanghai Banking Corporation, whose attempt to buy Royal Bank of Scotland was blocked by the Monopolies and Mergers Commission, increased after-tax profits by 40 per cent to HK\$2,000m (£188m) in 1981.

The true level of profit is unknown because the figure is struck after transfers to hidden reserves. The directors are proposing to transfer HK\$200m from hidden to published reserves.

The final dividend of HK\$0.44 gives a total dividend for 1981 of HK\$0.65. The total payment for 1981 will cost HK\$996m, 38 per cent more than the previous year.

Hongkong and Shanghai expects to make higher profits in 1982 although it says that high interest rates arising from tight monetary policies and attempts to curtail public spending will inhibit economic growth in 1982. However, it expects to at least maintain the total dividend payment which would work out at HK\$0.43 a share on the capital enlarged by a proposed one-for-three scrip issue.

After the blocking of its expansion plans in the United Kingdom, its American subsidiary, Marine

Midland, recently announced plans to invest up to \$139m in Centran Corporation, an Ohio bank, if regulatory changes allow.

SW FARMER

Fall into red

SW Farmer, the south London structural steel group, suffered a dramatic downturn in the year to December, with a pretax profit of £1m last year turning into a £34,000 loss. But the second half results showed an improvement after the first half loss of £773,000.

Sales for the year increased to £21.3m from £15.4m.

The company has tax recoverable of £36,000 and is taking a £557,000 credit on release of a deferred tax provision. As a result, the surplus after tax is £559,000 against £11.5m. The dividend has been held at 8.7p gross, which makes a total payout of 13.1p gross.

"Market conditions have never been harder but there have been some substantial breaks in the gloom", Mr Brian Farmer, chairman, said.

The company entered 1982 with its highest level of orders ever taken in a new period, most of it for this year.

Mr Farmer said the company's financial position had remained strong in spite of the uninspiring economic climate. There is a substantial bank balance and no borrowings, he said.

INTERNATIONAL



UNITED STATES

Volkswagen of America has reduced benefits to its 4,000 salaried employees by eliminating cost-of-living adjustments for overtime, holidays and sick days.

The move follows a plunge in United States sales of Volkswagen. The company has taken a number of cost saving steps recently including postponing plans to build a second assembly plant.

MOZAMBIQUE

Leyland Vehicles and Duplex Metsec yesterday announced a £10m order for 210 Victory single-deck buses for Mozambique. The Victory chassis will be built at Leyland's factories in Wolverhampton and Lancashire.

JAPAN

Two-day talks on United States-Japan trade disputes opened yesterday with the United States claiming Japan could reduce its soaring trade surplus with the United States by £5,000m to £10,000m.

Mr Farmer said the company's financial position had remained strong in spite of the uninspiring economic climate. There is a substantial bank balance and no borrowings, he said.

LATEST RESULTS

Company	Sales £m	Profit £m	Earnings per share	Div pence	Pay date	Year's total
Ayer Hsiam Tin (K)	—	5.46(4.86)	48(37)	50(60)	22/4	—(135)
Comben (F)	55(52.5)	4.1(5.7)	101(14)	1.31(3)	27/5	2,502.5
De Beers (F)	6061(6,492)	489(78)	175(27)	25(50)	—	50(75)
De Beers (F)	0.54(0.88)	0.06(0.3)	80.1(147.6)	a—	—	—
W Farmer (F)	21.38(15.41)	—	—	—	—	—
0.034(1.0)	—	8.1(8.1)	1/7	8.1(9.1)	—	—
F & C (F)	—	0.008(0.00)	80.7(10.03)	—	—	—(1.45)
0.008(0.00)	—	2.00(2.14)	31(—)	0.44(0.3)	8(—)	0.65(0.52)
0.18(0.63)	—	a—	a—	—	—	—(2.17)
0.00(0.22)	—	—	—	—	—	—
Robinson Bros (F)	11.1(11.5)	0.6(0.55)	5.9(4.0)	0.9(0.5)	—	1.4(1.4)
Woodhouse & Fison (F)	12.9(17.0)	—	—	—	—	—

Dividends in this table are shown net of tax on pence per share. Elsewhere in Business News dividends are shown on a gross basis. To establish price multiply the net dividend by 1.425. Profits are pretax and earnings are net. a—Loss. d—Figures in Malaysia dollars and ring. e—Hongkong dollars. f—Figures in S. African rands and cents.

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POTS IN INDIA?

WHO IS GOING TO
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MARKET RESEARCH?

WHAT'S THE LATEST
ON THE ZIMBABWE
RAILWAY?

I'M BREAKING NEW
GROUND ABROAD.
WHO WILL HELP
FINANCE ME?

WHAT IS THE
TARIFF ON SUITS
IN JAPAN?

WHAT ARE
MY PROSPECTS IN
SCANDINAVIA AND HOW
DO I MAKE THE BEST
OF THEM?

THIS OVERSEAS
PARTNER I'M THINKING
OF — CAN SOMEONE
CHECK HIM OUT?

HOW DO I LABEL
TINNED LOGANBERRIES
FOR SPAIN?

HOW DO I
GET MY MONEY
BACK INTO
BRITAIN?

BOTB

مركز التجارة العالمية

SUPPLEMENT TO
PROSPECTUSES

2 per cent INDEX-LINKED TREASURY STOCK, 1966
2 per cent INDEX-LINKED TREASURY STOCK, 2006
2½ per cent INDEX-LINKED TREASURY STOCK, 2011

This supplement relates to the following prospectuses ("the Prospectuses"):

- the prospectus for 2 per cent Index-Linked Treasury Stock, 1966 dated 10th March 1981 (as amended by the supplements dated 18th March 1981 and 3rd July 1981);
- the prospectus for 2 per cent Index-Linked Treasury Stock, 2011 dated 22nd January 1982;
- the prospectus for 2½ per cent Index-Linked Treasury Stock, 2011 dated 22nd January 1982.

In accordance with the right reserved to Her Majesty's Treasury by paragraph 13 each of the Prospectuses, all restrictions contained in the Prospectuses relating to eligibility to hold the Stocks listed above have been removed.

It follows that as from the date of this supplement, ownership of the Stocks is no longer confined to persons who are "Eligible Holders" as defined in paragraph 8 of each of the Prospectuses and that the provisions in the Prospectuses governing the furnishing of statutory declarations or other evidence of eligibility to the Bank of England, and the consequences of furnishing untrue statutory declarations or ceasing to be an Eligible Holder, no longer apply.

Accordingly, the provisions of paragraphs 5 to 13 of the Prospectuses have ceased to have effect.

Copies of this supplement to the Prospectuses and of the Prospectuses themselves (as amended by this supplement) may be obtained at the Bank of England, New Issues, Watling Street, London, EC4M 9AA, or at any of the Branches of the Bank of England, or at the Glasgow Agency of the Bank of England, 4th Floor, 14 St Vincent Place, Glasgow, G1 2EL; at the Bank of Ireland, Moyn's Buildings, 1st Floor, 20 Colander Street, Belfast, BT1 5BN; at Mullens & Co. 15 Moorgate, London, EC2R 6AN; or at any office of The Stock Exchange in the United Kingdom.

BANK OF ENGLAND
LONDON
9th March 1982

M. J. H. Nightingale & Co. Limited
27/28 Lovel Lane London EC3R 8EB Telephone 01-621 1212

The Over-the-Counter Market

High	Low	Company	Price	Chgs	Gross	Yld	Actual	Full
125	100	Ass Brit Ind CULS	125	—	10.0	8.0	—	—
75	62	Airsprung Group	72	—	4.7	6.5	11.4	15.8
51	33	Armitage & Rhodes	45	—	4.3	9.6	3.8	8.5
205	187	Bardon Hill	198	—	9.7	4.4	9.6	11.7
106	100	CCL 11% Conv Pref	106	+1	15.7	14.8	—	—
104	65	Deborah Services	65	-1	6.0	9.2	3.2	6.1
131	97	Frank Horsell	128	-2	6.4	5.0	11.5	23.7
83	39	Frederick Parker	81	—	6.4	7.9	4.1	7.9
78	46	George Blair	52	—	7.3	—	—	—
102	93	Ind Prec Castings	95	+1	15.7	14.7	—	—
107	100	Isis Conv Pref	107	+1	15.7	14.7	—	—
113	94	Jackson Group	96	—	7.0	7.3	3.0	10.3
130	108	James Burrough	112	—	8.7	7.8	8.2	10.3
334	248	Robert Jenkins	250	—	31.3	12.5	3.5	8.8
62	51	Scrutons "A"	62	+1	5.3	8.5	9.5	8.9
222	159	Torday & Carlisle	159	—	10.7	6.7	5.1	9.5
15	10	Twinkl Oak	13	—	—	—	—	—
80	66	Twinkl 15% ULS	78	—	15.0	19.2	—	—
44	25	Unilock Holdings	25	—	3.0	12.0	4.5	7.6
103	73	Walter Alexander	77	—	6.4	8.3	5.1	9.0
263	212	W. S. Yeates	225	—	13.1	5.8	4.3	8.7

Prices now available on Frestal page 48146

Base
Lending
Rates

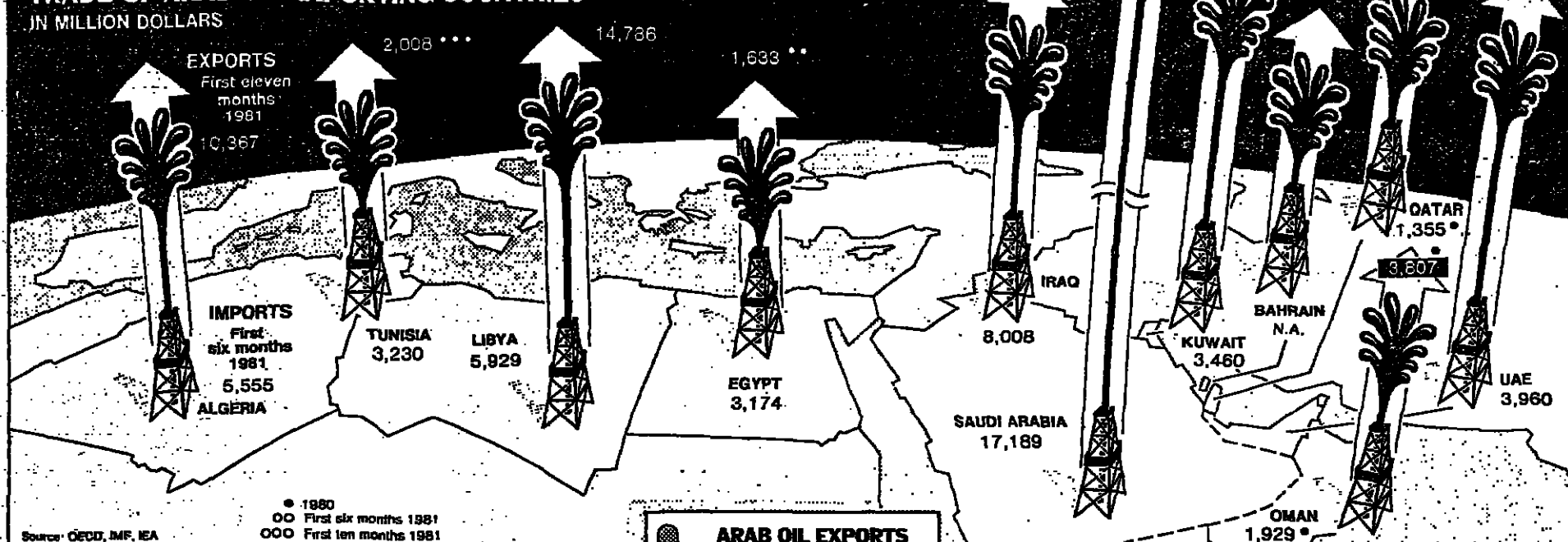
ABN Bank	13½%
Barclays	13½%
BCCI	13½%
Consolidated Crds	13½%
Lloyds Bank	13½%
C. Hoare & Co	13½%
Midland Bank	13½%
Nat Westminster	13½%
TSB	13½%
Williams & Glyn's	13½%

* 7 day deposits on sums of under £10,000 £10,000 to £50,000 11½% over £50,000 and over 12½%

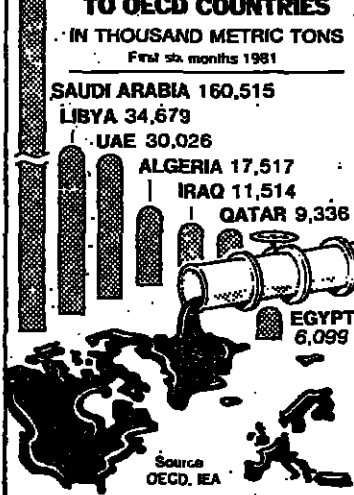
At a time when oil prices are falling and there is talk of Opec balance of payments surpluses turning into deficits, this Special Report looks at the ways in which the Arabs are handling the immense wealth generated over the past decade

Arab money

TRADE OF ARAB OIL EXPORTING COUNTRIES



ARAB OIL EXPORTS TO OECD COUNTRIES



Tumbling oil prices and sharply lower current account surpluses are the latest challenge facing the Arab oil states. Opec countries became net borrowers from Western banks to the tune of \$3,100m in the third quarter of 1981 for the first time since 1978, and forecasters are now talking in terms of the dwindling Opec balance of payments surpluses being replaced by deficits. But the years of plenty since the first oil shock of 1973 have given rise to remarkable changes in the Middle East.

The massive wealth accumulated by the oil states—Saudi Arabia and Kuwait alone have some \$250,000m of foreign assets—huge industrialization programmes, the problem of recycling petrodollars, the wish of the oil-exporters to control both their own destinies and assets—these have all contributed to the emergence of a new and important force in the world of international finance. The growth of Arab banking in particular has been dazzling.

Its history stretches back before the decade when the Arab states began to exploit the true value of their oil wealth. For instance, Commercial Bank of Saudi Arabia, the largest bank in the Middle East, was founded in 1938. Others are older still.

With few exceptions, however, Arab banking until the 1970s was largely a domestic affair, and like the oil industry, dominated by foreigners. With the oil wealth, and the growing national consciousness it engendered, has come rapid expansion and indigenousization of the domestic banking industry and—a largely separate development—a phenomenal rise in Arab international banking.

On the domestic front there has also been rapid expansion in other financial areas. Both Jordan and Kuwait now have active stock markets and the idea has been under consideration in Saudi Arabia. The number of shares traded on Jordan's Amman Financial Market jumped from 2,400,000 in 1978, its first full year, to 17,900,000 shares valued at JD14.4m in 1980.

Other capital markets include the Kuwaiti bond market. Now over ten years old, it was set up partly as an investment outlet free of foreign exchange risk for Kuwait money. It has been hampered by lack of an active secondary market and the arti-

ficial level of interest rates but can still number the World Bank and City of Oslo among its borrowers.

In Bahrain, meanwhile, the offshore banking centre—set up in the mid-1970s to provide a local money market for the Gulf states—has made considerable progress, if not entirely meeting the aims and aspirations of its founders. Total assets of the various international offshore banks have risen from \$1,500m at the start to \$49,000m by last November.

Insurance is another important financial area being developed. Despite religious objections to the concept of insurance in the Moslem world, the Gulf is one of the world's fastest growing insurance markets. With premium income from The Gulf now running into several billion dollars a year—most of which had been going to Western insurers—the Arab states have encouraged their own insurance industry both as a means of sharing in the wealth they are generating and as a way of investing oil surpluses.

The setting up of Arig—the Arab Insurance Group—by Libya, Kuwait and the United Arab Emirates with \$3,000m authorized capital is one of the

most important recent developments. It is early days yet for Arig but Western insurers are acutely conscious of any addition to the present worldwide overcapacity and take Arig seriously.

Banking, though, has provided the most exciting and, to date, most important developments. The speed of change in the Arab states during the 1970s has meant that the domestic banks have had to run fast to keep pace with the requirements of the domestic economies, so the international expansion has largely been carried out by separate institutions.

In Saudi Arabia, for instance, total bank deposits grew at an annual rate of between 40 and 50 per cent between 1973 and 1980. In addition the profitability of domestic banking has been a further disincentive to branching out abroad, although domestic banks are now doing so more.

While countries such as Saudi Arabia, along with others, have steadily rolled back the foreign dominance and extended their control over banking, the domestic banks have flourished on the back of trade finance, foreign exchange and project finance.

Retail banking is less well developed. Cash is still important, as too are the money-changers,

who have also prospered from the oil boom. In some Arab countries probably only 4 or 5 per cent of the population have bank accounts although the consumer side of banking, and use of payment forms such as cheques, is now growing fast in The Gulf.

To meet the Koran's prohibition of riba or interest, Islamic banking is also being developed. The Islamic banks solve the problem by giving depositors a

share of profits on business rather than paying interest. Last year saw the setting up of the huge Islamic bank, Dar-al-Maal Islami, with a \$1,000m authorized capital to operate as an international bank.

The Arabs have made remarkable strides in international banking. Last year—largely due to the extraordinary growth of two comparative newcomers, Gulf International Bank (GIB) and Arab Banking Corporation (ABC)—their impact became strikingly apparent in the high-visibility syndicated Eurocredit market, a favoured area for Arab banks which lack corporate customers to service abroad.

According to Morgan Guaranty Trust, the share of syndicated Eurocurrency loans led or co-led by Arab banks leaped from about 10 per cent in the three previous years to 18.1 per cent in 1981. Excluding the \$42,000m of stand-by credits—many never drawn down—arranged during last year's spate of huge corporate mergers in the United States, the Arab share was a staggering 26.5 per cent.

ABC and GIB are a new breed of Arab bank. The initial international thrust in the 1970s came through consortium ventures, frequently with Western share-

holders. Often these banks had specific objectives. Arab Latin American Bank concentrates on trade between the Middle East and Latin America. Saudi International Bank, which is half-owned by the Saudi Arabian Monetary Agency, has a mandate to help the kingdom and companies dealing with it.

Many of these banks have grown remarkably rapidly by Western standards. Total assets of Saudi International, for instance, grew from £785m to £1,228m in 1980, and were about £2,000m by the end of last year. Since the second oil shock of 1979-80, however, the Arabs have wanted a bigger share of the banking business generated by the oil surpluses, and increasingly they have seen banking as a suitable area for investing capital.

The seizure of Iranian assets during the hostage crisis has also awakened Arab fears about the safety of their deposits with American banks.

Accordingly, ABC, described as "the bank of banks" was set up by Kuwait, Libya and Abu Dhabi in 1980 with an authorized capital of \$1,000m. Its growth has been phenomenal. Paid up capital of \$375m was raised to \$750m in April 1981 and total assets, \$1,950m at the end of its first

year, more than doubled to \$4,720m by the end of 1981 and are now over \$5,000m.

GIB, owned by seven Arab governments, whose capital was raised from \$160m to \$265m in 1980, has made nearly as remarkable progress, doubling assets to \$2,890m in 1980 and showing 29 per cent growth to \$3,740m in the first half of last year.

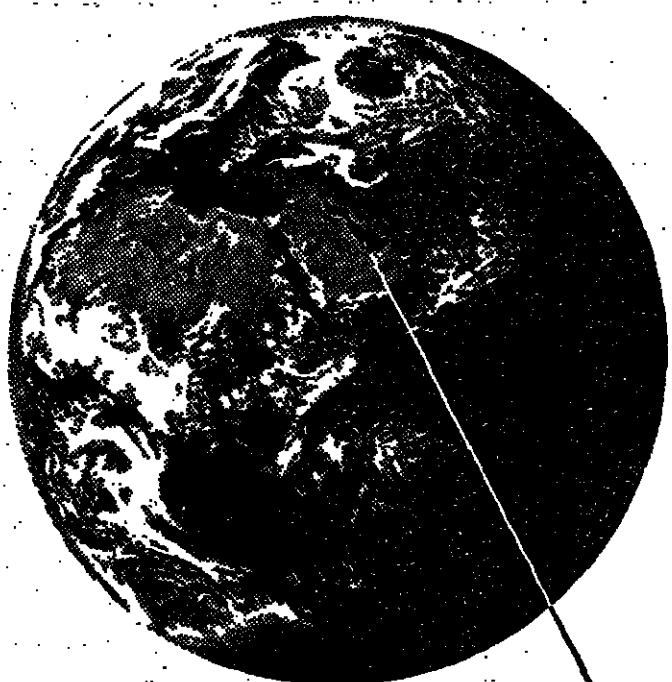
The speed with which Arab international banking has developed can lead to its significance being overestimated. Most of the direct Arab contribution to recycling to the Third World, for instance, has come about through development funds and foreign aid. Regional and national Arab aid agencies have been set up. Saudi Arabia has lent large sums to the IMF, and Arab aid has recently been running at about 3 per cent of gnp—a much higher proportion than the OECD countries have been giving.

Nevertheless, the expansion of Arab international banking has made a welcome contribution to spreading risk and expanding capacity. It has helped to save off the fears expressed by international bankers after the 1979-80 oil shock about whether the banking system, with its capital constraints and country limits, could cope with recycling oil-exporters' surpluses to the less-developed countries running large balance of payments deficits.

In terms of managing the reserves of the oil states the contribution of the Arab banks has so far also been modest. By and large Arab governments have stuck with the likes of Citicorp and Chase Manhattan, although Arab banks have been steadily getting a bigger share—ABC and GIB, for instance, draw over half their deposits from Arab countries, and would like more.

There are two reasons for this. Rapid though their growth is, the Arab banks do not have the capital base to sustain any very pronounced shift in Arab deposits away from the Western banks. Their relative inexperience in running loan portfolios and assessing country risk has also counted against them in the eyes of Arab depositors. Finding and training Arab expertise is one of the major problems for the Arabs in developing their own financial institutions, and one they are tackling with training centres.

Peter Wilson-Smith
Banking Correspondent



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Where the multi-millions go

Are the Saudis going into yen or sterling? Will the Kuwaitis be buying into West German industry or Florida real estate? How big will Qatar's current account surplus be this year?

These questions are of vital interest to governments, central banks, financial institutions, and businesses around the world, but good answers are hard to find. They are known only to men like Abdel-Aziz al-Qurashi, governor of the Saudi Monetary Agency (Sama), who has the daunting task of controlling about three-quarters of his country's estimated foreign assets of \$180,000m. Nobody is quite sure of the exact amount, which the Saudis and other Opec members have accumulated since the first big oil price rises of 1973-74, nor where those thousands of millions are invested. The Arab oil exporters themselves tend to be secretive about their foreign assets, leaving scores of economists and analysts around the world busy keeping track of the Opec surpluses, and trying to predict where they will be placed or from where they will be withdrawn.

Wealth to be returned

About 65 per cent of Opec's total foreign assets are accounted for by just two countries — Saudi Arabia and Kuwait — whose governments command some \$250,000m worth of overseas investments. But the ways in which these two countries' funds are deployed reflect important differences in their attitudes to foreign investment and its ultimate purpose.

The Saudi philosophy is that its foreign investments are "temporary" and that the country's wealth is held abroad only until it can be used productively at home. The absorptive capacity of the Saudi economy is still limited, but the massive development plans being implemented will, it is hoped, create better opportunities for the country's oil revenues to be invested domestically.

This ideal is clearly reflected in Sama's preference for straight bank deposits, short- and medium-term government securities, and other relatively liquid assets. Only very small amounts are held in property or company equity.

Geographically, the United States is by far the most important home for Saudi wealth, with more than half of Saudi Arabia's foreign assets held in United States treasury bills. This is partly because of Saudi Arabia's

strong political and economic ties with the United States, but also because Sama feels that the United States markets — by virtue of their size and sophistication — are the best-equipped to accommodate investments on this scale.

While the US still holds pride of place in the Saudi investment portfolio, the last two years have seen a greater willingness to diversify holdings into other currencies, and to accept longer-term maturities. The Saudis have been particularly active in arranging government-to-government credits, notably to West Germany and Japan.

Last year saw perhaps the most important indication yet of the role the Saudis might be playing in the recycling of so-called petrodollars. An agreement was concluded with the International Monetary Fund (IMF), under which the Saudis would provide the fund with up to 8,000m SDRs (about \$10,000m) over three years.

In return Saudi Arabia won a seat on the IMF executive board and an increase in its IMF quota, and hence its voting power, which now ranks it sixth in the IMF hierarchy. This badly-needed injection of funds has enabled the IMF to step up its balance-of-payments assistance to developing countries, and will largely finance the record \$5,800m IMF loan to India.

The Kuwait view of foreign investments differs radically from the conservative Saudi approach. Kuwait sees its investments abroad as serving a more important purpose than the mere safekeeping of surplus wealth. Overseas investments have already become for Kuwait an important source of income, amounting to over \$6,000m in 1981.

Indeed, Kuwait's foreign investments are a major part of its long-term economic strategy, preparing the coun-

try for the day when it will no longer be able to rely on income from crude oil exports to maintain the high living standards its people have grown to expect.

The Kuwait government's foreign assets, estimated at \$75,000m-\$80,000m at the end of 1981, are smaller than Saudi Arabia's, but its pattern of investment reveals a

more aggressive style. Of course, there are substantial holdings in short-term government securities in the US and Britain, as well as dollar, sterling, deutschmark and yen bank deposits. But it is Kuwait's direct investments in equities, property, banking and other activities which characterise its foreign interests.

The Kuwait Investment Office (KIO) in London, the investment arm of the Ministry of Finance, has been active since the early 1960s in acquiring stakes in British companies. The rule that only holdings of more than 5 per cent need be disclosed has made it difficult to tell exactly how big is the Kuwait stake in UK equities.

But it is known that there are at least 45 UK companies in which the KIO holds more than 5 per cent of the shares. These include oil companies, banks and insurance companies, as well as property companies.

As well as the KIO, Kuwait's public sector funds are also invested through Kuwait and foreign banks, investment companies and

insurance companies. The state-owned Kuwait Petroleum Corporation (KPC), the umbrella organization controlling the country's oil industry — is also emerging as an important foreign investor.

Last year it took a 25 per cent interest in the International Energy Development Corporation (IEDC), which invests in the development of energy resources in poorer oil-importing countries.

A worry perpetually on the minds of the financial authorities in countries in which these huge Opec surpluses are held or invested, is what the effect would be of a sudden withdrawal of Arab funds. The freeze imposed on Iran's US assets in 1979 probably had as much to do with fear of a withdrawal of Iran's deposits from the US banking system, as it did with the plight of the American hostages or with safeguarding against a possible Iranian default on its debts.

The Iranian experience certainly alerted the Saudis, Kuwaitis and others to the vulnerability of their holdings in the West, and was perhaps a factor prompting money managers to diversify their assets geographically.

But in normal circumstances the chances of a sudden shift of loyalty are remote. The Saudis in particular feel a great sense of responsibility towards the industrial economies, and realize that they now have a vested interest in the stability of the international financial system.

They are careful never to precipitate a run on a currency through a badly timed or excessively large withdrawal. In that sense, the Arab governments' large foreign holdings have probably had a stabilizing effect on the world's financial markets.

Johnny Rizq

Deployment of OPEC's identified financial surplus 1977-80

	1977	1978	1979	1980	Total 1977-80
US, domestic:	7.40	0.26	7.08	14.20	58.44
Bank deposits & portfolios	7.00	-0.04	8.38	13.00	53.20
Other	0.40	0.30	-1.30	1.20	5.90
UK, domestic:	0.70	0.20	2.40	2.80	12.40
Sterling bank deposits	0.30	0.20	1.40	1.40	3.80
UK government stocks	0.00	-0.30	0.40	0.40	3.50
Other	0.40	0.30	0.60	-0.50	8.10
Bank deposits in other countries	10.60	3.00	33.50	41.00	132.10
UK Eurocurrency deposits	3.10	-2.00	14.80	14.80	54.20
Other	7.50	5.00	18.70	26.20	77.90
International organisations and gold	0.30	0.10	-0.40	4.90	14.4
Other investments in other industrial countries, plus loans to developing countries, etc	12.80	10.40	18.30	23.30	100.40
Total (identified) surplus	31.80	13.96	60.86	86.20	318.74

Source: Wharton Middle East Economic Service (derived from data from Bank of England Quarterly Bulletin, US Treasury Bulletin and Office of International Banking)

ISLAMIC BANKING

Economics and the Koran

When Dr Ahmed Al-Naggar, secretary of the International Association of Islamic Banks, advertised recently in the Egyptian daily *Al-Ahram* for staff for an Islamic bank, the advertisement said applicants should not have worked in commercial banks. "I will never employ anyone who has been working in a commercial bank because the philosophy is quite different," they observed. "You cannot do this with any formula which contradicts their religion."

Not all Islamic bankers agree with Naggar, who is well known for his outspokenness. But if Naggar finds it difficult to get the philosophy of Islamic banking over even to Muslims once they have worked within the conventional banking system, how much more difficult is it to convince western bankers and observers that Islamic banking is viable and here to stay.

As Dr Ibrahim Kamel, the chief executive of the recently created Dar al-Maal al-Islamic (DMI), puts it: "People have the impression that we've discovered the lucky gold streak of how to fool people out of their money using the Koran. That is absolutely not true: all the people involved in DMI are wealthy. They didn't need DMI to make more money."

Shortcomings of system

Islamic banking is based on replacing the fixed interest (riba) system by one of profit and risk sharing. Although Islamic bankers refer to verses in the Koran which prohibit riba and point out that Judaism and Christianity forbade usury. They also argue that the current state of the international financial scene shows the shortcomings of the classical banking system, and, in particular, of interest.

"The Islamic bank's role is to mobilize funds from a community and put them at the disposal of the community — poor and rich — so that the whole community moves forward to become productive," Kamel says. "We don't feel that the actual banking system is doing that. All it seems to do is helping people live beyond their means and sink up to their necks and beyond their heads in debt. He mentions the debts of Poland, Romania, Zaire and the United States budget deficit."

The first project to put Islamic banking theory into practice began in the Egypt-

ian delta town of Mit-Chamir in 1962, with Naggar as director. Within three years 11 banks had been created with more than a million customers. Although the experiment was disbanded in 1967 for political reasons, Naggar says it proved that: "To face the social and economic problems in Islamic countries you have to integrate the masses in the development process."

Islamic bankers say that only 4 per cent of potential bank users in Islamic countries deal with banks at present. The remaining 96 per cent represent a vast source of possible business.

King Faisal of Saudi Arabia was keen to see the formation of an international Islamic financial institution, and initiated the process by which the Islamic Conference set up the Islamic Development Bank (IDB) in Jeddah in 1975. In 1981 the bank disbursed more than US\$500,000 in aid to Muslim countries.

King Faisal's son, Prince Mohammad al-Faisal al-Saud, has played a very active role in developing Islamic banking and is president of the International Association of Islamic Banks. He is chairman of the Faisal Islamic Bank in Sudan and the Faisal Islamic Bank of Egypt, both created in 1977, and of the Islamic Investment Company (IIC), which was formed as a Bahamas-registered company in 1977. IIC operates through its Sharjah-based subsidiary, IIC of The Gulf.

The success of the Islamic banks in Sudan and Egypt and of the IIC encouraged the Prince in association with Kamel to launch DMI in a blaze of publicity last year. With authorized capital of \$1,000m, DMI has so far raised capital of \$315m, of which \$155m came from a private offering, \$100m from a public offering and \$60m from a share issue to IIC which DMI has taken over.

Registered in the Bahamas but administered from Geneva, DMI hopes to establish banks, investment companies and insurance companies in 20 Muslim countries during the next five years. They will be owned 51 per cent by DMI and 49 per cent locally. It also intends to create international Islamic banks in Europe, America, the Far East and the Middle East, as well as shipping, mining, leasing, trading and contracting companies.

Although Prince Mohammad's institutions have at-

tracted the lion's share of publicity, a number of other Islamic financial bodies are also operating successfully. The Kuwait Finance House has done particularly well. Founded in 1977, it is owned 20 per cent by the Ministry of Justice, 20 per cent by the Ministry of Finance, 9 per cent by the Ministry of Awqaf and Islamic Affairs and 51 per cent by Kuwaiti nationals. It is said to have at least 40,000 depositors and profits in 1980 were about 10m Kuwaiti dinars, three times greater than 1979.

Mastering a vocabulary

Dubai Islamic Bank was created in 1975 and is owned 10 per cent by the Kuwaiti Government, 10 per cent by Dubai and 80 per cent privately. It and the Kuwait Finance House are shareholders in the Bahrain Islamic Bank established in 1979. In Jordan there is the Jordan Islamic Bank for Finance and Investment with a 100 per cent public shareholding. Egypt's Nasser Social Bank was founded in 1971 to provide interest-free loans and is funded by a levy on public sector companies.

For the westerner, Islamic banking presents a sometimes bewildering array of concepts and terms. The owner of surplus funds is the *rab al maal* and the person or institution entrusted with

funds for management is the *mudareb*. Under the terms of the business organization known as the *mudaraba*, the *mudareb* receives an agreed share in the profits. Losses are sustained from the funds of the *rab al maal*.

Other essential words in the Islamic banking vocabulary are *murabaha* (a cost plus system with a freely negotiated margin added to raw materials or equipment bought by the bank for the client's repurchase), *ijara* (leasing), *musharaka* (a partnership with inputs of capital from all participants), *sakk* (plural *sukuk*, certificate, particularly that issued in relation to a *mudaraba*) and *tadamun* or *takaful* (insurance, expressed as "solidarity").

But Islamic bankers would say that a proper understanding of Islamic banking is much more than mastering a new vocabulary or set of financial mechanisms. It involves understanding the religion itself and the nature of Muslim society.

Islamic banking takes another step forward in September with the opening in Cyprus of the International Institute of Islamic Banking and Economics directed by Naggar. It will offer one-year courses for graduates and eventually four-year courses for school leavers, with an initial intake of 100-150 students.

Susanna Tarbush
The Middle East

RIYAD BANK

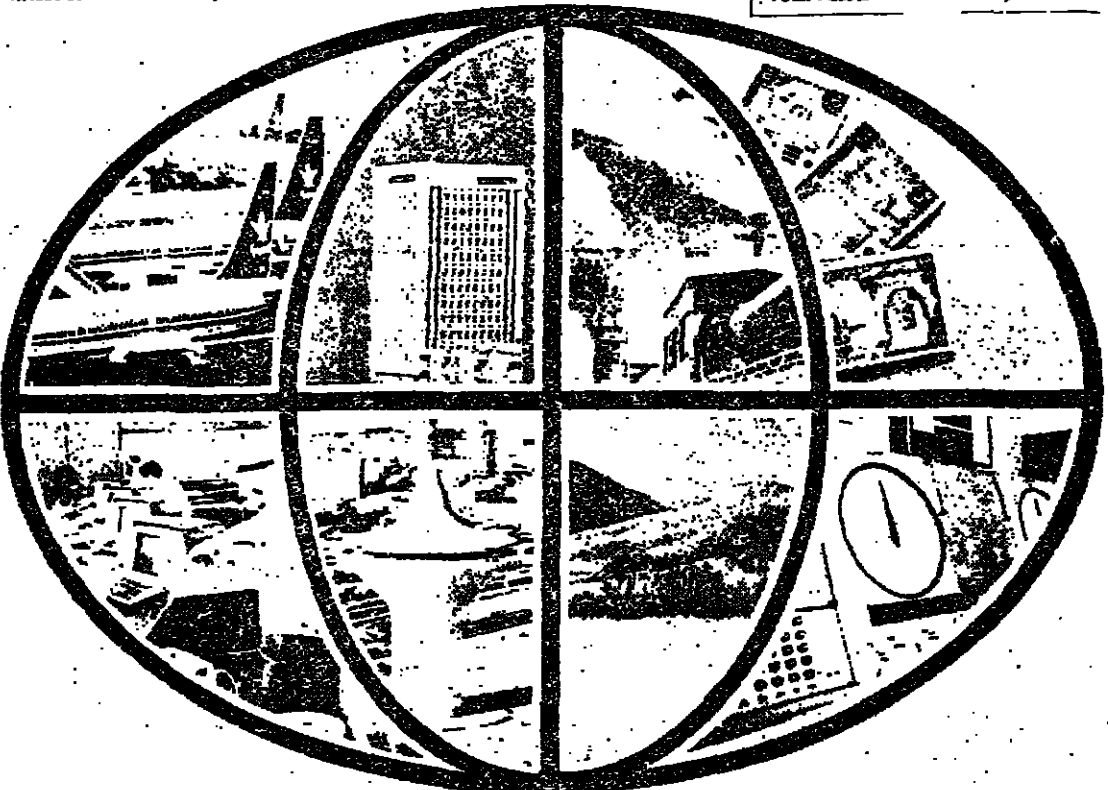
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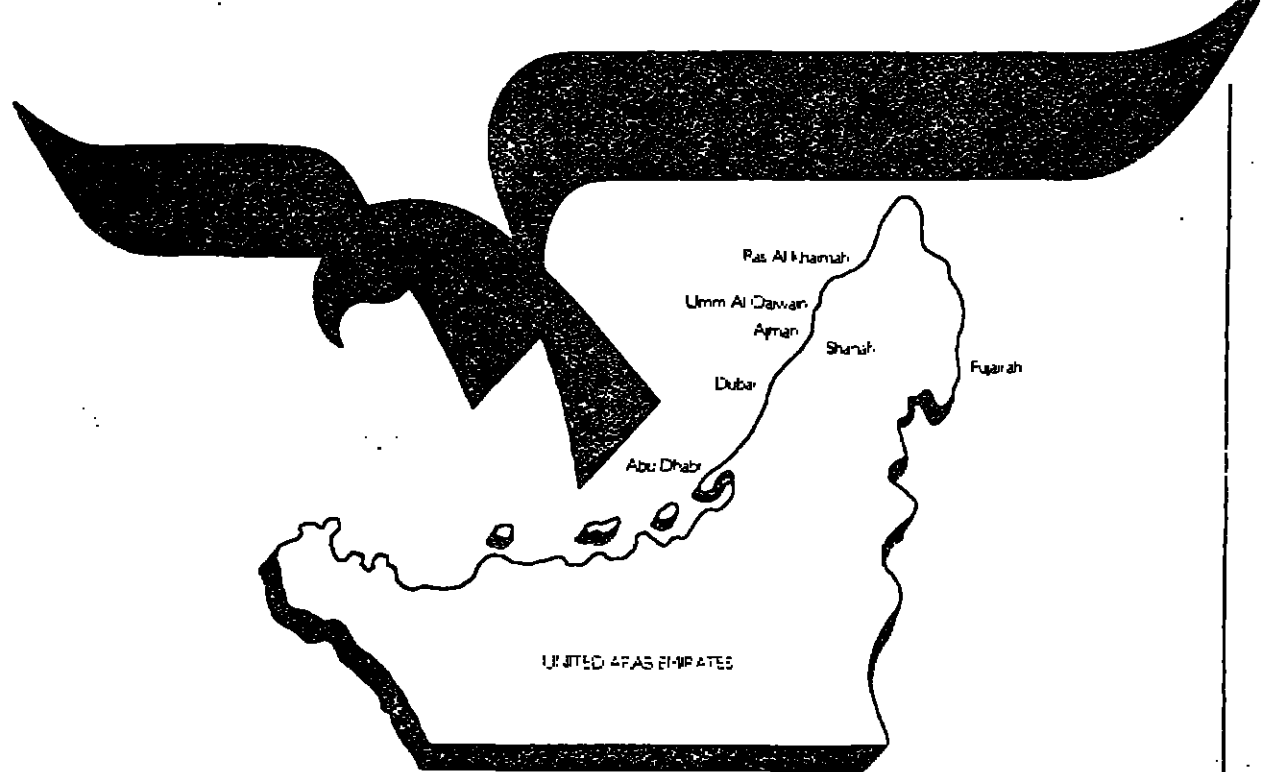
Balance Sheet at 30-6-1401 H (4-5-1981)
Capital and Reserves: SR. 1,800 Million
Deposits: SR. 17,874 Million
Total Assets: SR. 34,410 Million



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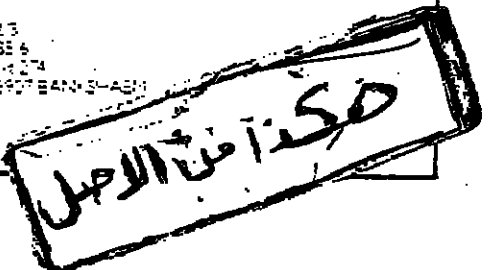
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ARAB MONETARY FUND

Why the artificial dinar was created

Numerous pan-Arab organizations have recently been set up to help to promote coordination, and possibly integration, of Arab economic, financial, industrial and social policies. One of the most specialized of such organizations is the Arab Monetary Fund (AMF), set up in Abu Dhabi in April 1976. It is partly modelled on the International Monetary Fund (IMF) and like the latter it provides its 20 member states with balance of payments support without being an aid agency as such. Unlike the IMF, the AMF is allowed to offer financial guarantees to members and to act as intermediary in world money markets. Besides, the AMF's medium and long-term targets are not of the type the IMF is expected to achieve.

The AMF's charter, adopted in November 1975, lists several of such targets, the most important of which are: helping in the "progress towards Arab economic integration," developing Arab money markets, working towards creating a "unified Arab currency and 'securing protection' for the rising Arab monetary investments abroad.

Paid-up capital

To help to evolve a unified Arab monetary system, the AMF uses a currency of its own creation. Called the Arab dinar, it is an artificial currency similar to the IMF Special Drawing Right (SDR). One Arab Accounting Dinar (AAD), as it is technically called, is worth three SDRs. The value of the AAD is not based on a currency basket — as the SDR is — but is simply pegged to the SDR itself and therefore it automatically follows the latter's market value.

The AMF's authorized capital has been fixed at AAD 250m (SDR 750m or about \$870m). Paid-up capital has steadily increased, from AAD 67m (about \$233m) in 1976, to AAD 146m (about \$546m) by the end of December 1981. The paid-up capital is supplemented by a smaller sum, now worth \$25m, provided in members' local currencies. This is deposited in members' central banks and is not used for AMF lending.

Loans provided by the AMF totalled AAD 113.4m

(SDR 340.3m or about \$395m) by the end of 1981. The biggest recipients have been Sudan, Morocco, Mauritania and South Yemen, all countries with big balance of payments deficits. Now that the fund has committed more than 50 per cent of its paid-up capital, members will be required, according to a recent board meeting, to pay in their unpaid portions. It is, therefore, expected that the fund's authorized capital will become fully paid soon.

Although this will obviously boost the fund's cash resources, it will not enable it to carry out its ambitious lending programme for the next few years. Addressing a group of senior bankers in London in September 1981, the president of AMF, Dr Jawad Hashim, a London School of Economics-trained economist and a former Iraqi planning minister, said that unless the AMF's capital is increased tenfold, it will have to resort to other sources to stay in business. Of the fund's 21 members, Dr Hashim said, 11 have "chronic" balance of payments deficits. By 1985, such deficits will be so large that only the proposed tenfold capital increase and a closer cooperation with the IMF could help in financing these deficits.

The problem is where will the money come from? The AMF charter allows it to borrow from money markets only up to twice its authorized capital. But even if this was fully done, the fund would still have to find substantial sums from other sources. Dr Hashim wants the fund to be allowed to borrow more and to be able to attract extra Arab "official" funds.

No one country may borrow from the fund more than five times of its paid-up capital. Although AMF loans are in many ways based on IMF procedure, their interest rates and "conditionalities" are more favourable to the borrower. Loans are denominated in AAD, but disbursements are normally made in one or more convertible currencies, especially dollars. Interest rates vary between 3 1/2 per cent and 7 per cent, depending on the type of loan and repayment schedule. Lending policy is to provide credits on uniform "concessionary" terms, while maintaining the real value of the fund's capital and increasing its reserves.

Balance of payments support loans normally take one of four forms. An "automatic loan" should not exceed 75 per cent of the recipient's capital subscription. An "ordinary loan", not exceeding 25 per cent of the recipient's paid-up capital, is granted to support a "specific" balance of payments "reform" programme agreed with the fund. The third type, the "extended loan", should not exceed 325 per cent of the borrower's paid-up capital, but extends to seven years instead of five.

Fifth type of loan

The last type, the "compensatory loan", allows the recipient to borrow an amount not exceeding 100 per cent of its paid-up capital regardless of any other borrowing. This is intended to finance unexpected balance of payments deficits resulting from a big unexpected rise in farming imports or from a sudden drop in exports other than oil.

A fifth type of loan, which has already been approved, is expected to be introduced soon. It will enable members with no global balance of payments deficits, but with inter-Arab trade deficits, to borrow up to the equivalent of their capital contributions to the fund. It is hoped that such loans, which will be for up to three years, will boost inter-Arab trade, which now amounts to only a fraction of the region's trade with even the smaller countries in West Europe.

Although much of its business has been in direct lending, the AMF has been working hard on several proposed measures to promote the movement of funds and commodities within Arab countries. One such proposal, which was approved by Arab central banks in August 1981, is to establish an Arab "payments union". Such a union, Dr Hashim says, would remove restrictions on payments between Arab countries. Another proposal is to establish an Arab "monetary area", something like the former British Sterling area. Creation of such a monetary area would be more practical than the fund's original aim of establishing a unified Arab currency, which Dr Hashim thinks is not attainable in the foreseeable future.

Atef Sultan



The Cancun summit on the world economy last October ended, disappointingly, with no specific aid pledges from the participants. However, some Arab countries have given as much as 16 per cent of their gnp in aid in recent years. Prince Fahd, of Saudi Arabia (front row, fifth from right), and President Chadli Benjedid of Algeria (front row, fourth from left), represented the Arab world at the Mexican meeting.

INTERNATIONAL AID

Oil producers' generosity sets example

Last year, the international year of the disabled, might equally well have been dubbed "the international year of talks on the economically disabled Third World countries". Top-level talks on "helping" these countries have recently become a growth industry dominated by words rather than action; something like an international pastime.

Developing countries, whose combined foreign debt is estimated to have reached \$524,000m in 1981, are facing serious difficulties in attracting sufficient commercial loans to meet their immediate needs, let alone long-term development. Because of this, they are naturally looking for more aid and concessionary finance. Aid to poor nations has therefore become a popular item on the agenda of most international talks.

The 1981 list of such talks is impressive. It includes several EEC meetings, the Ottawa summit, the Paris United Nations conference on the least-developed countries, the Canberra Commonwealth nations summit and the Cancun summit. The last was the most disappointing of all. It ended without a final communiqué and no specific aid pledges. Instigated by the Brandt Commission, and attended by heads and leaders of 22 industrial and developing nations, the Mexico confer-

ence offered little comfort to Third World nations.

The Brandt Commission's report, *North-South: A Programme for Survival*, issued nearly two years before the Cancun meeting, proposed that the industrial nations should by 1985 restate the U.N.'s target for the 1970s of 0.7 per cent of gnp and increase this rate to 1 per cent by the end of the century. Industrial nations' aid has for many years been running at only half of the past decade's target and further big cuts have recently been made, particularly by the United States and Britain. Even before it started, many western politicians and bankers had anticipated the failure of the Cancun summit because, they said, the proposed aid targets, even though designed for more than 10 years ago, were highly optimistic.

An impressive record

Such rates have long, however, been surpassed by Arab countries, two of which — Saudi Arabia and Algeria — attended the Cancun summit. The record of Arab donors has been so impressive that the world's leading authority on monitoring international aid, the OECD, in November 1981 praised Arab aid funds for their "sophisticated loan procedure." The

OECD went even further to urge its member countries to equal the Arab funds' record in this respect.

OECD figures show that some Arab countries have in recent years given as much as 16 per cent of their gnp in aid and have been giving, even in absolute terms, much more than rich industrial European states. Italy, for example, whose gnp is not much smaller than the combined gnp of all Arab states, provided only 0.17 per cent of its gnp in aid in 1980. Arab aid has recently been running at about 3 per cent of gnp, or about 10 times the combined rate for industrial nations. In 1980, for instance, the rate for Arab aid was, according to OECD figures, 2.65 per cent of gnp, compared with a meagre 0.27 per cent for the United States and 0.34 per cent for Britain.

Concessionary Arab aid was pioneered by Kuwait 21 years ago, when the Kuwait Fund for Arab Economic Development (KFAED) was set up. Now nearly all Arab oil-exporting states have set up their own aid agencies. Combined Arab aid has increased from about \$1.30m in 1973, to \$4,679m in 1975 and \$6,798m in 1980. Complete figures for Arab aid in 1981 are not yet available, but reliable estimates show that loan disbursements by the Vienna-based Opec Fund for Inter-

national Development (OFID) and the seven Arab national and regional agencies increased by more than a third in 1981, to about \$2,600m, compared with the previous year.

Only about a third of Arab aid disbursements are normally channelled through national agencies. The rest is provided on a government-to-government basis or through pan-Arab, Opec and regional and world agencies. The biggest pan-Arab agency is the Kuwait-based Arab Fund for Economic and Social Development (AFESD), set up in 1973. It now has a capital of KD400m (\$1,400m) and had disbursed nearly \$1,470m by the end of 1981. Another pan-Arab agency, the Khartoum-based Arab Bank for Economic Development in Africa (ABEDA), also set up in 1973, lends only to non-African states. By the end of 1981, the bank had provided loans and grants totalling about \$750m.

OFID and the Jeddah-based Islamic Development Bank (IDB) are not strictly Arab, but still receive most of their funds from Arab sources. Between 1976, when it started business, and December 1981, OFID committed \$1,942m, including \$1,305m in 267 loans. The fund, which has recently raised its capital to about \$4,000m, is expected to lend about \$700m this year. The IDB lends only to Muslim countries. By Decem-

ber 1981, it had provided credits totalling \$2,470m, of which about \$570m was disbursed in 1981.

Besides contributing to regional funds, Arab donors channel substantial sums into world agencies such as the International Monetary Fund, to which, in April 1981, Saudi Arabia, now one of the world's top donors, agreed to lend \$10,000m to help the fund to meet the rising demand for soft credit. The kingdom's aid disbursements totalled \$3,033m in 1980, nearly twice the figure for Britain.

Other big donors include Kuwait, the United Arab Emirates and Iraq. Thirteen years after starting business, KFAED, in 1974, began lending to non-Arab countries. Its disbursements to the end of 1981 totalled nearly \$3,300m. The fund, which early last year doubled its capital to KD 2,000 million (\$7,020m), disbursed \$718m in 1981, making it the biggest lender among Arab funds in that year. The United Arab Emirates provided \$1,062m in 1980 and its Abu Dhabi Fund for Arab Economic Development (ADFAED) disbursed nearly \$1,100m between 1974 and 1981. Iraq, which is rapidly becoming a major donor, provided \$554m in 1980. Its aid agency, the \$677m Iraqi Fund for External Development, disbursed about \$225m in 1981.

A.S.

Career opportunities

Arab Insurance Group ("ARIG") commenced operations in Bahrain in the Arabian Gulf on 1st July last year and is quickly taking up its position in the ranks of the major reinsurers of the world, offering a valuable capability to international reinsurance for the increasingly large and complex risks associated with the fast development of modern life.

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- Thorough knowledge of the international insurance markets

DEPUTY REINSURANCE UNDERWRITERS MARINE/NON-MARINE/AVIATION

To assist the underwriters in carrying out the functions outlined above. It will be expected that the applicant can demonstrate a good level of knowledge and experience. The requirements for the job fall within the broad parameters defined for the underwriters

CLAIMS MANAGER

To direct and administer the activities of the Claims Department which will investigate, where necessary, process settlement, or otherwise dispose of all claims administered by the company in compliance with the terms of each respective insurance contract.

REQUIREMENTS

At least 10 years' experience handling insurance and reinsurance claims, both property and liability and both treaty and facultative. Must have knowledge of accounting and legal contract terminology and theory. Ability to judge adequacy of reserves analytically and to communicate loss settlements and auditing of reserves. It is expected that the applicant will hold university degree or its equivalent.

CHIEF FINANCIAL AND BUDGET ACCOUNTANT

To direct and control all the financial and accounting activities of the Arab Insurance Group, including budgeting, recording of business transactions and preparations of financial reports.

REQUIREMENTS

Ten years' accounting experience in the insurance industry. Should possess C.A.C.P.A. or their equivalent. University degree in accounting required, graduate work in finance, accounting or business administration is desirable.

TREATY SENIOR ACCOUNTANT

To supervise all treaty accounting functions including accountant status and accounting file balances for individual treaty accounts.

REQUIREMENTS

General insurance industry experience with 3-4 years' exposure in total. A minimum of one year as Senior Accounts Supervisor with treaty or facultative experience.

MARKETING REPRESENTATIVES (REGIONAL)

To implement a direct marketing production plan in a specified region where 'ARIG' is opening as a direct reinsurer/insurer by selling, servicing and conserving accounts/risks that conform to the underwriting standards of 'ARIG'.

REQUIREMENTS

Five years or more of general insurance marketing experience in the specified region/regions showing evidence of contacts in and knowledge of primary insurers in the region. College degree required with additional studies in marketing or insurance.

REMUNERATIONS

All the above positions will carry a salary (negotiable) commensurate with the degree of responsibility involved, plus attractive fringe benefits, please write to:

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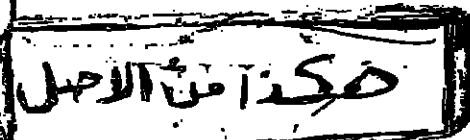
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ARAB MONEY



War risks in the Middle East. The Iraq-Iran war, which started in September 1980, drags on. Here, Iranian soldiers wait for the next Iraqi attack in the oil city of Abadan.

INSURANCE

The policies that are still hardest to sell

The recent rapid expansion of Arab insurance companies is a logical development of a sector of the Middle East economy which has lagged significantly behind locally based oil and banking industries. Islam's strictures against the principle of insurance is an important, though not the exclusive, reason why indigenous retail insurance and reinsurance capacity is well below local needs. Until very recently, most Arab countries have also lacked the expert knowledge to create an efficient industry.

Put simply, orthodox Muslims object to insurance on principle because it contains elements of *riba* (interest), *gharar* (risk/uncertainty), *juhala* (an unknown element) and *maisir* (gambling) to a degree which is incompatible with even the most liberal interpretations of the *sharia* (Islamic law). These fundamental criticisms still hold good, despite attempts by modernists to create new, Islamic institutions to provide insurance.

The industry has been most widely accepted in countries which do not rely exclusively upon interpretations of the *sharia* for guidance about the soundness of insurance. They include Algeria, Egypt, Syria and Iraq. At the other end of the spectrum are the conservative Arabian peninsula countries, notably Saudi Arabia.

In general, there is less resistance to project insurance than there is to household insurance, which in turn is more acceptable than life insurance, which continues to be the exception rather than the rule in the peninsula. Nevertheless, there has been sufficient development in local thinking about the value of insurance to make the Middle East

market one of the fastest growing in the world.

Iraq has historically had the largest risk-bearing capacity through the Iraq Reinsurance Company. It usually retains more than 50 per cent of its annual gross premium income. Egypt Reinsurance is also a significant participant in the Middle East market.

In contrast, western companies have tended to dominate both the insurance and reinsurance markets of Arabian peninsula countries. However, governments are beginning to recognize that local investors could benefit more from the flow of funds foreign insurers have enjoyed since 1973.

Booming local market

Saudi Arabia is the most significant market, generating about \$3,000m worth of premium income annually, most of which has been benefiting western economies. Local investors have been constrained by the absence of a legal entity through which insurance business can be undertaken. Since insurance as a concept does not exist in the Koran, it is impossible to create a company in Saudi Arabia specifically to participate in this activity.

Nevertheless, most Saudi ministries now require evidence that companies undertaking public sector contracts have arranged insurance cover, and the Government has discreetly encouraged local investors to participate in the booming local market. The first major indication of official approval of Saudi involvement in the industry emerged in 1979 with the unveiling of the insurance wrap-up programme for the Royal Com-

mission for Jubail and Yanbu's projects. Put together by the United States' Alexander & Alexander and Saudi Arabia's United Commercial Agencies, risks were accepted only by companies with a significant proportion of Saudi equity.

The fact that the business acquired by such companies was in turn placed with western reinsurers has not escaped the notice of local planners. This is the principle reason for the creation of the Arab Insurance Group (Arig), a Bahrain-based insurance and reinsurance exempt company which started doing business in July 1981. It is owned by Kuwait, Libya and the UAE, though the founders are prepared to accept other Arab countries as shareholders.

Capitalized at \$3,000m, Arig has set the alarm bells ringing in traditional reinsurance centres which have experienced an earnings squeeze because of substantial world over-capacity. It has also produced some concern among state-owned reinsurance companies, notably the Iraq Reinsurance. Nevertheless, international insurers accept that Arig has become a permanent feature of the industry. Lloyd's of London has been allocated 30 per cent of the company's reinsurance programme even though it has just 1 to 2 per cent of world capacity.

Getting more local involvement in the insurance industry is one of several issues that have emerged in the past decade. Another is a gradual increase in the number of public projects requiring decennial liability insurance cover. Egypt has traditionally had this requirement, but Abu Dhabi also ruled for decennial guarantees on all new government building and civil engineering contracts in 1980.

and there have been a growing number of Saudi projects subject to 10-year contractor's liability.

A further issue, and one which is unlikely to be resolved in the immediate future, is how to cope with political and war risks in the Middle East. Lloyd's underwriters decision to apply, in effect, a war risk premium on vessels travelling to the Gulf in mid-1979 focused attention on the growing rift between foreign insurance underwriters and Arab countries about the risk of doing business in the region.

Subsequent events, especially the outbreak of the Iran-Iraq war in 1980, proved Lloyd's decision was timely. However, it failed to dissipate resentment among local businessmen that traditional insurance centres were using their monopoly over had insurance business to extract excessive profits from the Middle East. The direct result has been the creation of the Arab War Risks Insurance Syndicate, which is offering capacity in this sector of the market.

With the passage of time, the differences between Middle East and Western insurance markets should become smaller, though there is little chance that all the special Middle East factors — notably reluctance in conservative countries to accept life insurance — will disappear quickly.

Most significant of the recent developments has been the emergence of local based insurance expertise and capacity. Though still lagging behind other local industries, insurance had now become a well-established feature of every economy in the region and will become steadily more important in the 1980s.

Edmund O'Sullivan
Middle East Economic Digest

BAHRAIN

Projects with probable spin-offs

Bahrain has been the focus of attention for the Gulf's political leaders since the National Day plot was uncovered in December and can expect as a result to receive greater bolstering in many spheres from fellow members of the Gulf Cooperation Council. The islands have long been the site for existing inter-Gulf industrial, financial and public service projects, of which the latest and the largest is the causeway to Saudi Arabia.

Manama bankers insist that the effects of the failed coup attempt on both flight-prone liquidity and public service lending in the region have been negligible. Since the last serious outflow of capital after the Iranian revolution in 1979, United States dollar interest rates have fallen from their peaks and instruments for preserving liquidity within the region have multiplied.

As all the Gulf states have addressed themselves to the same problem, however, steps that Bahrain's neighbours have taken at home have made it more difficult for the state's Offshore Banking Units to get hold of the regional currencies in which they originally set out to make modern-type markets. Onshore banks, for their part, have had a steady-to-good year in 1981. In an economy where so high a proportion of activity is state-engendered, domestic bankers can allow themselves greater optimism again in 1982 at the prospect of lending opportunities both from regional projects and from the Government's own four-year 2,300m dinars economic and social development programme which got underway in January this year. Meanwhile related financial services in Bahrain including commodities and securities broking, reinsurance and new specialist banks continue to diversify and innovate.

The underlying problem of outward-draining liquidity, common to all The Gulf, is not of the same degree of urgency at present as it was when dollar interest rates were at their peak, and bankers in Bahrain say they noticed no sudden new outpouring after the December excitement. During the heyday of the dollar rates, the Bahrain Monetary Agency had been obliged, like its counterparts elsewhere, to allow interest rates on the dinar to rise.

Gulf governments are always loathe to do this; on the one hand Gulf domestic bankers had previously been used to attracting deposits at comfortable low cost for so long they had come to regard that situation as normal and, on the other hand, high interest rates are even more unpopular with the public in

Muslim countries than elsewhere. Dinar rates were allowed to rise by 1 per cent in December 1980 and now range from 8½ per cent on one-month deposits to 10½ per cent for 15 months — still less than shocking internationally. In 1980 the BMA also gave banks permission to issue negotiable certificates of deposit in large denominations, a vehicle which has apparently been well received.

Domestic banks had quite a good year in 1981, measured by total consolidated balance sheets, growth was only 3.5 per cent compared with 21 per cent in 1980 but demand for borrowing is firm and profits for the year are expected to be good when announced. The admittedly atypical National Bank of Bahrain has already an-

nounced record profits, up 42 per cent on the previous year's. Lending opportunities are concentrated in construction (29 per cent of bank credit in September 1981) and trade (26 per cent) and some manufacturing, and competition is strong.

A beginning has been made on a large number of Gulf projects to be sited in Bahrain which can be expected to scatter spin-off benefits to these sectors. The Gulf Petrochemicals Industries Corporation's methanol plant at Sitra, the Arab Iron and Steel Company's pelletizing plant and the Gulf Aluminium Rolling Mills Company are examples.

Work on the deeply symbolic causeway, long awaited but not without reservations, was begun last year; proximity to Saudi Arabia is one of

continued on facing page



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KUWAIT

Entrepreneurs with a merchant spirit

Though the multinationals of the West frequently own companies in the Third World, the reverse is not often true. So when Kuwait made its successful takeover bid last year for the United States giant Santa Fe International, it took America by surprise. It was the first time that an Arab state had taken more than a minority stake in a major United States company and heralded a new era in Kuwait's foreign investment policy.

Kuwait's overseas assets have more than doubled since 1978 and are now estimated to have topped \$76,000m. Managing this amount of cash is becoming increasingly complex and Kuwait's financial wizards have to apply their every wit to the task. Their strategy, however, is not to indulge in indiscriminate speculative ventures which might upset the economies of the West, but rather to seek investments which are above all secure. Kuwait's overseas holdings, like those of other Arab oil producing states, are its investment for the future. The main concern, therefore, is to find outlets which will continue to furnish a steady and reliable return over many years.

For a long time now, Kuwait, a tiny state with a small population, has been producing oil well beyond its domestic financial needs as a concession to the West. To prevent these earnings from losing their value, it has been obliged to explore many investment avenues. No investment manager keeps all his eggs in one basket and Kuwait has accordingly sought to vary both the type and currency of its holdings.

The purchase of Santa Fe marked a new departure, however, for the objective was to invest in a company which was not only financially viable but which would also give Kuwait access to particular skills. Santa Fe's main activities are drilling and engineering which can complement those of Kuwait's own oil industry. Apart from being of direct help to energy development in Kuwait, the acquisition is also likely to benefit other Third World states. Many of the company's contracts in the last few years have been in developing countries, including several Arab states, with one of the group's current projects being design

and engineering for a methanol plant in Saudi Arabia.

Financial initiatives such as the Santa Fe deal should not really astonish for the entrepreneurial spirit has long been a part of Kuwait's merchant tradition. It is a state which boasts not only the world's eighth largest stock exchange but also a large number of commercial banks and investment institutions. In recent years, these have shown remarkable versatility in developing new skills and their contacts are by now worldwide.

They are now represented, for instance, in all the world's main financial centres and have a foothold in almost every continent either through their own offices or through their shares in the Arab-International Joint Venture banks like UBAF of Paris.

This international network is providing Kuwait's financial community with a wide range of clients. Both private and public Kuwait funds are thus being channelled to a variety of customers in other Arab states, industrial countries and other developing nations. Brazil, Mexico, the Philippines, Malaysia, Argentina, Venezuela and Nigeria, for instance, have all received loans from Kuwait banks.

According to independent estimates, total Arab bank lending to developing countries has increased sharply in the last two years and there is no doubt that Kuwait's banks, which are among the most active, played a big part in this. Most significantly, too, with their growing expertise, they are now more willing and able to shoulder the burden for instigating and organizing credits, assuming the leadership roles previously played mainly by Western banks.

The setting-up, in 1980, of a big new bank, Arab Banking Corporation (ABC), by Kuwait's Finance Ministry, Libya and Abu Dhabi, undoubtedly gave a big boost to Kuwait banks' international lending. Because of its big capital, comparable with that of some of the world's biggest banks, like Citibank of the United States, ABC has been able to act as lead manager for many loans. From the start, it set out to pioneer new roles for Arab banks and

has taken the initiative, for example, in forming syndicates consisting entirely of Arab banks.

While such syndicates have been formed from time to time in the past for Arab borrowers, they are now being drawn together for other clients, such as Brazil, Turkey and Yugoslavia. This means, too, that for the first time Arab banks can formulate and act on a uniquely Arab lending policy.

Just as Kuwait's banks and finance companies have gained in international stature, so the reputation of Kuwait's currency, the Kuwaiti dinar (KD), has been enhanced. It is now a currency which foreign borrowers, keen to diversify their sources of funds, are happy to hold. This is partly because of the close link between the KD and the dollar, which means that borrowers wishing to convert KDs into dollars run little exchange risk.

International borrowers raised funds in KDs as far back as the 1960s but the market was closed two years ago to allow for a rethink. At the time, it was having unfavourable repercussions on local lending in Kuwait, making it difficult for Kuwait companies and traders to find funds. Since then the government has revised its strategy and monitors carefully the number of issues in the market.

The large number of borrowers which have come to the market since it reopened in the middle of last year, show that confidence in the KD is undiminished. Among them, for instance, has been the World Bank, which borrowed a particularly large amount, a United States firm, Union Pacific, and the City of Stockholm.

An interesting feature of some of these issues is that the interest rate on them has been allowed to rise above what was previously an upper limit of 10 per cent. The change, which should make the bonds more appealing to investors, suggests a new flexibility in Kuwait's financial policy. Finding ways for private Kuwaitis to invest their funds is one of the Government's most difficult tasks.

Margaret Greenhalgh



Floor of the Kuwait Stock Exchange. The country is increasingly taking an adventurous role in international finance, as exemplified by the purchase of Santa Fe International.

continued from facing page

the Bahrain economy's main assets. The Bahrain Government's own four-year spending programme concentrates on developing industry and services, building houses and modernizing agriculture.

The offshore banks continue to make ends meet with their cocktail of activities from pure treasury operations, lendings, syndications, financing trade related to their home countries, and project guarantees. Above all, they provide the banking services required by Saudi Arabia but not available there because of the limitations on Saudi domestic banks.

One of the OBUs' original aspirations, to develop a sophisticated market in Gulf currencies, has met with obstacles to success in view of the other Gulf states' concern to retain their own liquidity. Kuwait began the trend some years ago by making it less attractive for Kuwait banks to lend the Kuwaiti dinar to the OBUs; the UAE followed suit last year and Oman in early 1982.

Regional currencies represented \$9,900m of assets in September 1981 and liabilities of \$11,500m out of total assets/liabilities of \$46,400m, a declining proportion compared with \$8,500m of assets and \$9,600m of liabilities out of \$33,700m 12 months previously. On the other hand, Arab-world general activities have maintained an exactly steady position; they account for assets of \$23,500m and liabilities of \$31,600m out of the \$46,400m as of September, compared with assets of \$17,200m and liabilities of \$21,800m out of the total \$33,700m the year before. The figures for November 1981, just released, give the OBUs total assets of \$49,000m, a 32 per cent rise

on the end-1980 and a considerable greater growth rate than in the slow year of 1979.

New developments in banking and finance-related sectors were numerous in 1981 and the current quarter of this year. More representative office licences were granted including another to a Japanese bank which will join a large community of Japanese representative offices and institutions — two of Japan's leading securities brokers have a presence, reflecting Gulf investors' growing interest in the Far East markets. Turkey made its entry on the scene with an OBU licence. Commodity brokers as a profession came under organized supervision by the authorities for the first time. Arab Bank, the \$3,000m reinsurance company set up by Libya, Kuwait and the UAE, was ceremonially opened in October and aims for a premium income of \$100m in 1982.

One of the most innovative trends, however, has been the creation of new local and joint-venture specialist banks which take advantage of the exempt-company provisions and provide a highly-profitable medium for Gulf and Bahrain investors. Of these United Gulf Bank, the first, has an authorized capital of \$149m and made a profit of \$17.2m for its all Gulf investors last year. Kuwait and Asia Bank and the Arab-Asian Bank, specifically demonstrate local leanings towards the Far East — the latter became the first Bahrain-incorporated bank to open an outside merchant banking arm when it formed a subsidiary for that purpose in Hongkong.

Bahrain is the natural habitat for these Gulf ventures, as it was for the bank of the seven government Gulf International Bank and for

the highly-active Arab Banking Corporation, which was rated seventh worldwide in lead managerships for the first half of 1981 by Institutional Investor.

Public flotations of new companies are not only banks and investment companies — are a procedure which Gulf governments have not found easy to regulate, however. Their shares are overwhelmingly attractive to Gulf nationals, regardless of the companies' trading or operating track-record, if any. Central bankers have often expressed concern at the large amount of local capital which these companies tie up. At the beginning of February, the Monetary Authority decided to ban for a year the flotation of new publicly-owned offshore banks. Four such OBUs have already been approved and the most recently floated, Bahrain International Bank, was oversubscribed hundreds of times, as is common. Much of the money involved in such cases is from Kuwait.

Thus the OBUs on Manama are no longer exclusively the biggest international names as was the case when the experiment began in the mid-1970s. Licences and legislation are more flexible. The free transfer of capital, labour and property ownership between Gulf states is one of the basic principles of the GCC's economic agreement which was worked out early this year by the Gulf's finance ministers. However, harmonizing all the Gulf states' existing commercial laws with the agreement cannot be expected to be entirely problem-free in the long term as the GCC's activity in both this and other areas of life must be beneficial to Bahrain as a long-established regional commercial centre.

Anne Fyfe

SAUDI ARABIA

How the investor is lured out of his tent



Dish-dashas and the gas-guzzlers of Detroit. With petrol-pump prices among the world's lowest, Saudis can afford to run large American cars, as shown in this scene at the offices of the Saudi Investment Banking Corporation in Jiddah.

licences, keep reserves, stop their deposit activities and concentrate on foreign exchange transactions.

SAMA also has plans to merge the three remaining foreign banks into a single Saudiized bank, reducing the number of licensed banks in the country from 13 to 11.

And yet the majority of the financial sector is completely beyond the influence of the banks. Most major investment is financed by the Government. The Saudi Basic Industries Corporation (Sibcor), a consortium of foreign and local banks, is the obvious alternative for medium and long-term project credits, leaving only the more risky, quick-return investors knocking at the door of the commercial banks.

In spite of these constraints actual growth of the economy, Saudi Arabia is no longer pumping 20 per cent

cent share of the finance package if they are lucky. With smaller private industry funded up to 50 per cent by the Saudi Industrial Development Fund, and agricultural projects aided by the Agricultural Bank, only top-up finance is generally sought from the banks.

Saudi Investment Banking Corporation (Sibcor), a consortium of foreign and local banks, is the obvious alternative for medium and long-term project credits, leaving only the more risky, quick-return investors knocking at the door of the commercial banks.

In spite of these constraints actual growth of the economy, Saudi Arabia is no longer pumping 20 per cent

has continued at a phenomenal rate. The major areas of banking business have been import finance, foreign exchange, contract finance and project guarantees.

For many of these activities there is no longer any need to depend on the greater sophistication and better communications of the Bahrain OBUs. SAMA may be right in feeling that banking services in Saudi Arabia have now reached an acceptable equilibrium and that some of the loopholes need tightening up.

That could coincide with a general tightening of the economy. Saudi Arabia is no longer pumping 20 per cent

more oil than it needs to finance its development. The oil glut has allowed it to reduce production to a little over seven million barrels a day. Although development spending will continue, budgeting is likely to be tighter. That may, in turn encourage local companies to look for private work and private finance, rather than relying on government spending.

The capital market in Saudi Arabia is hardly more than embryonic. About 150 companies are publicly quoted, including the joint stock banks, electricity conglomerates and cement companies. Nevertheless, there has been a huge demand for some of these shares, particularly bank shares, and a secondary market has developed.

The Saudi as investor is emerging from his tent. Some of the banks have experienced huge demands for shares in dollar denominated investment funds. SAMA has commissioned several studies on the feasibility of opening a stock exchange on the lines of the Kuwait and Jordanian models.

The goldfish bowl nature of the Saudi financial world is reflected in the slow expansion of Saudi banking interests overseas. Unlike the Kuwait, Bahrain or Abu Dhabi models there are few active entrepreneurial Saudi finance institutions overseas. Saudi International Bank in London, 50 per cent owned by SAMA, is a conservative institution, whose business centres on foreign exchange, trade finance, and discreet placement of Saudi government funds.

National Commercial Bank has a small presence in the Far East. Riyad Bank has small shareholdings in consortium banks in Europe and North and South America, but in no sense are they taking the world by storm. The most active Arab consortium bank, the Bahrain-based Arab Banking Corporation, has no Saudi shareholding. Only the privately-owned Al Saudi Banque, based in Paris, has something of the spirit of the more adventurous Kuwait and Bahrain institutions.

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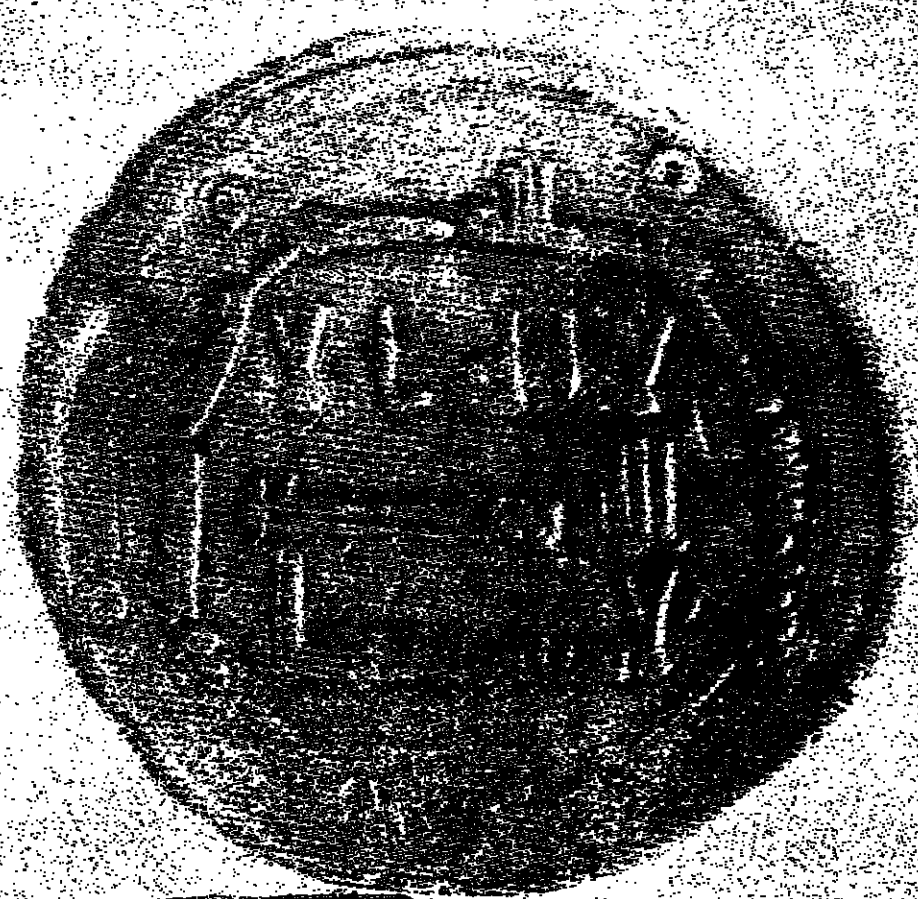
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ARAB MONEY

QATAR, UNITED ARAB EMIRATES, OMAN

Tough days ahead, but the opportunities are there

The Lower Gulf States all have similar banking environments in that domestic lending opportunities are concentrated in trade and construction, two sectors susceptible to changes in government spending policies and thus in turn to changes in oil production levels and pricing. Politically necessary low interest rates are again common and combine with narrow areas of opportunity to cause a curious combination of outwards-draining capital and sometimes highly-liquid, under-lent banks.

Qatar's case illustrates the effects both of budgetary stringency and low interest rates. Oil output was reduced in 1981 to 360,000 bpd from previous levels of about half a million barrels per day and the immediate future for prices is not bright. The latest budget, for the 18 months October 1981 to April 1983, imposed a 7 per cent reduction in total expenditure (8,362.6m Qatari rials) from the previous 12-month allocation.

Interest rates in Qatar are the lowest in The Gulf, ranging from just 3 per cent on seven-day deposits to 6½ per cent for maturities of over 12 months. Lending rates are between 7½ and 9½ per cent. Since the end of 1980 these have been fixed by the Government and not by gentleman's agreement as before. With the great differential between these and international rates and the lack of spectacular opportunities in Qatar, capital has sought homes abroad.

Talk today however is dominated by the huge North Dome gas utilization scheme and its potential spin-off value. Capital costs are already estimated to be in excess of \$6,000m. Two foreign partners are to be given a 20 per cent stake in the project between them.

Other sources of contracts will continue to be residential, office leisure developments centred on a newly reclaimed West Bay, now called New Doha, major extensions to the cement plant at Umm Bab and a women's hospital. Banking activities are not stagnant, in fact, the consolidated balance sheets of Qatar's 13 banks grew 26 per cent in the first half of 1981, though some are thought to be highly liquid.

Cut in foreign branches

Like Qatar and Oman, the UAE has a mixed foreign and local banking community but the UAE's peculiarity has long been the numerical dominance of the foreign banks. Thus the decision by the Central Bank last August to reduce the number of branches foreign banks are permitted to eight each was the major event of recent times. Of the 49 foreign banks, 28 are including the British Bank of the Middle East, Chartered, Arab Bank and the Habib Bank, will have to close a total of 89 of their existing 222 branches by the end of 1981. A few have already begun to comply.

Representative offices of new foreign banks are still welcome, however, especially from countries not well covered at present, and Japan and West Germany have already taken advantage of the renewed invitation.

The UAE Central Bank,



Qatar has some of the world's largest reserves of natural gas, which it uses to produce ammonia and urea at the Umm Said fertiliser plant (above). It has also diversified into iron and steel, petrochemicals and cement.

now 15 months old, has also been busy establishing its authority in other important areas. In a measure to protect domestic liquidity, dirham lending to non-resident banks (principally in practice the Bahrain OBU) was penalized last year when banks were obliged to lodge 15 per cent of such dirham lendings with the Central Bank interest-free; this pushed up the cost of dirhams in Bahrain and went some way to curbing outflows. Small rises in interest rates, adjustments of the dirham exchange rate and the selective offering and withdrawal of dollar swaps have been used to the same effect.

The Bank reminded the community last year that under the Central Bank law, all banks must eventually have a minimum capital of 40m dirhams, a move which has already led to the recapitalization of the Bank of the Arab Coast, one of the UAE's smallest, from 5m dirhams to 100m dirhams. A more complex and difficult measure has been the attempt to regulate the fashionable publicly-owned new investment companies, which in other Gulf states have shown an intractable tendency to indulge in paper-only operations, minimum capitalization and above all share-dealing restrictions have now been laid down, but elsewhere in the Gulf such attempts have proved notoriously hard to enforce.

The financial atmosphere in which the banks find themselves in 1982 is one of budgetary stringency as far as federal spending is concerned, with some opportunities from the larger

emirates' own spending programmes. For 1982, the federal budget will be in the region of 22,000m dirhams against 26,000m last year. In the northern emirates, by and large, construction is not brisk and trade is rather slow, especially the re-export trade with Iran which has disappointed hopes. Several bigger local banks are looking to expand their overseas networks, particularly in the Far East.

Symptoms of a boom

Sharjah, however, long a Euro-market borrower, is attracting interest as a result of gas and oil finds at the end of 1980. The development, transportation and processing of the gas and oil plus the use of the revenue are all potential sources of opportunities. Abu Dhabi, as usual, continues to show the symptoms of a booming economy in very high rents and prices and full hotel rooms. Oil field development and new exploration provide the main contracts which generate these conditions, along with defence spending.

The National Bank of Abu Dhabi, already by far the largest UAE bank by most definitions, increased its authorized capital from 100m dirhams to 600m dirhams. NBAD became the first Arab bank in Washington when its subsidiary, Abu Dhabi International Bank, received full branch status there last May.

Oman's dramatic construction boom, fuelled by the activities of the US Corps of Engineers, started inevitably to level out somewhat in recent months but the gen-

eral level of activity remains high. Capital expenditure under the 1981 budget was allocated 300m Omani rials which was criticized as over-expansion by the IMF. Both 1982 spending and the second five-year plan (1981-85) in general may be affected by declining oil prices in the immediate future. Output is fixed at 330,000bpd but Petroleum Development Oman announced a record development budget of \$600m last year and other companies have signed concession agreements recently.

The sultanate's seven local and 13 foreign commercial banks are heavily involved in the import trade, which takes fully 53 per cent of all lending, and in construction, which takes 19 per cent. Consolidated balance sheets grew steadily to 576m Omani rials in June 1981, compared with 468.6m rials 12 months before. A specialised Agricultural Bank was created in 1981 to join the two existing banks, Oman Housing Bank and Oman Development Bank.

Although military facilities are providing many good contracts both in Oman and other Gulf states, weapons purchases and other war-related needs are absorbing an ever-greater percentage of budgets in this part of the world, a trend which is bound to continue. Coupled with the effects of dipping oil prices, this means that neither private nor public-sector spending is expected to be very high in the coming months and banks will be more inclined as a result to look to international operations for their profits.

Anne Fyfe

ALGERIA

No problems in raising funds

With its huge development programme for the 1980s, Algeria may well need to resort to world money markets for cash as it did in the last decade. Three years ago, Algeria was one of the international banks' biggest customers and with the country's excellent debt repayment record, many banks will naturally be looking for lending opportunities there.

When it does return for funds, the country should have no difficulty in raising them. In fact, Algeria rates so well with international banks that its creditors last year agreed to lower the interest on its biggest single loan — \$500m raised in 1979.

Rather than increase its vulnerability to the whims of western creditors, Algeria has preferred to consolidate existing investments and to fund, as far as possible, investment needs from domestic resources. The current five-year plan (1980-85), allowing for total expenditure of some \$104,000m, lays particular emphasis on reducing external indebtedness, which has come to be regarded as mortgaging the country's independence. As the National Charter — the textbook of Algerian socialism — says: "Financial independence is the guarantee of security of employment and the continuity of economic and social development."

Foreign borrowing has thus been limited mainly to export credits which, at a fixed rate of interest, are much cheaper than commercial loans. Because of Algeria's long-term prospects as an export market for industrial countries and these

states' corresponding zeal to gain, or strengthen, footholds there, Algeria has had no difficulty in obtaining export credits from them.

About half its external debt (of which the disbursed portion was estimated at \$17,600m at the end of 1980) is in export credits, a factor which considerably reduces the debt service burden. West Germany, France and Italy have been the most generous providers of credit but large amounts have also been received from the United States, Canada, Japan and Belgium, among others.

Concessional finance seems abundantly available as the rush to provide help for the reconstruction of El Asnam, destroyed by an earthquake in 1980, amply demonstrates. Britain's Export Credits Guarantee Department (ECGD), for example, is discussing possible provision of a large credit to finance housing contracts in Algeria and similar packages are being negotiated with other countries.

Algeria's absence from the Euro-market where, in 1978 and 1979, it borrowed more than \$5,000m in loans and bonds and became a household name for a broad spectrum of banks and other financial institutions, means that many international banks are out of fingertip touch with what is happening there. No longer called on to provide loans, foreign bankers have reduced their visits to Algeria and speak with less authority about the level of Algeria's oil and gas revenues, its debt servicing or future financing needs. All issues which at one time

kept the banking circuits buzzing.

They do know, however, that Algeria has an impeccable repayment record. Its debt servicing of \$4,200m in 1980 and an estimated \$4,600m in 1981, was paid promptly. Banks tied up in the complex reshuffling of Poland's external debt and other such international headaches, must be relieved that at least one big borrower has no problems in meeting commitments.

Though sure that Algeria will not need to borrow on the international financial market in 1982, the big banks are understandably keen to keep their channels of communication open. The renegotiation of the \$500m loan late last year was an indication of both sides' wish to maintain a dialogue. The refinancing took place because the end of the loan's availability period was fast approaching but none of it had been drawn down. Though not needing the funds immediately, Algeria foresaw an eventual requirement and thus wanted to keep its options open.

The country's ability to do without foreign finance is due partly to the enormous improvement in its revenue prospects. Oil and gas income was 3 per cent lower in 1981 than the government forecast. But at about \$13,000m it was still 20 per cent up on 1980 earnings and the outlook is for sharp growth. The start of gas deliveries to Italy through the now-completed Algeria-Italy gas pipeline, and of increased sales to France this year, will boost earnings considerably and compensate for oil output cuts and the cancellation, in

February 1981, of the major natural gas export deal with El Paso of the United States.

State expenditure, though forecast to grow by some 25 per cent in 1982, is rising more slowly than in the late seventies. The government's spending programme for education, social services and housing is vast, but there has been a sharp cutback in outlay on single large industrial plants. At least three planned gas liquefaction plants — involving some of the world's costliest technology — have been shelved in favour of natural gas export by pipeline.

Improved internal economic management is also helping both to reduce costs and to improve the international community's confidence in Algeria's ability to cope with some of the big challenges it faces. The unusually high population growth rate and consequent strains on public services, as well as the state's heavy reliance on food imports, are causes for concern. But the major restructuring of the economy, through a shift in investment options and reorganization of many state companies and institutions, including the banks, is paving the way for these obstacles to be tackled.

In a Cabinet reshuffle on January 12, former home affairs and finance ministers Boualem Ben Hamouda and Mohamed Yala swapped jobs. In their new capacities, the two should be able to share their expertise and increase coordination between the country's internal and external financial policies.

Margaret Greenhalgh

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Today's television and radio programmes

Edited by Peter Dear

BBC 1

6.40 Open University: Project FAMOUS 7.05 Origins 7.30 *Ecology: News to Newborns* 7.55 *Clothes* 8.05 *For Schools: Colleges* 8.15 *Manufacturing in Plastic Science: Cleaning* 10.00 *You and Me* For the very young (not schools) 10.15 *Maths* 10.30 *World Economics* 11.00 *Words and Pictures* 11.17 *Music and Dance* 11.40 *Pattin in Place* 12.05 *French conversation* 12.30 *Afternoon News* with Richard Whitmore and Mike Stuart 12.57 *Regional news* (London and SE only) *Financial report* and news headlines with subtitles 1.00 *Peppie* 1.10 *One includes Shirley* *Goode with recipes* to feed a family of four on £25 a week 1.45 *Restaurant* *Pat 2.01 For Schools: Colleges: Dinosaurs* 2.2.18 *News* and *Far 2.40 Viking Raiders* 3.05 *Songs of Praise* from the Parish Church of St Mary Magdalene, Woodstock, introduced by Geoffrey Wheeler 3.40 *Play It Safe!* Child safety hints from Jimmy Savile (1.35 *Regional news* (not London))

BBC 2

6.40 Open University: Maths: *Isomorphisms* 7.05 *Primary Sources: Stratford-upon-Avon* 7.30 *Miracles* at Lourdes 7.55 *Clothes* 10.20 *Gharbar* A magazine programme of interest to Asian women 10.30 *World Economics* 11.00 *Words and Pictures* 11.17 *Music and Dance* 11.40 *Pattin in Place* 12.05 *French conversation* 12.30 *Afternoon News* with Richard Whitmore and Mike Stuart 12.57 *Regional news* (London and SE only) *Financial report* and news headlines with subtitles 1.00 *Peppie* 1.10 *One includes Shirley* *Goode with recipes* to feed a family of four on £25 a week 1.45 *Restaurant* *Pat 2.01 For Schools: Colleges: Dinosaurs* 2.2.18 *News* and *Far 2.40 Viking Raiders* 3.05 *Songs of Praise* from the Parish Church of St Mary Magdalene, Woodstock, introduced by Geoffrey Wheeler 3.40 *Play It Safe!* Child safety hints from Jimmy Savile (1.35 *Regional news* (not London))

ITV/LONDON

9.30 For Schools: For the hearing impaired: Flight 9.47 *Shirley* 10.00 *A visit to a plastics factory* 10.16 *A tourist trip to Saumur* 10.30 *The problems of a one-parent family* 11.02 *Slate mining in Wales* 11.20 *A school leisure centre* 11.39 *The Festival of Britain* 12.00 *Windfalls* with Jenny Kenna 12.10 *Rainbow* For the young 12.30 *Music Memories* introduced by Roy Hudd 12.50 *News* 1.00 *News* 1.00 *News* 1.20 *Thames news* 1.30 *Take the High Road* *Drama series* set on a Highland estate 2.00 *After Noon Plus* Among the items is a look at a company that makes clothes for people less than 5ft 2in tall, in addition *Jack Avila* talks about the new booklet *School Choice* *Appears* 2.45 *The Sandbaggers* *Secret service adventures* starring Roy Marsden. This week he is sent on holiday and his deputy is intimidated by the CIA (1.35 *Definition* *Pete Murray* and *Aimee MacDonald* are Don Moss's guests this week)

Radio 4

6.00 News Briefing 6.10 *Farming Today* 6.30 *Today* 6.37 *Weather* 6.50 *News* 6.55 *Midweek: Henry Kelly* 7.00 *News* 7.05 *News* 7.10 *Question Time* *Listeners' questions* 7.15 *News* 7.20 *News* 7.25 *News* 7.30 *News* 7.35 *News* 7.40 *News* 7.45 *News* 7.50 *News* 7.55 *News* 8.00 *News* 8.05 *News* 8.10 *News* 8.15 *News* 8.20 *News* 8.25 *News* 8.30 *News* 8.35 *News* 8.40 *News* 8.45 *News* 8.50 *News* 8.55 *News* 9.00 *News* 9.05 *News* 9.10 *News* 9.15 *News* 9.20 *News* 9.25 *News* 9.30 *News* 9.35 *News* 9.40 *News* 9.45 *News* 9.50 *News* 9.55 *News* 10.00 *News* 10.05 *News* 10.10 *News* 10.15 *News* 10.20 *News* 10.25 *News* 10.30 *News* 10.35 *News* 10.40 *News* 10.45 *News* 10.50 *News* 10.55 *News* 11.00 *News* 11.05 *News* 11.10 *News* 11.15 *News* 11.20 *News* 11.25 *News* 11.30 *News* 11.35 *News* 11.40 *News* 11.45 *News* 11.50 *News* 11.55 *News* 12.00 *News* 12.05 *News* 12.10 *News* 12.15 *News* 12.20 *News* 12.25 *News* 12.30 *News* 12.35 *News* 12.40 *News* 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Anger as child is 'legally stolen'

By Michael Horsnell

The case of an unmarried mother who has been refused permission to see her son, aged five, is to be raised in the House of Commons today after a professor of paediatrics said the child had been "legally stolen" by social workers.

Mrs Caroline Pritchard, aged 25, from Liverpool, has not been allowed to see her son, Francis, since November and the city council even refused to tell her where he was.

Her case has been taken up without success by Mr David Alton, Liberal MP for Liverpool, Edge Hill, who will introduce a 10-minute Bill today in an attempt to strengthen the rights of parents whose children are taken into care.

A year ago Mrs Pritchard separated from the child's father and temporarily handed Francis into the care of the social services department. In May the department successfully applied to magistrates for a care order. Mrs Pritchard applied to have her son restored to her recently but lost her appeal at Liverpool Crown Court in chambers before Judge Henry Lachs.

Mrs Pritchard claims she was warned by social workers that if she appealed she would not be allowed to see her son again.

She is supported by Professor Ralph Huddricks, a consultant paediatrician at Alder Hey Children's Hospital, Liverpool, who has known mother and child for three years and treated Francis when he was ill.

He said: "The child has been legally stolen by social workers who think they know best. From all my observations Mrs Pritchard has been a good mother. There is not a shred of evidence that he has ever suffered physical or emotional hardship from her, quite the reverse."

"I should like to know why on earth they should have been separated. The mother is not a psychopath, nor has she any psychiatric illness. Some of the things said to this woman have been almost in the category of mental cruelty. The effect is something which I find quite appalling."

Mr Alton said: "There seems to be no way for Mrs Pritchard to break out of the nightmare. Social workers have too much power. The law needs to be changed and parents' rights restored."



Prince Edward's Labrador bitch Francis tends to be more interested in the ducks by the lake in the gardens of Buckingham Palace than photography but a little friendly persuasion by her master finally produced this study by Tim Graham, the Fleet Street freelance photographer, to mark the Prince's eighteenth birthday today.

Prince Edward will pass the attainment of his majority quietly at Gordonstoun, where he is studying for A level examinations this summer in history, English, and politics with economics. No special celebration is planned, but the Queen has sent her son a birthday cake.

His coming of age technically allows Prince Edward to vote but by tradition the Royal Family do not do so.

Civil List, Page 2

Prince Edward: 18 today

Russia loses patience with Khomeini

From Michael Binyon, Moscow, March 9

After three years of patient attempts to woo Iran, the Russians today launched an angry attack on the Khomeini regime, accusing "extreme right-wing forces" of doing everything possible to hinder good relations with the Soviet Union.

A Pravda article marking the anniversary of the fall of the Shah said his removal and influence in Iran should have the destruction of American aid the basis for close relations between Moscow and Tehran. The Russians supported the Islamic revolution, they wanted to see Iran free and independent, and they had offered the new regime substantial help in overcoming American sanctions and increasing transit routes through Soviet territory.

But instead, the newspaper noted with more than a touch of bitterness, apart from a

modest revival of economic links, things had gone from bad to worse. The Iranian authorities had cut back the number of Soviet diplomats in the Soviet Embassy, closed a Soviet consulate, and the Russian-Bank denied visas to Soviet correspondents and curtailed Soviet cultural activities in Iran.

All this had been accompanied by a virulent anti-Soviet propaganda campaign, demonstrations and insults heaped on a visiting delegation of Soviet Muslims.

What Pravda found particularly galling was the way Iran placed the Russians on the same footing as the Americans. It was a "deliberate distortion" to say that both countries presented an equal threat to Iran, far from the "real fact" of political life, Pravda added.

Clearly Moscow has lost

patience with the ayatollah. After three years of turning the other cheek, ignoring Iranian attacks, attempting to woo Iran with aid, economic co-operation and political support against the Americans, it has decided there is not much profit in identifying itself any longer with the strongly anti-Communist regime in Tehran.

The Russians are increasingly angered by the continuing execution of leftists and the suppression of the Tudeh Communist Party, by Iranian support for Afghan rebels and refusal to negotiate with Kabul, and by what they call the "senseless war" against their Arab treaty ally, Iraq.

They are also worried by the prospect of anarchy on their frontiers should the ayatollah die, and do not want to be identified with the increasingly unpopular Muslim funda-

mentalists in any future struggle for power. Privately, commentators have made no secret of their distrust of the Khomeini Government: two years ago an Iranian commentator voiced sharp hostility to what he called the "bloodthirsty" regime. They have also been angered by Iran's appeal to Soviet Muslims, which is seen here as dangerous interference in internal Soviet affairs.

Pravda today condemned the Iranians' thesis that communism and Islam were incompatible, saying the Russians had always respected religious convictions.

The article concluded by calling for proper, good-neighbourly links and declared that the Soviet Union fully supported Iran's legal rights and wish to control its own resources.

Frank Johnson in the Commons

MPs squabble over Sir Geoffrey's new toys

Budget day, like Christmas Day, is essentially a Victorian invention. Just as Christmas Day is for the children, so Budget day is for the politicians.

This year it was a joy for us grown ups to see them playing with their new tax cuts and increased pensions, 408 and that there had been a decline to 379 in 1981. It was expected that by April, 1984, the number would be around 350 to 360.

In the gallery, the heart of Lord Kaldor, of perhaps of national factors, no doubt, swelled with pride. He entered Government service in 1964 when there was this miserable 21. How he must have thrilled to the figure of 408 for 1978. With what foreboding must he have contemplated the threat to his life's work in 1984. For he could not be expected to make the view of the rest of us that the economists have put paid to the economy.

That was undoubtedly in Mr Renton's philistine mind. He drew a parallel with the decline of post-Armada Spain, which he said was caused by the fact that the figure of 408 for 1978. With what foreboding must he have contemplated the threat to his life's work in 1984. For he could not be expected to make the view of the rest of us that the economists have put paid to the economy.

Every eye in his place early, except of course, Sir Geoffrey. Mrs Thatcher, seated on the Government front bench, was in blue. Mr Edward Heath, seated on the back bench, was in blue. A few feet away from her, was in a blue mood. The Social Democrats, their thoughts far away on the possibility that Mr Jenkins might lose Hill-head, were in a panic. Mr Michael Foot, as we learned when he came to speak in reply to the Chancellor, was in a blue mood. All was as it should be.

The eye, as always on these occasions, strayed to the Peers' Gallery. By a fateful stroke, its most distinguished occupant had disappeared from it for ever that very morning. On Budget days, for years past, the large, round, melancholy face of Lord Butler of Saffron Walden used to peer down into the chamber. The face was always transfixed by a slightly cynical smile, perhaps a smile of satisfaction that his reputation as the only successful postwar Chancellor was always intact. Less universally acclaimed influence was on one yesterday such as Lord Kaldor, or possibly it was Lord Balogh.

We scamped through the Prime Minister's questions which as always precede the Budget speech, Mr Tim Ren-

ton (Mid-Sussex, Con) asked whether the Prime Minister was satisfied with the number of economists in Government service. She replied that in 1964 there were only 21 economists in Government service, that the growth in number peaked in 1978 at 408 and that there had been a decline to 379 in 1981. It was expected that by April, 1984, the number would be around 350 to 360.

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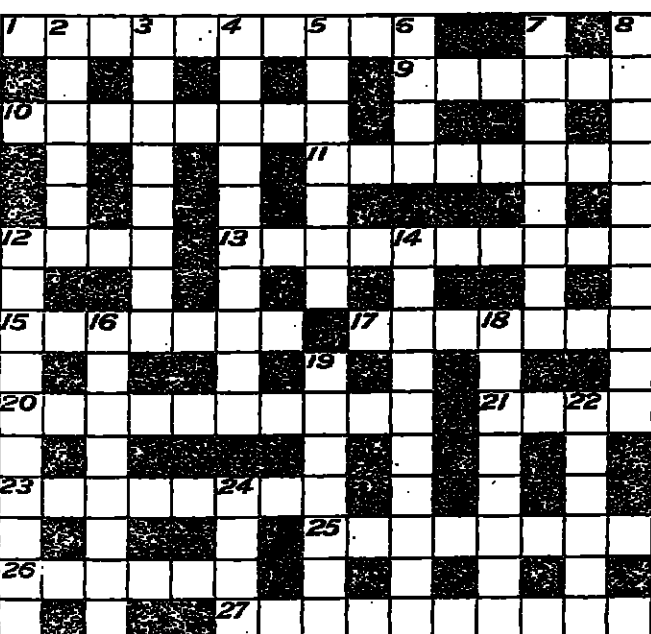
THE TIMES INFORMATION SERVICE

Today's Events

Royal engagements

The Prince of Wales is admitted to the Freedom of the Worshipful Company of Pewterers, Pewterers' Hall, EC2, 12.15.
Princess Anne, Chancellor of the University of London, attends presentation ceremony at the Royal Albert Hall, 2, followed by presentation service at Westminster Cathedral, London, 5.55.
Queen Elizabeth the Queen Mother opens Kingston YMCA.

The Times Crossword Puzzle No 15,776



- ACROSS
- 1 eg front part - ten quite enough (3,7).
 - 2 Cloak for masquerade spotted in play (6).
 - 3 Put into rear, perhaps? More to the front, actually (8).
 - 4 Not original tail, we hear, for this horse (8).
 - 5 Number returned without Roman equivalent immediately after (4).
 - 6 Extended by generous bakers? (4,6).
 - 7 Vent her malice - such a lot of hot air in Venice (7).
 - 8 Imposing arch frames Sir Henry (7).
 - 9 Military exercise to change outer boundary (5,5).
 - 10 River garb (4).
 - 11 Bound to join J Fisher in game (4,4).
 - 12 Means to declare before very long (8).
 - 13 Putting number one first? I is in order (6).
 - 14 Direct with nothing on, on stage (5,5).
- DOWN
- 1 Far from simple art one may produce (6).
 - 2 Somebody was willing to appoint him (8).
 - 3 No man's land. (6,4).
 - 4 under such control after novel rising (7).
 - 5 Slight advantage for side (4).
 - 6 Capital chap adds six more points to previous six (8).
 - 7 Prophet Hebrew story is unusual (10).
 - 8 A minor, for example, has no explanation (7,3).
 - 9 European party without any standing (5,5).
 - 10 One using rod with acute distress? (8).
 - 11 Won't change entrance room for public building (4,4).
 - 12 An immersed in endless source of Japanese paperwork (7).
 - 13 A hard wash here (6).
 - 14 In this Parliament? (4).

Solution of Puzzle No 15,775



The papers

Commenting on the Budget, the Morning Telegraph, Sheffield, says: "The Chancellor has eased the reins a little: his job is to encourage the old nag, the British economy, to lumber forward pulling its huge load of passengers up the hill; what he failed to explain is that once up the hill there is another bigger one the other side."

The Daily Mirror says: "Given Sir Geoffrey's previous attempts, the Budget could have been worse, given the needs of the country, postcards and cigarettes, it should have been better."

Auctions today

Christie's, King Street: Printed books, 11 and 2.30. Christie's, Sotheby's, Old and modern jewelry, 10.30; carpets and objects of art, 10.30; English and Continental pictures, 10.30 and 2.30; furniture, 1.30; arms, armour and military, 2.30; Phillips, Blenheim Street: Chinese and Japanese ceramics and works of art, 11; Sotheby's, Bond Street: Modern British pictures, 11; wine, 10.30; Japanese prints, 11; Sotheby's, Belgrave Road: Prints, 10.30; Stanley Gibbons, Princes Street: Postcards, 10.30; British stamps, 10.30; Oriental works of art, 9.15 to 4.30; Phillips, Blenheim Street: Postcards and cigarette cards, 9.15 to 11; British stamps, 9.15 to 11; Sotheby's, Bond Street: Modern British pictures, 11; wine, 10.30; Japanese prints, 11; Sotheby's, Belgrave Road: Prints, 10.30; Stanley Gibbons, Princes Street: Postcards, 10.30; British stamps, 10.30; Oriental works of art, 9.15 to 4.30; Phillips, Blenheim Street: Postcards and cigarette cards, 9.15 to 11; British stamps, 9.15 to 11; Sotheby's, Bond Street: Modern British pictures, 11; wine, 10.30; 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